U.S. TRAVEL MARKET

U.S. Travelers to Canada

A Profile Report

January 31, 2008

Prepared by Lang Research Inc. on behalf of:

Ontario Ministry of Tourism, Ontario Tourism Marketing Partnership Corporation, Quebec Ministry of Tourism, Travel Manitoba, Canadian Tourism Commission, Tourism Saskatchewan, Atlantic Canada Tourism Partnership, Alberta Tourism, Parks, Recreation and Culture, Department of Canadian Heritage, Tourism British Columbia, Parks Canada Agency, Government of Yukon, Government of Northwest Territories



Executive Summary

Over the last two years, 11.2% of adult Americans (24,789,506) took an overnight pleasure trip to Canada. This represents 14.5% of U.S. Pleasure Travelers. Of those who visited Canada, 24.7% reported taking two or more pleasure trips to Canada during the last two years. The majority of U.S. Pleasure Travelers who visited Canada took a trip to Ontario (56.7%). British Columbia (28.3%) was the second most popular Canadian destination followed by Quebec (21.3%) and Nova Scotia (9.2%).

U.S. Pleasure Travelers who visited Canada are most likely to live in the U.S. border-states, including Washington, Vermont, Michigan, Alaska, Maine, North Dakota and New York State. They also over-represented among those living in larger urban centers.

Those who visited Canada tend to be older (59.7% are 45 years of age or older), predominantly married (72.5%) and less likely to have children 18 or younger living at home (76.9%). They are much more likely to have a university education (68.8%) and to report household incomes of \$100,000 or more. Accordingly, U.S. visitors to Canada are over-represented among affluent, mature couples.

U.S. Pleasure Travelers who visited Canada are much more active than the average U.S. Pleasure Traveler in culture and entertainment pursuits while on trips. They are especially likely to have taken part in participatory, educational activities (e.g., aboriginal cultural experiences), to have visited educational attractions (e.g., museums, science and technology exhibits) and to have attended live art performances (e.g., high art performances, live theatre) while on trips. They were also more likely to have taken part in a wine, beer or food tasting, to have gambled in a casino, to have attended a sporting event and to have attended theatre, film or music festivals. Their cultural pursuits reflect their interest in learning experiences, intellectual stimulation, novelty and live entertainment. Visitors to Canada were also very active in outdoor activities while on trips and especially nature-oriented activities (e.g., wildlife viewing), skiing, resort-based, water activities and fitness activities. They are much more likely than the average U.S. Pleasure Traveler to have taken tours and cruises, and especially freshwater and ocean cruises, multi-location, organized tours and tours of wineries, factories and casinos. They prefer vacations in culturally distinctive destinations that provide intellectual stimulation, learning opportunities and novelty.

Those who visited Canada are above-average users of the Internet to plan (77.4%) and booking travel (58.4%). They are also above-average consumers of travel media. They may also be effectively targeted through science, nature and history television programming and magazines, news and current events media, business, finance and investing magazines and classical music and all news / talk / information radio stations.



Travel Activity and Motivation Survey (TAMS)

The TAMS survey examines the recreational activities and travel habits of Canadians and Americans. The survey examines out-of-town, overnight travel behaviour of one or more nights over the past two years and provides detailed information on Travelers' activities, travel motivators, places visited, type of accommodation used, impressions of Canada, its provinces and territories, demographics and media consumption patterns.

TAMS represents a comprehensive assessment of travel behaviour and motivators and provides a rich and authoritative database by which to develop marketing strategies and travel products to attract visitors to Canada. In particular, TAMS was designed to:

- Identify existing and potential tourism markets;
- Measure the likelihood of these tourism markets being attracted to vacation experiences in Canada;
- Create packaging opportunities for each of these markets;
- o Determine how to reach these markets (i.e., in terms of media strategies); and
- o Provide information on how to fine-tune and target existing marketing campaigns.

TAMS was sponsored by the following organizations:

Ontario Ministry of Tourism
Ontario Tourism Marketing Partnership Corporation
Canadian Tourism Commission
Atlantic Canada Tourism Partnership
Department of Canadian Heritage
Alberta Tourism, Parks, Recreation and Culture
Government of Northwest Territories

Quebec Ministry of Tourism Travel Manitoba Tourism Saskatchewan Parks Canada Agency Tourism British Columbia Government of Yukon Statistics Canada

The survey was conducted in Canada and the United States between January 2006 and June 2006 and it includes only adults (18 years and over). The reference period for the data is 2004 and 2005.

The U.S. database is used in this current report. This survey was conducted by mail with an established U.S. mail panel. 60,649 completed questionnaires were returned. The mail panel response rate for this survey was 71.3%. The data have been weighted to project the results to the United States population.

This report profiles those who took a trip to Canada during the past two years and compares them with other U.S. Pleasure Travelers (i.e., took at least one pleasure trip in the last two years). This report is part of a series of eight reports reviewing U.S. travelers to specific destinations within Canada prepared using the U.S. TAMS database.



U.S. Travelers to Canada

Market Incidence

Over the last two years, 11.2% of adult Americans (24,789,506) took an overnight pleasure trip to Canada. This represents 14.5% of U.S. Pleasure Travelers. 24.7% of U.S. Pleasure Travelers who visited Canada reported taking two or more pleasure trips to Canada during the last two years.

Fig. 1 Incidence of Trips¹ to Canada During the Past Two Years

	Canada
Number of Americans Taking a Trip ²	24,789,506
Percent of U.S. Pleasure Travelers ³	14.5%
Percent of U.S. Population ⁴	11.2%
Percent of Canadian Visitors Taking Two or More	
Pleasure Trips to Canada ⁵	24.7%

- 1 "Trips" are defined as out-of-town trips for any purpose involving an overnight stay of one or more nights. Trips NOT involving overnight stays are NOT examined in this report.
- 2 Defined as individuals who took at least one overnight trip to Canada in the last two years for any purpose.
- 3 "Pleasure Travelers" are defined as individuals who have taken at least one out-of-town pleasure trip of one or more nights in the last two years. This row reports the percent of U.S. Pleasure Travelers who took a trip to Canada.
- 4 This row reports the percent of the Total U.S. Adult Market who took a trip to Canada during the past two years.
- 5 This row reports the percent of U.S. Pleasure Travelers who visited Canada who took two or more pleasure trips to Canada during the last two years.



Incidence by Region, State and Population Size

Relative to the average U.S. Pleasure Traveler, those who took a trip to Canada are over-represented among those living in Alaska and the New England, Middle Atlantic, East North Central and Pacific regions of the United States. They are more likely to live in large cities (population of 2 million or more) than in mid-sized cities and smaller communities.

