THE GEORGIAN COLLEGE OF APPLIED

ARTS AND TECHNOLOGY

C O N S O L I D A T E D

F I N A N C I A L

S T A T E M E N T S

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Grant Thornton

Independent auditor's report

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To the Board of Governors of

The Georgian College of Applied Arts and Technology

We have audited the accompanying consolidated financial statements of The Georgian College of Applied Arts and Technology, which comprise the consolidated statement of financial position as at March 31, 2012, and the consolidated statements of operations, changes in net assets and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of The Georgian College of Applied Arts and Technology as at March 31, 2012, and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Grant Thornton LLP

Chartered Accountants
Licensed Public Accountants

Orillia, Canada
June 11, 2012

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STATEMENT 1

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31, 2012

ASSETS

	2012	2011
CURRENT ASSETS		
Cash and Cash Equivalents	$ 17,960,598	$ 33,023,601
Grants Receivable (Note 4)	3,010,619	1,138,728
Accounts Receivable (Note 5)	7,287,183	6,526,387
Inventory (Note 6)	2,259,204	2,091,769
Prepaid Expenses	991,640	999,502
Current Portion of Notes Receivable from Student Associations (Note 7A)	680,000	680,000
Current Portion of Notes Receivable from Alumni Association(Note 7B)	82,467	82,467
TOTAL CURRENT ASSETS	32,271,711	44,542,454
RESTRICTED ASSETS		
Cash	5,385,968	6,352,957
Investments (Note 8)	6,956,690	6,513,932
TOTAL RESTRICTED ASSETS	12,342,658	12,866,889
OTHER ASSETS		
Notes Receivable from Student Associations (Note 7A)	5,424,217	5,856,124
Notes Receivable from Alumni Association (Note 7B)	445,178	477,016
Long Term Receivable (Note 9)	-	1,500,000
Deferred Charges (Note 10)	891,629	33,289,760
TOTAL OTHER ASSETS	6,761,024	41,122,900
CAPITAL ASSETS (Note 11)	144,395,868	99,606,393
TOTAL ASSETS	**$ 195,771,261**	**$ 198,138,636**

(see accompanying notes)

LIABILITIES AND NET ASSETS

	2012	2011
CURRENT LIABILITIES		
Grants Payable (Note 13)	734,647	990,170
Accounts Payable and Accrued Liabilities (Note 14)	16,597,982	22,439,782
Lease Liabilities (Note 15)	240,308	682,307
Long Term Debt Payable (Note 16A)	2,369,971	2,220,787
Deferred Revenue (Note 17)	8,555,984	43,715,014
Due to Student Associations (Note 18)	4,458,062	3,907,197
TOTAL CURRENT LIABILITIES	32,956,954	73,955,257
OTHER LIABILITIES		
Lease Liabilities (Note 15)	191,333	401,934
Long Term Debt Payable (Note 16A)	28,631,092	30,829,329
Interest Rate Swaps (Note 1(L)(i), 16B)	6,368,328	4,428,693
Deferred Capital Contributions (Note 19)	104,889,505	63,004,858
Deferred Revenue Future Capital Expansion (Note 20)	54,036	54,036
Deferred Restricted Contributions (Note 21)	5,069,429	7,402,734
Employee Future Benefits,Vacation Pay & Sick Leave Accrual (Note 23)	9,262,716	8,614,407
TOTAL OTHER LIABILITIES	154,466,439	114,735,991
NET ASSETS		
Investment in Capital Assets (Note 22)	13,307,141	8,089,682
Unrestricted		
Operating	3,373,551	7,817,112
Employee Future Benefits	(1,185,459)	(1,028,349)
Vacation Pay Accrual	(7,393,403)	(6,959,295)
Sick Leave Accrual	(683,854)	(626,763)
Interest Rate Swaps	(6,368,328)	(4,428,693)
Internally Restricted Funds (Note 24)	24,991	69,974
Endowment Funds (Note 25)	7,273,229	6,513,720
TOTAL NET ASSETS	8,347,868	9,447,388
TOTAL LIABILITIES AND NET ASSETS	**195,771,261**	**$ 198,138,636**

(see accompanying notes)

THE GEORGIAN COLLEGE OF APPLIED ARTS AND TECHNOLOGY

STATEMENT 2

CONSOLIDATED STATEMENT OF OPERATIONS

FOR THE YEAR ENDED MARCH 31, 2012

	2012	2011
REVENUE		
Grants and Reimbursements	$ 69,509,468	$ 70,854,884
Student Tuition	57,420,720	52,639,450
Ancillary Operations (Schedule 7)	19,886,461	20,012,345
Restricted Funds	7,329,233	1,653,505
Other	9,948,936	9,748,304
Amortization of Deferred Capital Contributions	4,993,150	3,761,926
TOTAL REVENUE (Schedule 1)	**169,087,968**	**158,670,414**
EXPENDITURE		
Academic (Schedule 2)	84,941,150	78,884,775
Student Services (Schedule 3)	17,682,924	18,255,342
Administration (Schedule 4)	20,967,869	20,108,549
Plant and Property (Schedule 5)	14,730,253	8,586,000
Supplementary (Schedule 6)	4,949,838	5,098,666
Ancillary Operations (Schedule 7)	16,930,150	16,882,239
Amortization of Capital Assets	8,760,077	7,899,964
TOTAL EXPENDITURE	**168,962,261**	**155,715,535**
EXCESS REVENUE OVER EXPENDITURE	**125,707**	**$ 2,954,879**

(see accompanying notes)

CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS

FOR THE YEAR ENDED MARCH 31, 2012

	Operating	Vacation Pay and Sick Leave Accruals and Employee Futrue Benefits	Interest Rate Swaps	Internally Restricted	Investment in Capital Assets	Endowment Funds	Total 2012	Total 2011
BALANCE - BEGINNING OF YEAR	$ 7,817,112	$ (8,614,407)	$ (4,428,693)	$ 69,974	$ 8,089,682	$ 6,513,720	$ 9,447,388	$ 5,045,533
Excess Revenue over Expenditure (Expenditure over Revenue)	4,781,827	(648,309)			(4,007,811)		125,707	2,954,879
Net cash used to invest in Capital Assets	(9,225,270)				9,225,270		-	
Endowment Contributions (Note 25)						759,509	759,509	1,553,176
Change in fair value of interest rate swaps			(1,939,635)				(1,939,635)	15,209
Other Financial Instruments							-	(121,409)
Use of Internally Restricted funds	(118)			(44,983)			(45,101)	
BALANCE - END OF YEAR	$ 3,373,551	$ (9,262,716)	$ (6,368,328)	$ 24,991	$ 13,307,141	$ 7,273,229	$ 8,347,868	$ 9,447,388

(see accompanying notes)