Fig. 2 Geographic Distribution & Population Size of Those Who Took a Trip to Canada

	Total Population	Estimated Number Who Took a Trip to Canada	Percent of Pleasure Travelers in Region Who Took a Trip to Canada	Percent of Total Regional Population Who Took a Trip to Canada
United States	222,846,268	24,789,506	14.5%	11.2%
New England	11,095,629	1,914,013	22.3%	17.5%
Middle Atlantic	31,005,526	4,866,603	21.1%	15.8%
East North Central	34,621,254	5,402,472	20.3%	15.7%
West North Central	15,024,360	1,510,151	12.5%	10.1%
South Atlantic	42,602,998	3,386,580	10.6%	8.0%
East South Central	13,597,436	783,030	8.2%	5.8%
West South Central	24,853,901	1,214,267	6.7%	4.9%
Mountain	15,030,720	1,197,635	9.9%	8.0%
Pacific	34,529,689	4,378,840	15.7%	12.8%
Alaska	484,754	135,915	32.2%	28.2%
Not Available	745,757	165,147	26.6%	22.3%
Less than 100,000	29,429,442	2,277,440	11.0%	7.8%
100,000 to 499,999	36,551,501	3,400,908	12.5%	9.4%
500,000 to 1,999,999	52,335,815	5,456,268	13.7%	10.5%
2,000,000 or more	103,783,753	13,489,743	16.4%	13.1%

Those who visited Canada are most likely to live in a border state across the entire breadth of the country, including Washington State, Vermont, Michigan, Alaska, Maine, North Dakota and New York State. As would be expected, the likelihood of a visit to Canada declines as the distance of the state from Canada increases (see Fig. 3 on next page). Those who visited Canada are least likely to live in southern states of Arkansas, Oklahoma, Mississippi, North Carolina and Alabama.



Fig. 3 Those Who Took a Trip to Canada by U.S. State

	Fig. 3 Those vv	no rook a rrip to	Canada by U.S. Sta	Percent of	Percent of
		Population of	Taking Trip to	Pleasure	State
Region	State	State	Canada	Travelers in State	Population
United States	All States	222,846,268	24,789,506	14.5%	11.2%
New England	Connecticut	2,685,692	434,331	21.0%	16.5%
	Maine	1,047,770	230,762	31.9%	23.1%
	Massachusetts	4,423,562	772,163	22.0%	17.6%
	New Hampshire	1,604,344	234,716	19.7%	14.7%
	Rhode Island	837,445	107,869	15.5%	12.9%
	Vermont	496,816	134,173	35.1%	27.0%
Middle	New Jersey	6,708,501	860,222	16.5%	12.9%
Atlantic	New York	14,727,054	2,627,771	23.9%	18.0%
	Pennsylvania	9,569,972	1,378,610	20.2%	14.6%
East	Illinois	9,521,097	1,019,151	13.7%	10.8%
North	Indiana	4,717,624	458,286	12.8%	9.7%
Central	Michigan	7,709,890	2,008,116	33.5%	26.2%
	Ohio	8,412,962	1,434,913	23.2%	17.2%
	Wisconsin	4,259,682	482,006	14.0%	11.4%
West	lowa	2,262,393	202,252	11.3%	9.1%
North	Kansas	2,304,474	143,670	8.1%	6.2%
Central	Minnesota	3,946,220	641,845	19.0%	16.4%
	Missouri	4,138,758	269,328	8.4%	6.5%
	Nebraska	1,304,361	114,310	10.9%	8.8%
	North Dakota	488,140	99,741	24.3%	20.4%
	South Dakota	580,015	39,006	8.7%	7.0%
South	Delaware	646,427	105,997	21.7%	16.4%
Atlantic	District of Columbia	521,285	81,746	23.5%	15.7%
	Florida	13,937,467	1,232,578	11.5%	8.9%
	Georgia	6,668,302	486,867	9.6%	7.3%
	Maryland	3,428,206	324,949	12.2%	9.5%
	North Carolina	6,651,453	330,432	6.7%	5.0%
	South Carolina	3,241,944	174,825	7.4%	5.4%
	Virginia	5,957,159	566,138	12.3%	9.7%
	West Virginia	1,550,755	83,049	9.5%	5.4%
East	Alabama	3,431,591	164,593	6.8%	4.8%
South	Kentucky	3,447,277	207,598	8.5%	6.0%
Central	Mississippi	2,156,793	92,706	6.7%	4.3%
	Tennessee	4,561,775	318,133	9.6%	7.1%
West	Arkansas	2,103,346	64,661	4.5%	3.1%
South	Louisiana	3,367,908	164,220	7.3%	5.1%
Central	Oklahoma	2,643,565	107,698	5.7%	4.1%
	Texas	16,739,082	877,688	7.0%	5.3%
Mountain	Arizona	4,451,660	300,047	8.5%	6.8%
	Colorado	3,501,822	273,798	9.5%	7.8%
	Idaho	1,044,920	87,033	10.6%	8.3%
	Montana	726,027	88,679	14.7%	12.2%
	Nevada	1,809,582	178,449	12.3%	9.9%
	New Mexico	1,433,596	89,511	8.1%	6.2%
	Utah	1,671,322	136,121	9.7%	8.3%
	Wyoming	391,790	43,997	13.2%	11.2%
Pacific	Alaska	484,754	135,915	32.2%	28.2%
	California	26,965,837	2,600,688	11.9%	9.7%
	Oregon	2,793,303	404,586	18.7%	14.6%
	Washington	4,770,549	1,373,566	35.9%	29.1%



Demographic Profile

U.S. Pleasure Travelers who visited Canada tend to be older (59.7% 45 years of age or older) than the average U.S. Pleasure Traveler. They are predominantly married (72.5%) and less likely to have children 18 or younger living at home (76.9%). They are much more likely to have a university education (68.8%) and they are over-represented among U.S. Pleasure Travelers with household incomes of \$100,000 or more. Accordingly, U.S. visitors to Canada are over-represented among affluent, mature couples.

Fig. 4 Demographic Profile of Visitors to Canada Relative to All U.S. Pleasure Travelers

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		Took a Trip to	Did Not Take a	Pleasure	
_		Canada	Trip to Canada ¹	Travelers	Index ²
Attribute	Size of Market	24,789,506	145,720,735	170,510,241	100
Gender	Male	52.7%	47.8%	48.5%	109
	Female	47.3%	52.2%	51.5%	92
Age of	18 to 24	8.4%	11.2%	10.8%	78
Respondent	25 to 34	17.3%	21.6%	21.0%	83
	35 to 44	14.6%	17.7%	17.3%	84
	45 to 54	22.0%	20.9%	21.0%	105
	55 to 64	18.6%	14.9%	15.5%	120
	65 Plus	19.1%	13.6%	14.4%	132
Average Age		48.5	44.9	45.4	N/A
Marital Status	Not married	27.5%	31.1%	30.5%	90
	Married	72.5%	68.9%	69.5%	104
Parental	No children under 18	76.9%	68.8%	70.0%	110
Status	Children under 18	23.1%	31.2%	30.0%	77
Education	High school or less	13.8%	21.6%	20.5%	67
	Trade, Technical, Community Col.	17.5%	22.0%	21.4%	82
	University Degree	42.2%	40.9%	41.1%	103
	Post Graduate Degree	26.6%	15.5%	17.1%	156
Household	Under \$20,000	5.1%	8.6%	8.1%	63
Income	\$20,000 to \$39,999	10.8%	17.2%	16.2%	67
	\$40,000 to \$59,999	14.7%	17.0%	16.7%	88
	\$60,000 to \$79,999	15.0%	14.6%	14.7%	102
	\$80,000 to \$99,999	13.1%	11.3%	11.6%	113
	\$100,000 to \$149,999	18.3%	13.7%	14.4%	127
	\$150,000 or more	11.5%	5.9%	6.7%	173
	Not stated	11.5%	11.7%	11.7%	99
Average House	hold Income	\$89,289	\$71,749	\$74,303	N/A

- 1 "Did Not Take a Trip to Canada" is defined as an individual who took at least one out-of-town, overnight pleasure trip of one or more nights in the last two years but did not go to Canada on any trip.
- 2 The "Index" is calculated by dividing the percent for those who visited Canada in each group by the percent of U.S. Pleasure Travelers in each group. The Index indicates the extent to which visitors are over or under-represented relative to the average U.S. Pleasure Traveler. An index of 100 means the percent of visitors is the same as that of the average U.S. Pleasure Traveler. Index values over 100 indicate that visitors are over-represented and index values less than 100 indicate that visitors are under-represented relative to the average U.S. Pleasure Traveler.



Travel Activity (During Last Two Years)

Those who visited Canada during the last two years are frequent travelers with 59.1% taking five or more pleasure trips in the last two years. (Note: 42.4% of U.S. Pleasure Travelers overall took five or more pleasure trips in the last two years). As such, they were more likely than the average U.S. Pleasure Traveler to have taken trips within their home state and to have traveled to other parts of the United States. They were particularly more likely to have taken a trip to Mexico, the Caribbean and overseas destinations.

The majority of U.S. Pleasure Travelers who visited Canada took a trip to Ontario (56.7%). British Columbia (28.3%) was the second most popular Canadian destination followed by Quebec (21.3%) and Nova Scotia (9.2%).

Fig. 5 Percent Traveling to Canada and Other Destinations during Past Two Years

•	Took a Trip to Canada	Did Not Take a Trip to Canada	Pleasure Travelers	Index
Size of Market	24,789,506	145,720,735	170,510,241	100
All destinations	100.0%	82.9%	85.4%	117
Canada	100.0%	0.0%	14.6%	N/A
Newfoundland & Labrador	2.9%	0.0%	0.4%	N/A
Prince Edward Island	4.2%	0.0%	0.6%	N/A
New Brunswick	5.6%	0.0%	0.8%	N/A
Nova Scotia	9.2%	0.0%	1.3%	N/A
Quebec	21.3%	0.0%	3.1%	N/A
Ontario	56.7%	0.0%	8.3%	N/A
Manitoba	3.6%	0.0%	0.5%	N/A
Saskatchewan	3.3%	0.0%	0.5%	N/A
Alberta	8.2%	0.0%	1.2%	N/A
British Columbia	28.3%	0.0%	4.1%	N/A
Yukon	3.9%	0.0%	0.6%	N/A
Northwest Territories	2.7%	0.0%	0.4%	N/A
Nunavut	0.3%	0.0%	LT 0.1%	N/A
Own State	83.9%	79.0%	79.7%	105
Other parts of the U.S.	96.5%	89.6%	90.6%	106
Mexico	22.0%	12.1%	13.6%	162
Caribbean	22.3%	11.1%	12.7%	175
All other destinations	17.1%	8.3%	9.6%	179



Appeal of Selected U.S. States, Canadian Provinces and Canadian Territories

The respondents were asked to rate the appeal of each of Canada's provinces and territories on a ten-point appeal scale where "10" is "Very Appealing" and "1" is "Very Unappealing". They were also asked to rate selected U.S. states (New York State, Colorado, Florida, California, Hawaii and Arizona) to provide a frame of reference.

Those who visited Canada have a much more favourable impression of all Canadian destinations than does the average U.S. Traveler. British Columbia (7.4) was perceived as the most appealing Canadian destination followed by Ontario (7.3), Quebec (6.8), Prince Edward Island (6.6) and Nova Scotia (6.6).

By contrast, with the exception of a more favourable impression of New York State, the U.S. reference states were perceived to be as appealing among those who visited Canada as they were to those who did not visit Canada.

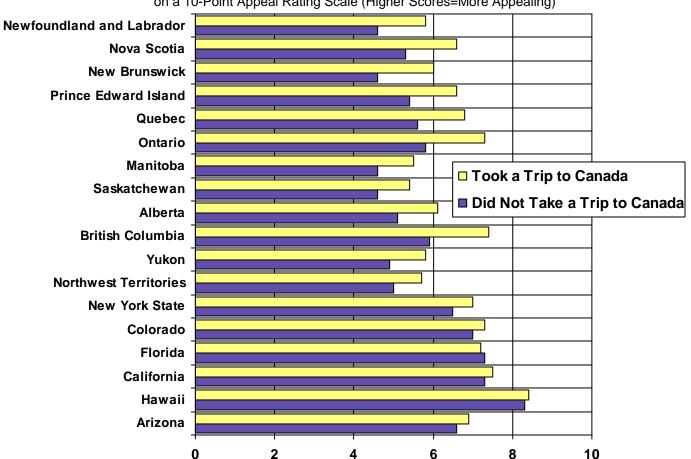


Fig. 6 Overall Appeal Ratings of Provinces, Territories and Selected U.S. States on a 10-Point Appeal Rating Scale (Higher Scores=More Appealing)

Culture and Entertainment Activities Pursued While on Trips

U.S. Pleasure Travelers who visited Canada are more active than the average U.S. Pleasure Traveler in culture and entertainment pursuits while on trips. They most frequently went shopping and dining, visited historical sites, museums and art galleries, and went to casinos, live theatre and comedy clubs while on trips. However, relative to the average U.S. Pleasure Traveler, they were more likely to have taken part in participatory, educational activities (e.g., aboriginal cultural experiences, participatory historical activities, archaeological digs, agro-tourism) to have visited educational attractions (e.g., science and technology exhibits) and to have attended live art performances (e.g., high art performances) as well as theatre, film and music festivals while on trips. They were also more likely to have taken part in a wine, beer or food tasting, to have gambled in a casino and to have attended a sporting event (e.g., professional sports, national or international sporting event). Their cultural pursuits reflect the fact that this affluent travel segment is interested in learning experiences, intellectual stimulation, novelty and live entertainment.