STATEMENT 4

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED MARCH 31, 2012

Increase (decrease) in cash	2012	2011
OPERATING ACTIVITIES		
Excess Revenue over Expenditure	125,707	2,954,879
Items not Involving Cash:		
Amortization of capital assets	8,760,077	7,899,964
Amortization of deferred capital contributions	(4,993,150)	(3,761,926)
Addition of Financial Instrument	-	(121,409)
Gain on disposal of capital assets	245,777	(98,289)
Financial Instrument Valuation	(50,629)	(15,245)
Change in Non-Cash Working Capital (Note 26)	(43,497,748)	37,267,813
Change in Employee Future Benefits,Vacation Payand Sick Leave	648,309	(49,779)
	(38,761,657)	44,076,008
INVESTING ACTIVITIES		
Invested in deferred charges	32,398,131	(26,713,985)
Purchase of capital assets	(53,997,576)	(6,935,482)
Capital grants received	46,877,797	3,691,847
Long Term Receivable	1,500,000	-
Advances to Student Associations	431,907	436,400
Advances to Alumni Association	31,838	(311,370)
Proceeds on capital assets disposal	207,775	130,000
Increase in endowment investments	(442,758)	(1,821,131)
	27,007,114	(31,523,721)
FINANCING ACTIVITIES		
(Decrease) in long term debt payable	(2,049,053)	(2,129,400)
(Decrease) in capital leases	(652,600)	(452,355)
Increase in endowment funds	759,509	1,553,176
(Decrease) Increase in externally restricted contributions	(2,333,305)	1,062,387
	(4,275,449)	33,808
(Decrease) increase in cash	(16,029,992)	12,586,095
Cash, beginning of year	39,376,558	26,790,463
Cash, end of year	**23,346,566**	**$ 39,376,558**
Cash is represent by:		
Cash and cash equivalents	$ 17,960,598	$ 33,023,601
Restricted cash	5,385,968	6,352,957
	$ 23,346,566	$ 39,376,558

GENERAL

The Georgian College of Applied Arts and Technology was established under the Ministry of Colleges and Universities Act as a corporation in 1967. Excellence in teaching and learning is at the heart of its mission. Georgian helps students achieve their career and life goals by delivering academic excellence in a uniquely nurturing environment.

The College is a registered charity and therefore is, under Section 149 of the Income Tax Act, exempt from payment of income tax.

1. SIGNIFICANT ACCOUNTING POLICIES AND DISCLOSURE

The Consolidated Financial Statements of the College have been prepared by management in accordance with Canadian generally accepted accounting principles ("GAAP") as set out for not-for-profit organizations. The most significant of which are as follows:

(A) CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash on hand, balances with banks and short term deposits with original maturities of three months or less. Bank borrowings are considered to be financing activities.

(B) REVENUES

The College follows the deferral method of accounting for contributions which include donations and government grants.

i) Grants received for operations from the Ministry of Training, Colleges and Universities (MTCU) and other governmental agencies are recorded as revenue in the year to which they relate. Grants approved but not received at the end of the fiscal year are accrued. Where a portion of a grant relates to a future year, it is deferred and recognized in the subsequent year.

ii) Capital grants and contributions restricted for the purchase of capital assets are deferred when the monies are received, and subsequently amortized to revenue on a straight-line basis over the useful life of the related capital asset.

iii) Tuition fees are recorded in the accounts based on the academic period of the specific courses. Tuition fees are deferred to the extent that the courses extend beyond the fiscal year of the College.

iv) Externally restricted contributions other than endowment contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions are recognized as direct increases in endowment net assets.

Restricted investment income is recognized as revenue in the year in which the related expenses are recognized. Unrestricted investment income is recognized as revenue when earned.

v) Other operating revenues are deferred to the extent that related services provided, or goods sold are rendered/delivered subsequent to the end of the College's fiscal year.

(C) ENCUMBRANCE ACCOUNTING

The College does not include in expenditures any amounts for goods not received and services not rendered by the end of the fiscal year.

(D) VALUATION OF INVENTORIES

Inventory consists of textbooks, stationery, giftware, computer hardware and software, food and liquor, metals, printed stationery and materials for maintenance. Inventories are valued at the lower of cost, determined on the first-in first-out basis and net realizable value. The cost includes all acquisition costs incurred in bringing inventory to its present location and condition. Net realizable value is the estimated selling price in the ordinary course of business less any applicable expenses.

(E) INVESTMENTS

Investments are recorded at fair value on an aggregate basis. Realized investment income is recorded in deferred restricted contributions. Unrealized gains or losses from the change in fair value are recorded in the consolidated statement of changes in net assets. Fair value is determined at quoted market prices. Sales and purchases of investments are recorded on the settlement date. Transaction costs related to the acquisition of investments are recorded against the realized investment income in deferred restricted contributions. The investments are restricted for the purpose of the endowment funds. Endowment funds have been donated for specific purposes. The principal sum must be held for investment, while the income earned is expendable for the specific purposes.

(F) CAPITAL ASSETS

Purchased assets are stated at cost. Donated assets are recorded at their fair market value at the date of donation. Capital assets are amortized on a straight-line basis using the following estimate of useful life:

ASSET	USEFUL LIFE
Land	n/a
Buildings	40 years
Building Renovations & Enhancements	15 years
Portables	10 years
Site improvements	10 years
Furniture and fixtures	5 years
Equipment and vehicles	5 years
Computers	5 years
Major equipment	10 years
Leased equipment	Term of lease

(G) ACCUMULATED SICK LEAVE CREDITS

The College is liable to pay fifty percent (50%) of an employee's accumulated sick leave credit on termination or retirement after ten years service. This amount has been calculated to be $683,854 at March 31, 2012 (2011 - $626,763). Although the Ministry of Training, Colleges and Universities provides annual funding of these expenditures as incurred, these liability amounts have been accrued in the College's consolidated financial statements with no provision for the funding.

(H) RELATED ORGANIZATIONS

IRDI Technologies Inc. is a wholly-owned subsidiary of the College. It was acquired by the College effective April 1, 2004.

The Georgian College Foundation is a non-profit corporation without share capital incorporated by letters patent under The Corporations Act (Ontario) on July 25, 1991. Prior to April 1, 2007 it was responsible for the long-term fundraising for The Georgian College of Applied Arts and Technology. Effective April 1, 2007, the College assumed the ongoing and future fundraising and philanthropic activities of the Foundation. The College assumed all of the Foundation's existing and future property and assets both realized and unrealized, in whole or in part. With this change the management of the Board of the Georgian College Foundation now falls under the control of the Board of Governors of the College.

These consolidated financial statements include the assets, liabilities, and results of operations of IRDI Technologies Inc. and The Georgian College Foundation with those of the College. All inter-company balances have been eliminated upon consolidation.

(I) COST ALLOCATIONS

The expenditures are reported, as required, by the Ministry of Training, Colleges and Universities "College Financial Information System" (CFIS), as per revised guidelines issued May 14, 1998. As well, the College has followed the cost allocation plan approved by the Committee of Finance Officers and the Committee of Presidents of the Colleges of Applied Arts and Technology and endorsed by the Ministry of Training, Colleges and Universities.

Accordingly, direct costs are charged to programs and courses on an actual basis wherever possible and elsewhere allocated on the basis of full-time equivalent students.