Fig. 7 Culture and Entertainment Activities Pursued While on Trips (See Appendix One for a Definition of Each Type of Culture & Entertainment Activity)

		Did Not Take		
	Took a Trip to	a Trip to	Pleasure	
	Canada	Canada	Travelers	Index
Size of Market	24,789,506	145,720,735	170,510,241	100
Shopping and Dining	85.5%	76.4%	77.7%	110
Historical Sites, Museums & Art Galleries	72.4%	50.2%	53.5%	135
Casino, Theatre and Comedy Clubs	61.3%	42.7%	45.4%	135
Theme Parks & Exhibits	56.2%	47.7%	49.0%	115
Fairs and Festivals	54.3%	38.7%	41.0%	133
Fine Dining and Spas	45.9%	30.7%	33.0%	139
Wine, Beer and Food Tastings	39.6%	20.1%	22.9%	173
Science and Technology Exhibits	37.9%	22.6%	24.8%	153
Garden Theme Attractions	26.8%	11.4%	13.7%	196
Professional Sporting Events	24.9%	14.6%	16.1%	155
Equestrian & Western Events	21.9%	14.4%	15.5%	142
Rock Concerts and Recreational Dancing	20.7%	14.3%	15.3%	136
Agro-Tourism	20.7%	12.3%	13.5%	153
High Art Performances	20.5%	9.3%	10.9%	187
Aboriginal Cultural Experiences	16.6%	7.2%	8.6%	193
Theatre, Film & Musical Festivals	14.3%	7.3%	8.3%	172
Amateur Tournaments	11.1%	7.1%	7.7%	145
Archaeological Digs & Sites	10.5%	4.7%	5.5%	190
Participatory Historical Activities	8.8%	3.1%	3.9%	225
National & International Sporting Events	3.9%	1.5%	1.9%	208



Culture and Entertainment Activities Pursued While Not on Trips

U.S. Pleasure Travelers who visited Canada are also active in culture and entertainment pursuits while NOT traveling. They frequently dine in local restaurants, attend local festivals or fairs and visit local historic sites or heritage buildings. Relative to the average U.S. Pleasure Traveler, they are especially likely to patronize their local performing arts (e.g., attend live theatre, opera, ballet, classical music concerts) and to visit educational attractions (e.g., art galleries, art shows, museums, historical buildings, botanical gardens). This reflects a keen interest in learning within this segment.

Fig. 8 Culture and Entertainment Activities Pursued While Not on Trips

		Did Not Take		
	Took a Trip to	a Trip to	Pleasure	Lists
	Canada	Canada	Travelers	Index
Size of Market	24,789,506	145,720,735	170,510,241	100
Going out to eat in restaurants	94.8%	92.5%	92.8%	102
Going to festivals or fairs	70.9%	64.5%	65.5%	108
Going to historic sites or heritage buildings	51.1%	38.3%	40.1%	127
Going to museums	49.2%	35.5%	37.5%	131
Going to zoos or aquariums	48.3%	45.2%	45.6%	106
Going to amateur sporting events	44.5%	39.1%	39.9%	112
Going to professional sporting events	42.0%	33.7%	34.9%	120
Going to live theatre	41.9%	27.0%	29.2%	144
Going to art galleries or art shows	39.9%	25.7%	27.8%	144
Going to amusement or theme parks	37.0%	38.3%	38.1%	97
Going to pick-your-own farms or farmers' market	36.4%	30.8%	31.6%	115
Going to gamble in casinos	33.6%	27.0%	28.0%	120
Going to botanical gardens	28.3%	18.6%	20.0%	142
Going to bars with live pop or rock bands	25.4%	23.2%	23.6%	108
Going to classical music concerts	23.6%	13.4%	14.9%	159
Going dancing	23.6%	20.4%	20.8%	113
Going to rock music concerts	23.3%	21.0%	21.3%	109
Staying overnight in a hotel or B&B in your own city	13.0%	10.1%	10.6%	123
Going to day spas	13.0%	9.8%	10.3%	126
Going to jazz clubs	11.3%	7.3%	7.9%	143
Going to the ballet	11.2%	6.3%	7.0%	159
Going to the opera	10.4%	5.0%	5.7%	181
Going to rodeos	8.0%	8.2%	8.2%	98



Outdoor Activities Pursued While on Trips

Those who visited Canada were also very active in outdoor activities while on trips. They were especially likely to participate in nature-oriented activities (e.g., wildlife viewing, hiking, climbing and paddling, fishing). Relative to the average U.S. Pleasure Traveler, visitors to Canada were also more likely to go skiing (e.g., cross-country skiing, downhill skiing), participate in resort-based, water activities (sailing and surfing, scuba diving and snorkeling) and to take part in fitness activities (e.g., cycling, exercise and jogging) while on trips during the past two years.

Fig. 9 Outdoor Activities Pursued While on Trips (See Appendix Two for a Definition of Each Type of Outdoor Activity)

		Did Not Take		
	Took a Trip to	a Trip to	Pleasure	
	Canada	Canada	Travelers	Index
Size of Market	24,789,506	145,720,735	170,510,241	100
Wildlife Viewing	51.2%	32.1%	34.9%	147
Ocean Activities (e.g., swimming in ocean, ocean kayaking)	47.2%	38.3%	39.6%	119
Hiking, Climbing & Paddling	34.7%	21.6%	23.5%	148
Boating & Swimming (e.g., motorboating, swimming in lakes)	28.4%	19.8%	21.0%	135
Games & Individual Sports (e.g., tennis, board games)	26.9%	21.4%	22.2%	121
Fishing	23.2%	18.1%	18.8%	123
Exercising & Jogging	21.6%	12.8%	14.1%	154
Golfing	16.2%	9.7%	10.7%	152
Downhill Skiing & Snowboarding	13.7%	7.1%	8.0%	171
Cycling	11.3%	5.5%	6.3%	179
Team Sports (e.g., football, baseball, basketball)	10.2%	7.5%	7.9%	129
Horseback Riding	9.9%	5.5%	6.2%	161
Snowmobiling & ATVing	9.9%	6.7%	7.1%	139
Sailing & Surfing (e.g., sailing, windsurfing, parasailing)	8.4%	4.1%	4.8%	177
Board & Blade (e.g., skateboarding, ice-skating)	7.3%	3.5%	4.0%	182
Hunting	7.0%	5.1%	5.4%	131
Scuba & Snorkeling	6.5%	3.7%	4.1%	160
Cross-country Skiing & Snowshoeing	4.9%	1.4%	1.9%	259
Extreme Air Sports (e.g., parachuting, bungee jumping)	3.8%	1.4%	1.7%	222
Motorcycling	3.7%	2.9%	3.1%	121
Extreme Skiing (e.g., heli-skiing, overnight x-country trips)	0.9%	0.2%	0.3%	259



Outdoor Activities Pursued While Not on Trips

When NOT traveling, those who visited Canada are somewhat more likely to participate in outdoor activities than the average U.S. Pleasure Traveler. The majority of those who visited Canada go on day outings to local parks and picnic, exercise, swim and garden while not traveling. However, reflecting the concentration of Canadian Visitors in the northern U.S. border states, visitors to Canada are especially likely to go skiing (e.g., cross-country skiing, downhill skiing) and participate in other winter activities (e.g., ice-skating, snowmobiling, snowboarding). They are also more likely than other U.S. Pleasure Travelers to participate in nature-oriented activities (canoeing and kayaking, hiking, horseback riding), fitness activities (jogging, exercising) and to play golf and racquet sports (tennis). This suggests that visitors to Canada are a mature segment that is very active and fitness-oriented.