(J) MANAGEMENT ESTIMATES

The preparation of these consolidated financial statements in accordance with Canadian generally accepted accounting principles requires College management to make estimates, and assumptions that affect the reported amounts of revenue and expenditure, assets and liabilities, and the disclosure of contingent assets and contingent liabilities at the date of the financial statements. Significant account estimates include allowance for doubtful accounts, useful life of capital assets, payroll accrual and vacation pay. Actual results could differ from these estimates.

(K) GIFTS IN KIND

Contributed materials and services are recorded in the accounts at fair market value when such a value can reasonably be estimated. During the fiscal year $324,080 (2011 - $3,105,984) of gifts in kind were received. Of this amount $168,228 relates to industrial dishwasher/pot washers, $5,000 relates to a fire truck and the remaining $150,852 relates to various small tools, electrical equipment, books and advertising.

(L) FINANCIAL INSTRUMENTS

In 2005, The Canadian Institute of Chartered Accountants released Handbook Section 3855, Financial Instruments - Recognition and Measurement, Section 3865 Hedges and Section 3861, Financial Instruments - Disclosure and Presentation.

Unless otherwise noted, it is management's opinion that the College is not exposed to significant interest, currency or credit risks arising from these financial instruments. The fair market values of its financial instruments approximate their carrying values, unless otherwise noted.

The Canadian Institute of Chartered Accountants ("CICA") implemented two new handbook sections for fiscal years starting on or after October 1, 2007: 3862 Financial Instruments - Disclosure"; and 3863 "Financial Instruments - Presentation". These sections replace section 3861 "Financial Instruments - Disclosure and Presentation" for many organizations and require more extensive disclosures including information about risk assessments, risk management procedures, and sensitivity analyses around each type of risk. However, the CICA provided not-for-profit organizations with the option of continuing to use section 3861, and the College has decided to do so.

(i) INTEREST RATE SWAPS:

The College has entered into interest rate swap agreements to manage the volatility of interest rates. The College formally documents all relationships between hedging instruments and hedged items, as well as its risk management objectives and strategies for undertaking various hedge transactions. This process includes linking the interest rate swaps to specific long-term debt on the statement of financial position. The College also formally assesses, both at the hedge's inception and on an on-going-basis, whether the interest rate swaps that are used in hedging transactions are highly effective in offsetting changes in cash flows of the hedged items.

The College's policy is not to utilize derivative financial instruments for trading or speculative purposes. It is management's intention to hold these to maturity.

These interest rate swaps qualify, and have been designated by the College, as cash flow hedging items against the floating rate long-term debt. The College has assessed the hedging relationship as effective. The fair value (mark to market value) of the interest rate swaps is recorded on the consolidated statement of financial position. The mark to market value represents the amount that the College would pay or receive if swaps were cancelled at March 31. This could be positive or negative as they are highly sensitive to changes in interest rates. The mark to market value was obtained from the Canadian Bank holding the swaps. Because the hedging relationship is effective, the change in fair value of the interest rate swaps is recorded in the consolidated statement of changes in net assets, with no impact on the College's excess of revenue over expenditures. This value will fluctuate and will need to be re-valued every year.

(ii) LOANS AND RECEIVABLES

Notes receivable from student associations, receivable from alumni association and long term note receivable are classified as Loans and Receivables and are therefore valued at fair market value at inception. In subsequent years, they will be valued at amortized cost, with the gain or loss being recognized on the consolidated statement of operations.

(iii) OTHER LIABILITIES

Long term debt payable is classified as Other Liabilities. At inception these instruments are recognized at fair market value, with subsequent years being valued at amortized cost, with the gain or loss being recognized on the consolidated statement of operations.

(iv) AVAILABLE FOR SALE

Investments are classified as available for sale, and are recorded at fair value on an aggregate basis with the unrealized gains/losses being recorded in net assets. Unrealized gains/losses are recognized into income when the investments are disposed of.

(v) OTHER FINANCIAL INSTRUMENTS

Cash and cash equivalents, restricted cash, grants receivable, accounts receivable, grants payable, accounts payable, accrued liabilities and due to student associations are short term in nature and are therefore considered to be at fair market value.

(M) CAPITAL DISCLOSURES

The College's objectives when managing capital are to safeguard the College's ability to continue as a going concern.

The College manages its capital structure in such a manner so as to comply in all material respects with all applicable laws and regulations, including directives of the Minister of Training, Colleges and Universities pursuant to the Ontario College of Applied Arts and Technology Act, 2002.

2. FUTURE ACCOUNTING PRONOUNCEMENTS

(A) GOVERNMENT NOT FOR PROFIT ORGANIZATIONS

The Canadian Accounting Standards Board (AcSB) has decided that an entity's nature will dictate the appropriate set of accounting standards for its financial reporting. Canadian entities must match accounting standards to their organization type. Colleges have been determined to be Government Not For Profit Organizations and as such will follow Public Sector Accounting Standards. Along with Public Sector Accounting Standards, Colleges have been given a choice and have accepted to apply the Public Sector 4200 series of standards for not-for-profit organizations effective April 1, 2012 with retroactive application for comparative purposes.

4. GRANTS RECEIVABLE

		2012	2011
MTCU	- Second Career	$718,800	$805,655
	- Apprenticeship Enhancement	270,151	150,005
	-Ontario Student Opportunity Trust Fund	34,323	167,259
	-Heath & Wellness Building Phase 2	1,830,000	---
	-Apprenticeship Enhancement Fund	113,492	---
	-Pre-apprenticeship Marine	---	2,759
	-Pre-apprenticeship Small Engine	28,972	---
	-Apprenticeship Plumber	---	13,050
	-Pre-apprenticeship Welding	14,881	---
		$3,010,619	$1,138,728

5. ACCOUNTS RECEIVABLE

	2012	2011
Student Receivables	1,441,835	$1,000,469
Staff	62,558	81,682
Kempenfelt Conference Centre	192,492	130,026
Residence	(81,171)	(11,329)
Trade Balances	5,671,469	5,325,539
	$7,287,183	$6,526,387

6. INVENTORY

	2012	2011
Beginning Inventory	$2,091,769	$1,353,372
Purchases	10,933,105	11,404,999
Goods Available	13,024,874	12,758,371
Cost of Goods Sold / Adjustments	10,765,670	(10,666,602)
Ending Inventory	$2,259,204	$2,091,769

7. (A) NOTES RECEIVABLE FROM STUDENT ASSOCIATIONS

The Student Association in Barrie has committed to contribute the construction cost of the Student Centre completed in 1997/98 and an expansion to the athletic facilities, within the Student Centre, completed in September 2003. The Student Association will make annual minimum payments of $550,000, until the balance, including accrued interest is paid in full. The College has arranged financing to support this receivable. (See Note 16)

The Student Association in Orillia has committed to contribute the construction cost of a Fitness Centre which was completed in 2004/05. The Student Association will make annual minimum payments of $130,000, until the balance, including accrued interest is paid in full.

The Notes Receivable funded through borrowed monies are charged the same rate of interest as that paid by the College to the lending institution. The portion of Notes Receivable funded by the College from its own resources bear interest at 1.0% (2011- 1.00%). The Student Association in Orillia has had an interest reduction of $25,000 per year for the first six years of the balance. In 2011-2012, the interest reduction was $Nil and the interest charged was $13,290.