Fig. 10 Outdoor Activities Pursued While NOT on Trips

		Did Not Take		
	Took a Trip to	a Trip to	Pleasure	
	Canada	Canada	Travelers	Index
Size of Market	24,789,506	145,720,735	170,510,241	100
Day outing to a park	64.5%	62.9%	63.1%	102
Exercising at home or at a fitness club	61.5%	55.1%	56.0%	110
Swimming	59.1%	56.1%	56.5%	104
Gardening	57.6%	52.3%	53.1%	108
Picnicking	51.1%	47.2%	47.7%	107
Hiking	41.3%	31.0%	32.5%	127
Fishing	30.9%	33.1%	32.8%	94
Cycling	29.5%	21.7%	22.9%	129
Camping	28.8%	26.3%	26.7%	108
Sailing or other boating	25.0%	19.1%	20.0%	125
Golfing	23.2%	17.5%	18.3%	127
Jogging	21.7%	19.1%	19.5%	111
Playing team sports	17.1%	15.6%	15.8%	108
Playing racquet sports (e.g., tennis or badminton)	15.4%	12.8%	13.2%	116
Hunting	12.3%	11.7%	11.8%	104
Canoeing or kayaking	12.1%	7.1%	7.8%	154
Riding an all-terrain vehicle (ATV)	10.7%	11.6%	11.5%	94
Downhill skiing	10.6%	4.9%	5.7%	185
Horseback riding	9.4%	8.5%	8.6%	109
Ice-skating	8.2%	5.0%	5.5%	149
Rollerblading	7.9%	7.2%	7.3%	108
Cross-country skiing	5.6%	2.0%	2.5%	222
Snowmobiling	5.1%	3.0%	3.3%	154
Snowboarding	3.9%	2.5%	2.7%	145
Skateboarding	2.4%	2.2%	2.2%	108



Accommodation Stayed In While on Trips

Visitors to Canada most often stayed in resorts (e.g., seaside resort, lakeside or riverside resort, ski or mountain resort) in the last two years. They also frequently stayed in public or private campgrounds. However, relative to the average U.S. Pleasure Traveler, visitors to Canada were especially likely to have stayed in lakeside or riverside resorts, ski or mountain resorts, wilderness areas (e.g., wilderness lodge you can drive to by car, remote wilderness lodges or outposts) and in accommodation that specializes in fine cuisine (e.g., country inn or resort with gourmet restaurant, cooking school, wine tasting school).

Fig. 11 Accommodation Stayed In While on Trips

	Took o Trip to	Did Not Take	Pleasure	
	Took a Trip to Canada	a Trip to Canada	Travelers	Index
Size of Market	24,789,506	145,720,735	170,510,241	100
Seaside Resort	25.9%	17.0%	18.3%	141
Lakeside / Riverside Resort	22.4%	10.8%	12.4%	180
A Public Campground in a National, State,				
Provincial or Municipal Park	21.3%	16.2%	16.9%	126
Ski Resort or Mountain Resort	15.8%	7.8%	9.0%	177
A Private Campground	13.7%	9.6%	10.2%	135
Wilderness Lodge You Can Drive to by Car	6.9%	2.9%	3.5%	199
A Motor Home or RV while Traveling or				
Touring (Not a Camping Trip)	6.7%	3.8%	4.2%	159
A Camp Site in a Wilderness Setting (Not a				
Campground)	6.4%	4.4%	4.7%	137
Health Spa	5.5%	2.7%	3.1%	174
Country Inn or Resort with Gourmet				
Restaurant	3.9%	1.7%	2.0%	196
Farm or Guest Ranch	3.2%	1.8%	2.0%	159
Remote or Fly-In Wilderness Lodge	2.9%	0.5%	0.8%	347
On a Houseboat	2.5%	1.2%	1.4%	174
Remote or Fly-In Wilderness Outpost	1.7%	0.2%	0.4%	389
Cooking School	1.4%	0.4%	0.6%	244
Wine Tasting School	1.1%	0.3%	0.4%	264



Tours and Cruises Taken During Past Two Years

Those who visited Canada were much more likely than the average U.S. Pleasure Traveler to have taken tours and cruises during the last two years. Sameday tours (both guided and self-guided), city tours, scenic drives in the countryside and a self-guided overnight tour were the most popular tours taken by those who visited Canada in the last two years. However, relative to the average U.S. Pleasure Traveler, Canadian visitors were especially like to have taken cruises in the past two years, including both freshwater cruises (e.g., St. Lawrence River cruise) and ocean cruises (e.g., Alaskan cruise). They were also more likely to have taken multi-location, organized tours and tours of wineries, factories and casinos. This pattern suggests that tours and ocean cruises may be an effective marketing strategy by which to promote Canada to U.S. Pleasure Travelers.

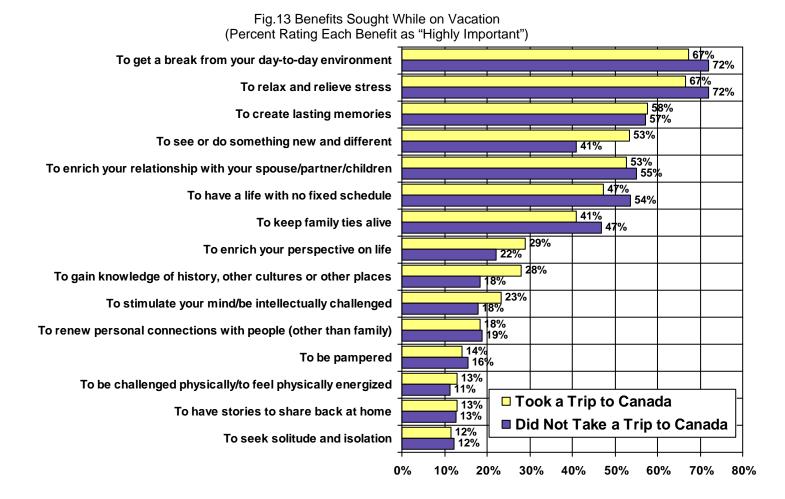
Fig. 12 Tours and Cruises Taken During Past Two Years