Note Receivable	Barrie	Orillia	Total
Balance, beginning of year	$5,178,455	$1,357,670	$6,536,125
Payments received	(550,000)	(130,000)	(680,000)
Interest charged	234,803	13,289	248,092
Balance, end of year	4,863,258	1,240,959	6,104,217
Less Current Portion	550,000	130,000	680,000
	$4,313,258	$1,110,959	$5,424,217

(B) NOTES RECEIVABLE FROM ALUMNI ASSOCIATION AND FINANCIAL INSTRUMENTS

The Alumni Association has committed $500,000 to the University Partnership Centre (Previously known as Centre for Technology Enhanced Learning) and an additional $100,000 towards a fitness centre at the Orillia Campus. Minimum payments for the year are $57,467 and will be made over a number of years to be completed no later than 2014/15. The current portion of the note outstanding at March 31, 2012 is $57,467 (2011 - $57,467), whereas the non-current balance is $98,735 (2011 - $145,833). These Notes Receivable are non-interest bearing.

Since the rates that the College charged the Alumni Association were not at market at inception, the carrying value of the instrument has been adjusted as of April 1, 2007 to fair value. The net unamortized balance at March 31, 2012 of the decrease to the financial asset resulting from this adjustment is $16,197 (2011 - $26,565).

The Alumni Association agreed to contribute $500,000 for the Power of Education Campaign on April 1, 2009. The Alumni Association will make annual minimum payments of $25,000, increasing to $75,000 in 2015/16 until this balance is reached. The current portion of the note outstanding at March 31, 2012 is $25,000 (2011 - $25,000), with the non-current portion being $346,443 (2011 - $331,183). This Note Receivable is non-interest bearing.

Since the rate that the College charged the Alumni Association was not at market at inception, the carrying value of the instrument has been adjusted as of April 1, 2009 to fair value. The net unamortized balance at March 31, 2012 of the decrease to the financial asset resulting from this adjustment is $78,557 (2011 - $118,187).

8. RESTRICTED INVESTMENTS

Investments in the amount of $6,956,690 (2011 - $6,513,932) are restricted for Endowment purposes and are not available for general operations. Investments are comprised of the following:

	Fair Value	Cost
Cash	$1,572,866	$1,572,866
Fixed Income	3,360,883	3,193,160
Canadian Equity	1,289,336	1,155,845
U.S. Equity	412,071	411,177
International Equity	321,534	398,568
	$6,956,690	$6,731,616

The total of restricted cash and investments is $12,342,658 (2011 - $12,866,743) representing the Endowment funds and the Deferred restricted contributions.

9. LONG TERM RECEIVABLE

The Georgian College Foundation was named as the beneficiary of a residual interest in a trust, and this asset legally remained with the Foundation. Originally, under the trust agreement, all income earned on the funds during the lifetime of the settlers would be paid to them, with the original principal amount payable upon the later death of the income beneficiaries. In the current fiscal year, the terms of the agreement changed allowing the Foundation to collect these funds before the later death of the income beneficiaries.

For the fiscal year ending March 31, 2011, the receivable was stated at the full principal amount of $1,500,000, as one of the income beneficiaries had passed away and the other income beneficiary had reached the age of average life expectancy. In November 2011, the Foundation collected this receivable at a fair value of $1,472,265 (2011- $1,492,326).

10. DEFERRED CHARGES

Costs related to certain capital projects where the projects are not complete and therefore the assets have not begun their useful life, are recorded as deferred charges. These deferred costs will be capitalized as capital assets in the year when the assets are put in place or expensed in the year when the projects are cancelled. Current projects that have been deferred in 2011/12 and their expected completion dates are as follows.

Project	Expected Completion	2012	2011
Health & Wellness Building Phase II	March 2014	$400,786	
The Last Class Expansion	Fall 2012	490,843	
Health & Wellness Building Phase I	Sept 2011		$29,803,742
South Georgian Bay	Sept 2011		3,486,018
		$891,629	$33,289,760

11. CAPITAL ASSETS

	2012			2011
ASSET	Cost	Accumulated Amortization	Net book Value	Net book value
Land	3,974,322	-----	$3,974,322	$4,040,822
Buildings	169,528,029	49,076,254	120,451,775	78,872,667
Site Improvements	9,949,532	4,327,928	5,621,604	3,730,924
Furniture and Fixtures	4,434,751	3,697,438	737,313	251,163
Equipment and Vehicles	23,379,261	17,611,784	5,767,477	4,157,935
Computers	8,014,624	7,133,073	881,551	844,111
Major Equipment	12,395,541	6,182,629	6,212,912	6,264,648
Leased Equipment	3,465,963	2,717,049	748,914	1,444,123
	235,142,023	90,746,155	$144,395,868	$99,606,393

12. BANK INDEBTEDNESS

The College has arranged for an unsecured five million dollar revolving demand facility to finance general operating requirements. The interest rate is Royal Bank Prime minus .50%. The College had not drawn any funds at March 31, 2012.

13. GRANTS PAYABLE

The College receives various grants which must be spent during the fiscal year. Any unspent portion or overpayment is to be returned. These amounts are included in "Grants Payable".

		2012	2011
MTCU	-Employment Services	$142,606	$303,341
	- Job Connect	250,784	240,919
	- Literacy & Basic Skills	86,686	329,283
	- Summer Job Service	152,791	100,814
	- Interest Earned	8,450	15,377
	- Apprenticeship Enhancement	(167)	436
	- First Generation	53,902	---
	- Crown Ward	39,595	---
		$734,647	$990,170

14. ACCOUNTS PAYABLE & ACCRUED LIABILITIES

	2012	2011
Trade Accounts Payables and Accruals	$11,234,961	$15,465,865
Accrued Payroll Liabilities	5,363,021	6,973,917
	$16,597,982	$22,439,782

15. LEASE LIABILITIES

The College has entered into various agreements to lease equipment up to five (5) years. The capital leases for computer equipment have built-in options, whereby the College is able to purchase the equipment at the end of the lease, or to return the equipment to the lessor. The operating leases are financial obligations entered into by the College for the rental of equipment, building maintenance, and security. The anticipated annual payments for the next five (5) fiscal years, under current lease arrangements, are as follows:

	Capital Leases	Operating Leases	Total
2012/13	253,611	2,296,819	2,550,430
2013/14	182,995	1,675,093	1,858,088
2014/15	15,139	93,801	108,940
2015/16	---	32,290	32,290
2016/17	---	---	---
	451,745	4,098,003	4,549,748
Less Interest	(20,104)	---	(20,104)
	431,641	4,098,003	4,529,644
Less Current Portion	(240,308)	(2,296,819)	(2,537,127)
	$191,333	$1,801,184	$1,992,517

16. LONG-TERM DEBT PAYABLE AND FINANCIAL INSTRUMENTS

(A) LONG TERM DEBT

The College has entered into the following long-term debt agreements.

	2012	2011
Related to Capital Assets Acquisition:		
Residence loan being an Agreement for a series of three month Bankers Acceptances to be issued by the College at BA rate plus 0.3%. The Bankers Acceptances will be issued in declining amounts for principal and interest amounts such that the obligation will be paid by September 2027.	$18,931,000	$19,617,000
Financing the capital portion for Regional Campus Enhancements, term loan from Ontario Financing Authority bearing interest at a fixed rate of 3.954%, repayable in blended semi annually payments of $193,231, maturing March 2018.	2,196,576	2,343,425
Financing for the Owen Sound Marine Simulator, term loan from Ontario Financing Authority bearing interest at a fixed rate of 3.715% repayable in blended semi annually payments of $135,452, maturing March 2019.	1,656,384	1,860,062
Financing for Oracle Equipment/Software, loan from Dell Financial Services bearing interest at a fixed rate of 6.5% repayable in blended annual payments, maturing in June 2012.	248,913	428,527
Financing for the capital portion of the Sustainable Technologies Building, term loan from Ontario Financing Authority bearing interest at a fixed rate of 3.078% repayable in blended semi-annual payments of $131,263 maturing March 2015.	748,302	981,679
Financing for the PeopleSoft Human Resources Information system, term loan from Ontario Financing Authority bearing interest at a fixed rate of 3.626% repayable in blended semi-annual payments of $144,141 maturing March 2020.	1,986,405	2,196,918
	$25,767,580	$27,427,611
Not Related to Capital Assets Acquisition:		
Financing Note Receivable from Student Association (See Note 7A) Non-revolving term facility through Bankers Acceptances to be issued by the College at BA rate plus 0.3%. The Bankers Acceptances will be issued both quarterly and annually such that the obligation will be paid by September 2029.	4,548,000	4,800,000
Financing the non-capital portion for Regional Campus Enhancements, term loan from Ontario Financing Authority bearing interest at a fixed rate of 3.954%, repayable in blended semi annual payments of $28,275, maturing March 2018.	320,979	342,533
Financing the non capital portion of the Sustainable Technologies Building, term loan from Ontario Financing Authority bearing interest at a fixed rate of 3.078% repayable in blended semi-annual payments of $64,322 maturing March 2015.	364,504	479,972
	5,233,483	5,622,505
	31,001,063	33,050,116
Less current portion	2,369,971	2,220,787
	$28,631,092	$30,829,329

16. LONG-TERM DEBT PAYABLE AND FINANCIAL INSTRUMENTS (cont'd)

Future principal payments over the next 5 years are as follows:

	Total
2012/13	2,369,971
2013/14	2,209,971
2014/15	2,305,373
2015/16	2,011,137
2016/17 and thereafter	22,104,611
Total	$31,001,063

(B) INTEREST RATE SWAPS

The College has entered into interest rate swap agreements to manage the volatility of interest rates. The floating interest rates on the residence financing and $4,992,000 of the Financing of the Notes Receivable from the Student Association have been converted to fixed rates of 6.315% and 4.73% respectively by entering into the interest rate swaps. Interest expense in respect of the residence financing for 2012 is $1,281,163 (2011 - $ 1,324,806) and in respect of the financing on the notes receivable for 2012 is $231,751 (2011 - $237,853). The maturity dates of the interest rate swaps are 2027 for the residence financing, and 2029 for financing of the Notes Receivable from the Student Association.

The fair value of the interest rate swap agreements is based on amounts quoted by the College's bank to realize favourable contracts or settle unfavourable contracts, taking into account interest rates at March 31, 2012. As at March 31, 2012, the interest rate swap agreement was in a net unfavorable position, representing a liability of $6,368,328 (2011 - $4,428,693) and a decrease to net assets.

17. DEFERRED REVENUE

	2012	2011
Student Fees Collected	$4,741,209	$4,539,608
Grants Related to the Health and Wellness Building	1,830,000	34,405,000
Other Grants	635,005	3,769,713
Contract Training & Other Projects	1,349,770	1,000,693
	$8,555,984	$43,715,014

18. DUE TO STUDENT ASSOCIATIONS

The monies owed to the student associations are non interest bearing and are payable on demand.

19. DEFERRED CAPITAL CONTRIBUTIONS

Deferred capital contributions represent the unamortized amount of donations and grants received for the purchase of capital assets. Changes in the deferred capital contributions balance are as follows:

	2012	2011
Balance, beginning of year	$63,004,858	$63,074,937
Contributions received for capital assets		
- Government grants	44,606,292	251,136
- Other	2,271,505	3,440,710
Less: Amount amortized to revenue during the year		
- Government grants	(4,190,905)	(2,453,113)
- Other	(802,245)	(1,308,812)
Balance, end of year	$104,889,505	$63,004,858

20. DEFERRED REVENUE - FUTURE CAPITAL EXPANSION

The Ministry of Training, Colleges and Universities has paid $16,990,000 to the College from the SuperBuild Growth Fund. This is for two projects, the Centre for Technology and the University Partnership Centre. This funding along with pledged community support provided 2,750 new student spaces. Construction was substantially completed in the fall of 2003. Management expects to use the remaining $54,036 to cover financing costs and technology enhancements.

21. DEFERRED RESTRICTED CONTRIBUTIONS

These represent unspent externally restricted funds not available for regular college operations. They include donations, scholarships and bursaries, unspent endowment investment income, student emergency loan funds, employment stability funds and funds held on behalf of third parties. Effective April 1, 2007, Georgian College assumed the ongoing and future philanthropic activities of The Georgian College Foundation. Assets of the Foundation were transferred to the College, and due to the external restrictions of these funds they are shown within Deferred Restricted Contributions.

21. DEFERRED RESTRICTED CONTRIBUTIONS (cont'd)

	2012	2011
Balance, beginning of year	$7,402,734	$6,340,347
Add: Contributions Received	8,038,105	3,150,822
Restricted Investment Income	217,183	168,675
Funds Held by Georgian College Foundation	(44,214)	(55)
	8,211,074	3,319,442
Less: Amount Recognized as Revenue in year	6,620,330	973,614
Student Award Payments	708,903	679,890
Disbursement of Funds	---	7,020
Student Loans Recovered	(225)	(775)
Deferred Capital Contributions	2,056,300	580,762
Transferred to Endowed Funds	154,411	16,544
Transferred to the College	1,004,660	---
	10,544,379	2,257,055
Balance, end of year	$5,069,429	$7,402,734
Comprised of:		
Student Emergency Loan Funds	$56,279	$55,564
General Donations	26,931	26,931
Employment Stability Funds	348,380	329,042
Prepaid Leave Plan	7,776	---
Ontario College Staff Association	368	368
Special Project / Capital Campaigns	3,239,501	4,433,290
Annual Awards and Scholarships	362,377	311,632
Unspent Endowment Investment Income	492,410	400,718
Contributions and Fundraising	534,568	795,477
Funds Held by Georgian College Foundation	839	1,049,712
	$5,069,429	$7,402,734

22. INVESTMENT IN CAPITAL ASSETS

In addition to capital grants, the College invests surplus operating funds in capital assets. This investment in capital assets is as follows:

	2012	2011
Net book value of capital assets	$144,395,868	$99,606,393
Less: Deferred capital contributions (Note 19)	$104,889,505	$63,004,858
Long Term Debt Payable (Note 16)	25,767,580	27,427,611
Capital lease obligations (Note 15)	431,641	1,084,242
	$13,307,141	$8,089,682

23. EMPLOYEE FUTURE BENEFITS, VACATION PAY AND SICK LEAVE ACCRUAL

The College provides certain employee benefits which will require funding in future periods:

	2012	2011
Vacation Pay	$7,393,403	$6,959,295
Sick Leave	683,854	626,763
Dental, health and life insurance	983,419	636,000
Parental Leaves	177,297	342,095
Short Term Disability	24,743	50,254
Balance, end of year	$9,262,716	$8,614,407

Dental, Health and Life Insurance

The College subsidizes premiums paid by its early retirees who retire prior to September 1, 2005 and its academic early and normal retirees for health, dental and life insurance coverage. The College also either subsidizes or pays the premiums on behalf of its employees on LTD for this same coverage. The College recognizes these post-retirement costs in the period in which the employees rendered the services. The accrued benefit liability was determined by an actuary using a discount rate of 4.75% (2011 - 4.75%) and by College management using the same assumptions as the actuary. The College's calculations relate to any contractual arrangements outside of the above noted circumstances. Unamortized plan gains/losses are amortized into income using the "10% corridor" approach whereby only the amount of unamortized gains/losses in excess of the corridor (10% of the accrued benefit obligation at the beginning of the fiscal year) is amortized in the current year's expense. The unamortized loss for 2012 is $97,000 (2011 - gain of $282,000).

	2012	2011
Accrued benefit obligation, beginning of year	$824,000	$874,000
Expense for the period	403,419	26,000
Plan Amendment	7,000	(13,000)
Benefits paid	(60,000)	(63,000)
Accrued benefit obligation, end of year	1,174,419	824,000
Plan Assets	(191,000)	(188,000)
Accrued benefit liability, end of year	$983,419	$636,000

The valuation of the assets available to offset the liability for the Premium Waiver on Life Insurance benefits was estimated by the actuary based on the amount of funds on deposit with Sun Life Insurance Company of Canada as at June 30, 2011 specifically allocated to the uninsured employer paid portion of the Premium Waiver.

The main assumptions employed for the valuations are as follows:

(a) Mortality Rates

Mortality rates are consistent with the assumptions used in the December 31, 2010 pension valuation for funding purposes, based on the 1994 Uninsured Pensioners Mortality Table.

(b) Medical and dental costs

Hospital and other medical costs were assumed to increase at 4.5% per year, drugs were assumed to increase by 10.5% per year, grading down to 4.5% in 2026 and dental costs were assumed to increase by 4.5% per year.

24. INTERNALLY RESTRICTED FUNDS

The College restricts amounts from the net asset balance, as approved by the Board of Governors. The balance of $24,991 at March 31, 2012 (2011 - $69,974) is for the Barrie Student Residence.

25. ENDOWMENT FUNDS

The College has the following endowment funds:

	2012	2011
Ontario Student Opportunity Trust Fund Phase 1	$624,746	$624,746
Ontario Student Opportunity Trust Fund Phase 2	54,024	54,024
Ontario Trust for Student Support	5,136,528	4,346,762
Other	1,232,856	1,194,140
	$7,048,154	$6,219,672
Unrealized Market Gain	225,075	294,048
Total	$7,273,229	$6,513,720

26. STATEMENT OF CASH FLOWS

The net change in non-cash working capital balances consists of the following:

	2012	2011
Grants Receivable	($1,871,891)	$2,146,841
Accounts Receivable	(760,796)	(1,683,506)
Inventory	(167,435)	(738,397)
Prepaid Expenses	7,862	(216,040)
Grants Payable	(255,523)	694,802
Accounts Payable and Accrued Liabilities	(5,841,800)	6,636,541
Deferred Revenue	(35,159,030)	29,441,124
Due to Student Associations	550,865	986,448
	($43,497,748)	$37,267,813

Interest paid by the College during the year was $1,859,456 (2011 - $1,992,529).

27. PENSION PLANS

Substantially all employees of the College are members of the Colleges of Applied Arts and Technology Pension Plan (the "Plan"), which is a multi-employer jointly-sponsored defined benefit plan for eligible employees of the Colleges of Applied Arts and Technology in Ontario. The College makes contributions to the Plan equal to those of its employees. Contribution rates are set by the Plan's governors to ensure the long term viability of the Plan.

Any pension surplus or deficit is the joint responsibility of the members and employers and may affect future contribution rates. The College does not recognize any share of the Plan's pension surplus or deficit as insufficient information is available to identify the College's share of the underlying pension assets and liabilities. The most recent actuarial valuation filed with pension regulators as at January 1, 2012 indicated an actuarial surplus of $154 million. The College made contributions to the Plan and its associated retirement compensation arrangement of $7,125,219 in 2012 ($6,502,436 in 2011), which has been included in the statement of operations.

28. ONTARIO STUDENT OPPORTUNITY TRUST FUND (OSOTF) and ONTARIO TRUST FOR STUDENT SUPPORT (OTSS)

The College has created endowment funds subject to the Guidelines for Ontario Student Opportunity Trust Fund Phase I and Phase II and Guidelines for Ontario Trust for Student Support as issued by the Ministry of Training, Colleges and Universities (MTCU).

OSOTF PHASE I	Endowment Fund Balance	Expendable Funds Available for Bursaries	2012 Total	2011 Total
Balance, beginning of year	$624,746	$28,543	$653,289	$647,928
Investment income, net of direct investment related expenses	---	20,386	20,386	20,508
Bursaries Awarded – 21 (2011 - 23)	---	(9,847)	(9,847)	(15,147)
Balance, end of year	$624,746	$39,082	$663,828	$653,289
The market value of the endowment as at March 31, 2012 was $645,695 (2011 - $657,102)				

OSOTF PHASE II	Endowment Fund Balance	Expendable Funds Available for Bursaries	2012 Total	2011 Total
Balance, beginning of year	$54,024	$3,824	$57,848	$56,156
Investment income (loss), net of direct investment related expenses	---	2,050	2,050	2,337
Contributions received	---	---	---	855
Bursaries Awarded – 1 (2011 - 1)	---	(1,500)	(1,500)	(1,500)
Balance, end of year	$54,024	$4,374	$58,398	$57,848
The market value of the endowment as at March 31, 2012 was $55,924 (2011 - $58,128)				

28. ONTARIO STUDENT OPPORTUNITY TRUST FUND (OSOTF) and ONTARIO TRUST FOR STUDENT SUPPORT (OTSS) (cont'd)

OTSS	ENDOWMENT FUND BALANCE	EXPENDABLE FUNDS AVAILABLE FOR BURSARIES	2012 TOTAL	2011 TOTAL
Balance, beginning of year	$4,346,762	$133,267	$4,480,029	$3,241,762
Eligible cash donations received	303,636	---	303,636	411,363
Other cash donations received	---	3,364	3,364	19,137
MTCU matching funds received/receivable	485,644	---	485,644	765,813
Investment income (loss), net of direct investment related expenses	---	129,156	129,156	95,654
Investment income maintained as principal	486	(486)	---	---
Bursaries Awarded - 66 (2011 - 54)	---	(71,970)	(71,970)	(53,700)
Balance, end of year	$5,136,528	$193,331	$5,329,859	$4,480,029
The market value of the endowment as at March 31, 2012 was $5,288,675 (2011 - $ 4,514,051)				

29. ART COLLECTION HELD

The College, through its Design and Visual Arts programs, has built up a permanent study collection of Canadian and International art. Pieces have been received from guest lecturers in the Artist in Residency program and also through donations. The art is held for public exhibition, education and research.