	Took a Trip	Did Not Take a	Pleasure	
	to Canada	Trip to Canada	Travelers	Index
Size of Market	24,789,506	145,720,735	170,510,241	100
An organized, sameday, guided tour while on				
an overnight trip	31.1%	16.4%	18.5%	168
A self-guided, sameday tour while on an				
overnight trip	29.5%	17.5%	19.2%	153
Around the city	28.2%	13.6%	15.8%	179
Around the country side - scenic drives	23.8%	11.3%	13.1%	182
A self-guided, overnight tour where you	40.40/	0.00/	40.40/	404
stayed in different locations	19.1%	8.9%	10.4%	184
An organized, overnight, guided tour where you stayed in different locations	18.5%	6.1%	7.9%	235
	16.5%	6.3%	7.9% 7.8%	233
On the water (sightseeing cruise)				
Caribbean ocean cruise	15.3%	7.9%	9.0%	170
Wilderness tour	13.7%	6.4%	7.4%	184
An organized, overnight, guided tour where you stayed in a single location	13.1%	5.6%	6.7%	195
-, -	12.7%	8.2%	8.8%	144
Some other type of tour				
Alaskan ocean cruise	11.1%	1.0%	2.5%	444
Ocean cruise - Other	10.6%	3.8%	4.8%	221
To a casino	9.7%	4.1%	4.9%	197
To a winery	8.5%	2.7%	3.6%	238
Cruise on another lake or river	4.7%	1.5%	2.0%	237
To a factory	4.2%	1.4%	1.8%	228
Some other type of cruise	4.1%	1.3%	1.7%	237
In the air as a pilot or passenger of an	4.00/	4.00/	4 40/	000
airplane or helicopter	4.0%	1.0%	1.4%	286
Cruise on the St. Lawrence River	1.7%	0.0%	0.3%	591
Great Lakes cruise	1.3%	0.2%	0.4%	325
Submarine cruise	0.7%	0.2%	0.2%	291



Benefits Sought While on Vacation

The majority of U.S. Pleasure Travelers take vacations in order to get a break from their daily environment, relax and relieve stress and create lasting memories. However, those who visited Canada are especially likely to pursue vacations that provide intellectual stimulation, opportunities to learn and novelty (i.e., to see and do something new). On the other hand, U.S. travelers to Canada are less likely to take vacations to live without a fixed schedule and keep family ties alive. This suggests that tourism agencies should emphasize Canada's distinctive culture and opportunities for learning and personal enrichment when promoting Canada to the American pleasure travel market.



Other Attributes of a Destination Considered Important

As with most U.S. Pleasure Travelers, those who visited Canada consider it important that they feel safe at a destination. However, relative to other U.S. Pleasure Travelers, visitors to Canada are especially attracted to destinations that are culturally distinctive, have lots to see and do for adults, have luxury and mid-priced accommodation as well as camping and that are conveniently accessible by air, bus or train. On the other hand, reflecting their age and affluence, they are less concerned than others whether a destination is conveniently accessible by car, has family and friends living nearby and offers lots of activities for children to see and do. They are also less concerned than others whether a destination has budget accommodation, discount vacation packages available and great shopping opportunities.

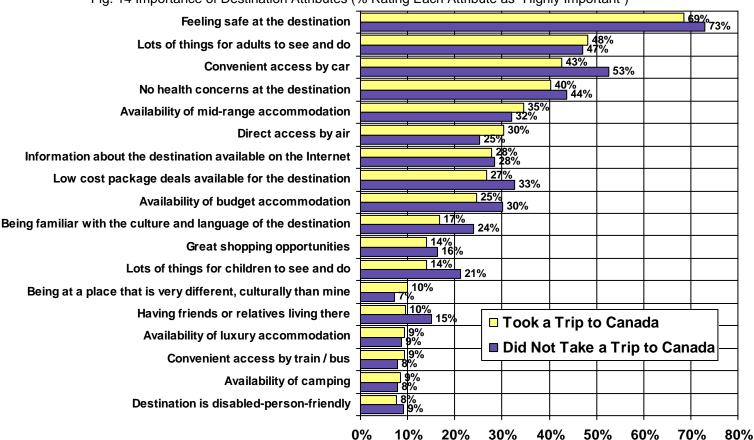


Fig. 14 Importance of Destination Attributes (% Rating Each Attribute as "Highly Important")



How Destinations Are Selected

Similar to the average U.S. Pleasure Traveler, most of those who visited Canada in the past two years start planning vacations with a particular destination in mind. However, those who visited Canada are slightly more likely than the average U.S. Pleasure Traveler to first consider what activities they want to do when planning a vacation.

Fig. 15 How Destinations Are Selected (Summer and Winter Vacations)

rig. 13 flow Destinations A	ro colocioa (carr		acationic)	
		Did Not Take		
	Took a Trip to	a Trip to	Pleasure	
	Canada	Canada	Travelers	Index
0. (14.1.)				
Size of Market	24,789,506	145,720,735	170,510,241	100
Summer				
Started with a desired destination in				
mind	60.9%	57.7%	58.2%	105
	00.070	0 ,0	00.270	
Started by considering specific activities	4.4.407	o ===:	2 22/	4.40
wanted to do	11.1%	9.7%	9.9%	112
Started with a certain type of vacation				
experience in mind	16.8%	17.4%	17.3%	97
•	10.070	17.170	17.070	01
Looked for packaged deals - no				
destination in mind	1.6%	1.0%	1.1%	144
Considered something else first	3.6%	4.8%	4.6%	78
Don't know / Other	6.0%	9.4%	8.9%	67
Winter				
Started with a desired destination in				
mind	61.1%	58.5%	58.9%	104
	01.170	00.070	00.070	134
Started by considering specific activities				
wanted to do	13.6%	10.8%	11.3%	121
Started with a certain type of vacation				
experience in mind	14.3%	14.9%	14.8%	97
_ ·	17.070	17.570	17.070	51
Looked for packaged deals - no				
destination in mind	2.1%	1.3%	1.4%	147
Considered something else first	3.8%	5.7%	5.3%	71
Don't know / Other	5.1%	8.9%	8.3%	61



Trip Planning and Information Sources Consulted

Similar to the average U.S. Pleasure Traveler, most of those who took a trip to Canada in the past two years were responsible for planning their trips either on their own (41.1%) or with someone else (18.2%). When making vacation plans, they tend to consult a wider variety of information sources than the average U.S. Pleasure Traveler. The majority use Internet websites, past experience and the advice of others to plan their travel. However, relative to the typical U.S. Pleasure Traveler, visitors to Canada are especially likely to obtain travel information from travel guide books, travel agents, official government travel information sources (e.g., brochures or guides, visitor centres), newspaper or magazine articles, television programs and trade, travel or sports shows.