Funds received through de-accessioning activities are to be used for the direct benefit of the Collection. The art collection at March 31, 2012 is comprised of approximately 4,514 pieces with a value as per charitable receipts issued of $3,860,095 (2011 - $3,860,095)

30. REPORTING ENTITY PROJECT

The government announced in the 2004 Budget its plans to consolidate the financial information of Colleges in the Province's financial statements starting with its fiscal year ending March 31, 2006.

The Ministry of Training, Colleges and Universities provided funding to the Colleges for eligible expenditures related to this initiative including audit and consulting costs, software costs, training costs and direct staff costs devoted to the project. The funding received for 2011/12 of $45,256 was spent on salaries and benefits.

Grant Thornton

Review Engagement Report

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To the Board of Governors of

The Georgian College of Applied Arts and Technology

We have reviewed the following consolidated Schedules 1 through 7 of The Georgian College of Applied Arts and Technology as at March 31, 2012. Our review was made in accordance with Canadian generally accepted accounting standards for review engagements and accordingly consisted primarily of enquiry, analytical procedures and discussion related to information supplied to us by the organization.

A review does not constitute an audit and consequently we do not express an audit opinion on these schedules.

Based on our review, nothing has come to our attention that causes us to believe that these consolidated schedules are not, in all material respects, in accordance with Canadian generally accepted accounting principles.

Grant Thornton LLP

Orillia, Canada
June 11, 2012

Chartered Accountants,
Licensed Public Accountant

THE GEORGIAN COLLEGE OF APPLIED ARTS AND TECHNOLOGY

SCHEDULE 1

CONSOLIDATED SCHEDULE OF OPERATING REVENUE

FOR THE YEAR ENDED MARCH 31, 2012

	2012	2011
GRANTS AND REIMBURSEMENTS		
Operating	$ 44,895,595	$ 43,357,099
Special Purpose	10,114,453	9,860,311
Grant In Lieu of Taxes	682,425	639,225
Career & Employment Preparation	1,586,189	2,333,173
Ontario Literacy and Basic Skills	2,811,181	3,363,475
Employment Ontario	2,706,978	1,759,733
Human Resources Development Canada	172,810	805,664
Apprenticeship	2,221,281	2,423,240
Capital Projects	340,900	340,700
Other	3,977,656	5,972,264
	69,509,468	70,854,884
STUDENT TUITION		
Full-Time Post Secondary Regulated	19,465,851	17,990,579
Tuition Short Regulated	-	(645)
Approved Part-Time Regulated	2,827,688	2,726,696
Additional Cost Recovery	10,252,510	8,981,103
Other Unfunded	13,391,763	12,340,544
Incidental Fees	11,482,908	10,601,173
	57,420,720	52,639,450
ANCILLARY OPERATIONS (Schedule 7)	19,886,461	20,012,345
RESTRICTED FUNDS	7,329,233	1,653,505
AMORTIZATION OF DEFERRED CAPITAL CONTRIBUTIONS	4,993,150	3,761,926
OTHER	9,948,936	9,748,304
TOTAL	**$ 169,087,968**	**$ 158,670,414**

(prepared without audit - see review engagement report)

THE GEORGIAN COLLEGE OF APPLIED ARTS AND TECHNOLOGY

SCHEDULE 2

CONSOLIDATED SCHEDULE OF ACADEMIC EXPENDITURE

FOR THE YEAR ENDED MARCH 31, 2012

	2012	2011
Salaries - Academic	$ 43,247,133	$ 40,735,028
- Administration	4,894,051	4,197,404
- Support Staff	10,976,374	10,548,348
Fringe Benefits	11,013,070	10,135,386
Termination Gratuities	-	197,333
SUB-TOTAL	**70,130,628**	**65,813,499**
Instructional Supplies	3,348,926	2,873,127
Field Work	187,727	188,261
Office Supplies	126,095	89,302
Other Supplies & Expense	1,217,094	1,225,607
Postage and Courier Charges	143,220	163,558
Staff Employment	308	2,578
Professional Development	155,751	158,067
Travel	885,832	930,407
Advertising and Promotion	908,024	1,044,052
Telecommunications	443,592	352,538
Maintenance Office and Instructional Equipment	237,792	128,517
Insurance	5,953	5,672
Vehicle Expense	27,699	29,944
Interest and Bank Charges	4,381	2,421
Bad Debts Written Off	171,000	36,000
Long Term Debt Interest	3,326	14,116
Memberships and Dues	81,760	54,598
Professional Fees	94,906	177,544
Contract Security Services	8,835	6,063
Contract Cleaning Services	119,699	108,633
Contract Teaching Services	304,981	298,427
Other Contract Services	3,153,722	2,803,416
Furniture and Equipment Rentals	1,234,994	872,916
Furniture and Equipment, not fixed assets	1,751,038	1,268,864
Scholarships and Awards	193,867	236,648
TOTAL	**$ 84,941,150**	**$ 78,884,775**

(prepared without audit - see review engagement report)

THE GEORGIAN COLLEGE OF APPLIED ARTS AND TECHNOLOGY

SCHEDULE 3

CONSOLIDATED SCHEDULE OF STUDENT SERVICES EXPENDITURE

FOR THE YEAR ENDED MARCH 31, 2012

	2012	2011
Salaries - Academic	$ 2,088,070	$ 2,268,210
- Administration	1,324,797	1,272,878
- Support Staff	5,765,778	6,034,388
Fringe Benefits	1,963,375	1,967,281
SUB-TOTAL	**11,142,020**	**11,542,757**
Instructional Supplies	1,001,863	1,150,940
Field Work	6,287	2,721
Office Supplies	32,002	25,363
Other Supplies & Expense	522,895	505,524
Postage and Courier Charges	167,106	194,439
Professional Development	76,654	97,536
Travel	258,625	272,577
Advertising and Promotion	433,675	388,973
Telecommunications	39,522	45,558
Maintenance Office and Instructional Equipment	24,057	67,210
Vehicle Expense	87,515	72,369
Interest and Bank Charges	4,319	5,668
Memberships & Dues	117,245	102,634
Contract Security Services	698	680
Other Contract Services	437,118	456,137
Furniture and Equipment Rentals	206,556	181,982
Furniture and Equipment, not fixed assets	162,602	173,737
Scholarships and Awards	708,903	679,890
Student Assistance	2,253,262	2,288,647
TOTAL	**$ 17,682,924**	**$ 18,255,342**

(prepared without audit - see review engagement report)

SCHEDULE 4

CONSOLIDATED SCHEDULE OF ADMINISTRATIVE EXPENDITURE

FOR THE YEAR ENDED MARCH 31, 2012

	2012	2011
Salaries - Academic	$ 305,549	$ 351,078
- Administration	5,017,255	4,428,843
- Support Staff	6,070,996	6,114,682
Fringe Benefits	2,797,617	2,538,755
SUB-TOTAL	**14,191,417**	**13,433,358**
Instructional Supplies	14,113	23,856
Office Supplies	19,490	24,016
Other Supplies & Expense	144,065	10,926
Postage and Courier Charges	77,846	64,898
Staff Employment	51,006	195,644
Professional Development	260,698	247,350
Travel	202,815	231,221
Advertising and Promotion	809,556	924,263
Telecommunications	105,879	254,688
Maintenance Office and Instructional Equipment	742,764	708,981
Insurance	484,944	422,944
Vehicle Expense	3,848	8,180
Interest and Bank Charges	686,360	689,432
Long Term Debt Interest	574,817	652,498
Memberships and Dues	367,077	135,709
Professional Fees	857,460	697,710
Contract Security Services	13,492	45,760
Contract Cleaning Services	1,317	2,609
Other Contract Services	636,338	599,590
Furniture and Equipment Rentals	175,583	174,307
Furniture and Equipment, not fixed assets	480,804	425,061
Scholarships and Awards	66,180	135,548
TOTAL	**$ 20,967,869**	**$ 20,108,549**

(prepared without audit - see review engagement report)

SCHEDULE 5

CONSOLIDATED SCHEDULE OF PLANT & PROPERTY EXPENDITURE

FOR THE YEAR ENDED MARCH 31, 2012

	2012	2011
Salaries - Administration	$ 529,490	$ 534,481
- Support Staff	1,588,932	1,174,016
Fringe Benefits	458,899	377,322
SUB-TOTAL	**2,577,321**	**2,085,819**
Other Supplies & Expense	7,315	-
Postage and Courier Charges	689	554
Staff Employment	-	1,079
Professional Development	5,741	4,332
Travel	18,839	9,449
Advertising / Promotion	13,351	4,453
Telecommunications	497,202	43,659
Maintenance Office and Instructional	38,668	-
Vehicle Expense	110,550	87,745
Bad Debts Written Off	-	(159,491)
Professional Fees	226,437	9,169
Contract Security Services	481,616	402,527
Contract Cleaning Services	1,244,887	1,009,946
Other Contract Services	127,786	68,039
Building Maintenance	4,497,227	1,166,160
Building Equipment Maintenance	615,340	585,371
Grounds Maintenance	228,730	197,101
Electricity	1,819,687	1,642,625
Fossil Fuels	317,699	658,776
Water	116,166	81,470
Refuse Removal	244,114	163,014
Municipal Taxes	18,370	2,427
Approved Premises Rental	309,648	421,022
Other Premises Rental	69,361	100,754
Furniture and Equipment Rentals	3,787	-
Furniture and Equipment, not fixed assets	1,139,722	-
TOTAL	**$ 14,730,253**	**$ 8,586,000**

(prepared without audit - see review engagement report)

THE GEORGIAN COLLEGE OF APPLIED ARTS AND TECHNOLOGY

SCHEDULE 6

CONSOLIDATED SCHEDULE OF SUPPLEMENTARY EXPENDITURE

FOR THE YEAR ENDED MARCH 31, 2012

	2012	2011
Special Support Allowances	$ 41,906	$ 46,585
Student Insurance	1,726,840	1,752,902
Third Party Payments	1,623,334	1,632,259
Taxes Property and per Capita	682,425	639,225
Scholarships and Awards	875,333	1,027,695
TOTAL	**$ 4,949,838**	**$ 5,098,666**

(prepared without audit - see review engagement report)

THE GEORGIAN COLLEGE OF APPLIED ARTS AND TECHNOLOGY

SCHEDULE 7

CONSOLIDATED SCHEDULE OF ANCILLARY OPERATIONS

FOR THE YEAR ENDED MARCH 31, 2012

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	BOOKSTORE		KEMPENFELT		OTHER		TOTAL	
	2012	2011	2012	2011	2012	2011	2012	2011
REVENUE								
Operations	$ 8,859,414	$ 9,189,055	$ 2,764,738	$ 2,850,992	$ 9,381,900	$ 9,562,743	$ 21,006,052	$ 21,602,790
Internal	-803,111	-1,159,024	-66,778	-183,055	-249,702	-248,366	-1,119,591	-1,590,445
TOTAL REVENUE	8,056,303	8,030,031	2,697,960	2,667,937	9,132,198	9,314,377	19,886,461	20,012,345
EXPENDITURE								
Salaries	1,117,195	1,144,217	1,480,245	1,577,881	2,500,931	2,413,148	5,098,371	5,135,246
Contract Services	15,948	17,640	32,347	34,708	241,628	267,948	289,923	320,296
Fringe Benefits	264,982	246,118	314,501	333,763	491,188	361,850	1,070,671	941,731
Professional Development	3,184	1,451	4,594	1,175	14,821	16,353	22,599	18,979
Travel	5,139	8,882	7,875	6,231	15,551	9,598	28,565	24,711
Memberships & Dues	3,369	5,061	2,459	2,495	4,196	4,037	10,024	11,593
Professional Fees	-	-	11,442	7,689	-	4,569	11,442	12,258
Advertising & Promotion	5,987	6,521	68,879	74,682	135,464	145,793	210,330	226,996
Equipment Maintenance	-	-	26,807	41,168	53,762	75,972	80,569	117,140
Telephone	4,044	5,423	29,876	31,587	147,778	136,196	181,698	173,206
Office Supplies	11,473	11,034	3,526	6,023	31,702	4,721	46,701	21,778
Other Supplies & Expense	16,509	26,956	46,522	72,047	281,529	230,376	344,560	329,379
Postage	287	1,263	672	11,113	4,342	3,900	5,301	16,276
Vehicle	-	-	4,836	5,816	8,080	4,945	12,916	10,761
Insurance	-	-	11,250	11,250	14,042	12,640	25,292	23,890
Cost of Operation	78,565	93,613	338,364	361,679	2,100,284	2,369,748	2,517,213	2,825,040
Cost of Inventory Sold	6,894,774	6,985,642	421,010	400,942	777,782	876,820	8,093,566	8,263,404
Internal	-803,111	-1,159,024	-66,778	-183,055	-249,702	-248,366	-1,119,591	-1,590,445
TOTAL EXPENDITURE	7,618,345	7,394,797	2,738,427	2,797,194	6,573,378	6,690,248	16,930,150	16,882,239
NET EXCESS	**$ 437,958**	**$ 635,234**	**-$ 40,467**	**-$ 129,257**	**$ 2,558,820**	**$ 2,624,129**	**$ 2,956,311**	**$ 3,130,106**

(prepared without audit - see review engagement report)