Fig. 16 Who Plans Vacations and Information Sources Consulted

		Took a Trip to	Did Not Take a Trip to	Pleasure	
		Canada	Canada	Travelers	Index
	Size of Market	24,789,506	145,720,735	170,510,241	100
Who Plans	Respondent plans trips	41.1%	38.8%	39.2%	105
Trips?	Trip planning a shared responsibility	18.2%	17.5%	17.6%	104
	Someone else plans trips	40.7%	43.7%	43.2%	94
Information	An Internet website	82.2%	74.9%	76.0%	108
Sources	Past experience / Been there before	58.3%	53.8%	54.5%	107
Consulted	Advice of others / Word-of-mouth	51.3%	44.3%	45.4%	113
	Maps	43.7%	30.7%	32.7%	134
	An auto club such as AAA	36.2%	21.8%	24.0%	151
	Official travel guides or brochures from				
_	state / province	33.8%	18.2%	20.6%	164
_	A travel agent	30.4%	16.5%	18.6%	163
	Articles in newspapers / magazines	28.7%	16.2%	18.1%	158
_	Visitor information centres	28.3%	19.0%	20.4%	139
	Travel information received in the mail	24.7%	14.2%	15.8%	156
	Travel guide books such as Fodor's	22.7%	10.1%	12.0%	189
	Advertisements in newspapers /				
	magazines	16.4%	9.9%	10.9%	151
	Programs on television	12.5%	6.2%	7.1%	176
	An electronic newsletter or magazine	0.50/	F 40/	0.00/	457
	received by e-mail	9.5%	5.4%	6.0%	157
	Advertisements on television	5.5%	3.7%	4.0%	138
	Visits to trade, travel or sports shows	4.6%	2.0%	2.4%	189



Use of the Internet to Plan and Arrange Trips

Those who took a trip to Canada are more likely than the average U.S. Pleasure Traveler to use the Internet to research (77.4%) and book travel (58.4%). The majority of Internet users consult travel planning or booking websites (e.g., Expedia), hotel or resort websites and airline websites. However, they are more likely than the average U.S. Pleasure Traveler to visit the websites of cruise lines or motorcoach lines. As with the typical U.S. Pleasure Traveler, those who visited Canada most often use the Internet to purchase airline tickets and accommodation. However, those who visited Canada are particularly likely to use the Internet to arrange for car rentals, purchase travel packages and buy tickets for travel by rail, bus or boat / ship.

Fig. 17 Use of the Internet to Plan and Book Travel

			Did Not Take		
		Took a Trip to	a Trip to	Pleasure	
		Canada	Canada	Travelers	Index
	Size of Market	24,789,506	145,720,735	170,510,241	100
Percent Using	Does not use the Internet	22.6%	32.4%	31.0%	73
Internet to Plan	Uses Internet to plan trips only	19.0%	20.3%	20.1%	94
or Book Travel	Uses Internet to book part of trip	58.4%	47.3%	48.9%	119
Types of	A travel planning / booking website	64.3%	53.9%	55.6%	116
Websites	A website of a hotel or resort	59.5%	52.1%	53.3%	112
Consulted	An airline website	56.9%	43.3%	45.6%	125
	A tourism website of a country / region /				
	city	46.3%	32.9%	35.1%	132
	A website of an attraction	37.5%	32.5%	33.4%	113
	Some other website	27.8%	24.5%	25.1%	111
	A cruise line website	22.4%	10.5%	12.4%	180
	A motorcoach website	2.2%	1.2%	1.3%	162
Parts of Trips	Air tickets	79.0%	68.8%	70.6%	112
Booked Over	Accommodation	76.8%	70.8%	71.9%	107
The Internet	Car rental	49.7%	35.5%	38.0%	131
	Tickets or fees for specific activities or				
	attractions	31.2%	25.3%	26.3%	119
	A package containing two or more items	23.6%	16.6%	17.8%	133
	Tickets for rail, bus or boat / ship fares	19.3%	10.3%	11.9%	163
	Other	3.6%	2.8%	2.9%	123



Media Consumption Habits

U.S. Pleasure Travelers who visited Canada are above-average consumers of travel media (e.g., travel sections of newspapers, travel magazines, travel programs on television, travel websites). They may also be effectively reached through science, nature and history programs and magazines (e.g., science & geography magazines, science & nature television, history programs, biography television). They may also be effectively targeted through news and current events programming (e.g., newspapers, newspaper & network news websites, television news, news / talk / information radio, newsmagazines), business, finance and investing magazines and classical music and jazz / big band radio stations.

Fig. 18 Media Consumption Habits

		Took a Trip		Pleasure	
		to Canada	Trip to Canada	Travelers	Index
	Size of Market	24,789,506	145,720,735	170,510,241	100
Newspaper	Reads daily newspaper	67.5%	58.6%	59.9%	113
Readership	Reads weekend edition of newspaper	61.5%	54.5%	55.5%	111
	Reads local neighbourhood or				
	community newspapers	54.8%	48.7%	49.5%	111
	Reads other types of newspapers	17.7%	13.2%	13.9%	128
	Frequently or occasionally reads travel section of daily newspaper	56.1%	40.7%	43.0%	131
	Frequently or occasionally reads travel	30.1%	40.7 %	43.0%	131
	section of weekend newspaper	63.4%	46.9%	49.3%	129
Types of	Travel (e.g., Conde Nast)	20.3%	9.0%	10.6%	191
Magazines	Magazines about your city	11.0%	6.2%	6.9%	159
Read	Business, finance and investing	21.3%	12.7%	14.0%	153
(Top 5 Indexed)	Science and geography	20.1%	13.0%	14.0%	143
	News magazine	28.6%	19.1%	20.5%	140
Type of	Travel shows	39.9%	27.1%	28.9%	138
Television	History	50.3%	44.1%	45.0%	112
Programs	Science & nature shows	40.5%	36.1%	36.8%	110
Watched	Biography	36.1%	32.3%	32.9%	110
(Top 5 Indexed)	News / current affairs	62.4%	57.2%	58.0%	108
Type of	Classical music	20.2%	13.1%	14.1%	143
Radio	Jazz / Big band	13.4%	9.4%	10.0%	134
Programs	News / Talk / Information	41.9%	30.8%	32.4%	129
Listened To	All sports	14.6%	11.5%	11.9%	123
(Top 5 Indexed)	Multicultural	5.6%	4.6%	4.7%	117
Types of	Travel	60.7%	45.8%	48.0%	127
Websites	Network news sites (e.g., CNN)	43.8%	37.8%	38.7%	113
Visited	Newspaper sites	33.0%	29.0%	29.6%	111
(Top 5 Indexed)	Sports	32.3%	29.5%	30.0%	108
	Weather	62.6%	57.8%	58.5%	107



Appendix One					
U.S. TAMS 2006 Culture and Entertainment Segmentation					
Activity Segment	_				
riouvily cogom	Well-known Historic Sites or Buildings	Well-known Natural Wonders			
Historical Sites, Museums	Other Historic Sites, Monuments and Buildings	Historical Replicas of Cities or Towns With Historic Re-Enactments			
& Art Galleries	Strolling Around a City to Observe Buildings and Architecture	Museum - Military / War Museums			
	Museum - General History or Heritage Museums	Art Galleries			
	Shop Or Browse - Bookstore or Music Store	Shop Or Browse - Antiques			
01 1 0 Di 1	Shop Or Browse - Clothing, Shoes and Jewellery	Shop Or Browse - Gourmet Foods in Retail Stores			
Shopping & Dining	Shop Or Browse - Local Arts & Crafts Studios or Exhibitions	Shop Or Browse - Greenhouse or Garden Centre			
	Dining - Restaurants Offering Local Ingredients and Recipes	Went to Local Outdoor Cafes			
	Aboriginal Cuisine (Tasted or Sampled)	Aboriginal Arts and Crafts Shows			
Aboriginal Cultural Experiences	Aboriginal Heritage Attractions (e.g., Museums, Interpretive Centres)	Aboriginal Cultural Experiences in a Remote or Rural Setting			
Experiences	Aboriginal Festivals & Events (e.g., Powwows)	Aboriginal Outdoor Adventure and /or Sports			
	Farmers' Markets or Country Fairs	Firework Displays			
	Carnivals	Ethnic Festivals			
Fairs & Festivals	Exhibition or Fairs	Free Outdoor Performances (e.g., Theatre, Concerts) in a Park			
	Food/Drink Festivals	Circus			
Science & Technology	Science or Technology Museums	Children's Museums			
Science & Technology Exhibits	Science & Technology Theme Parks	Went to an Imax Movie Theatre			
	Planetarium				
	Amusement Park	Aquariums			
Theme Parks & Exhibits	Water Theme Park	Zoos			
	Movie Theme Park	Wax Museums			
High Art Performances	Classical or Symphony Concert	Ballet or Other Dance Performances			
nigh Art Feriormances	Opera	Jazz Concert			
	Professional Football Games	Professional Golf Tournaments			
Professional Sporting Events	Professional Basketball Games	Professional Ice Hockey Games			
LVents	Professional Baseball Games				
	Theatre Festivals	International Film Festivals			
Theatre, Film & Musical Festivals	Comedy Festivals	Music Festivals			
restivais	Literary Festivals or Events				
	Went to Wineries for Day Visits and Tasting	Cooking/Wine Tasting Courses			
Tastings	Went to Breweries for Day Visits and Tasting	Visited Food Processing Plants (e.g., Cheese Factory)			
	Stand-Up Comedy Clubs and Other Variety	Live Theatre with Dinner			
Casino, Theatre & Comedy	Shows				
Clubs	Went to a Casino	Live Theatre			
Participatory Historical	Historical Re-Enactments (as an Actor)	Interpretive Program at a Historic Site or			
Activities	Curatorial Tours	National / Provincial Park			
National & International	National / International Sporting Events such as the Olympic Games	Curling Bonspiel			
Sporting Events	Professional Figure Skating	Professional Soccer Games			



Appendix One U.S. TAMS 2006 Culture and Entertainment Segmentation				
Gardens Theme Attractions	Garden Theme Park	Botanical Gardens		
Rock Concerts & Dancing	Rock & Roll / Popular Music Concert	Recreational Dancing		
Archaeological Digs & Sites	Archaeological Digs	Paleontological / Archaeological Sites		
	Equine (Horse) Competitions	Country/Western Music Concerts		
Equestrian & Western Events	Western Theme Events (e.g., Rodeos)	Auto Races		
Events	Horse Races			
Fine Dining & Spas	High-End Restaurants with an International Reputation	Day Visit to a Health and Wellness Spa while on an Overnight Trip		
3	Other High-End Restaurants			
	Dining At A Farm	Harvesting and /or Other Farm Operations		
Agro-Tourism	Went Fruit Picking at Farms or Open Fields	Entertainment Farms (e.g., Corn Maze, Petting Barnyard)		
Amateur Tournaments	Amateur Sports Tournaments and Competitions	Amateur Tournaments and Competitions other than Sports-related		



•	pendix Two: U.S. TAMS 2006 Outdoor Ad		
Activity Segment	Activities in Segment		
Colfing	Played During a Stay at a Golf Resort with Overnight Stay	Golf Tour Package to Play on Various Courses	
Golfing	Played an Occasional Game While on a Trip	_	
	Hunting for Small Game	Hunting for Birds	
Hunting	Hunting for Big Game		
	Fresh Water Fishing	Salt Water Fishing	
Fishing	Ice Fishing	Trophy Fishing	
	Viewing Land Based Animals	Bird Watching	
Wildlife Viewing	Whale Watching & Other Marine Life	Visited National, Provincial/State Park	
Whalle Viewing	Wildflowers /Flora Viewing	Viewing Northern Lights	
	Mountain Climbing/Trekking	Fresh Water Kayaking / Canoeing	
	Rock Climbing	White Water Rafting	
Hiking, Climbing &	Hiking /Backpacking in Wilderness Setting	Same Day Hiking Excursion While on a Trip of	
Paddling	With Overnight Camping or Lodging	1+ Nights	
	Ice Climbing	Wilderness Skills Courses	
Desides 0.0 i i	Motorboating	Swimming in Lakes	
Boating & Swimming	Water Skiing	1	
	Swimming in Oceans	Snorkelling in Sea / Ocean	
Ocean Activities	Sunbathing, Sitting on a Beach	Ocean Kayaking or Canoeing	
	Sailing	Parasailing	
Sailing & Surfing	Wind Surfing	Kite Surfing	
	Scuba Diving in Lakes / Rivers	Scuba Diving in Sea/Ocean	
Scuba & Snorkelling	Snorkelling in Lakes / Rivers	1	
Exercising & Jogging	Working Out in Fitness Centre	Jogging or Exercising Outdoors	
	Overnight Touring Trip	Recreational - Same Day Excursion	
Cycling	Mountain Biking		
Motorcycling	Overnight Touring Trip	Same Day Excursion	
Horseback Riding	With an Overnight Stop	Same Day Excursion	
	All Terrain Vehicle - Overnight Touring Trip	Snowmobiling As an Overnight Touring Trip	
Snowmobiling & ATVing	All Terrain Vehicle - Same Day Excursion	Snowmobiling Day Use on Organized Trail	
Downhill Skiing &	Snowboarding	Downhill Skiing	
Snowboarding	-	_	
Cross-country Skiing & Snowshoeing	Cross-country Skiing	Snowshoeing	
Snowshoeing	Heli-Skiing	Cross Country or Back Country as an Overnight	
Extreme Skiing	Ski Jouring	Touring Trip	
Hockey, Skating,	Ice-Hockey	In-Line / Rollerblading	
Rollerblading &	Ice-Skating	Skateboarding	
Skateboarding			
Extreme Air Sports	Parachuting	Hot Air Ballooning	
	Hang Gliding	Bungee Jumping	
Team Sports	Football	Basketball	
rouni oporto	Baseball or Softball	Soccer	
	Board Games	Badminton	
Games & Individual Sports	Volleyball	Tennis	
Games & murvioual Sports	Beach Volleyball	Mini-Golf	
	Bowling		

