

The Conestoga College Institute of Technology
and Advanced Learning

FINANCIAL STATEMENTS

March 31, 2006

Consolidated Financial Statements of

**THE CONESTOGA COLLEGE INSTITUTE
OF TECHNOLOGY AND ADVANCED LEARNING**

Year Ended March 31, 2006

**THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY
AND ADVANCED LEARNING**
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Year Ended March 31, 2006

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May 12, 2006

Auditors' Report to the Board of Governors

We have audited the consolidated statement of financial position of The Conestoga College Institute of Technology and Advanced Learning as at March 31, 2006 and the consolidated statements of revenue and expenditure and change in fund balances, cash flows and change in fund balances for the year then ended. These consolidated financial statements are the responsibility of the College's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the College as at March 31, 2006 and the results of its operations and the changes in its financial position for the year then ended in accordance with Canadian generally accepted accounting principles.

The accompanying schedules 1 through 9 are presented as supplementary information only. In this respect, they do not form part of the financial statements of The Conestoga College Institute of Technology and Advanced Learning for the year ended March 31, 2006 and hence are excluded from the opinion expressed above. The information in these schedules has been subject to audit procedures only to the extent necessary to express an opinion on the financial statements of the College and, in our opinion, is fairly presented in all material respects to those financial statements taken as a whole.

PricewaterhouseCoopers LLP

Chartered Accountants

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Statement 1

Consolidated Statement of Financial Position

March 31, 2006, with comparative figures for 2005

	Operating Fund (Statement 2)	Restricted Fund (Statement 2)	Endowment Fund (Statement 2)	Total 2006	Total 2005
ASSETS					
Current Assets:					
Cash and short term deposits	\$ 14,029,692	\$ 779,807	\$ 795,694	\$ 15,605,193	\$ 11,334,994
Grants receivable	2,099,031			2,099,031	5,744,305
Accounts receivable	2,287,156	8,939		2,296,095	1,579,965
Inventory	748,763			748,763	640,119
Prepaid expense	303,323			303,323	362,882
	19,467,965	788,746	795,694	21,052,405	19,662,265
Long term pledges receivable					75,000
Capital assets (Schedule 8)	68,393,295			68,393,295	66,853,374
	<u>\$ 87,861,260</u>	<u>\$ 788,746</u>	<u>\$ 795,694</u>	<u>\$ 89,445,700</u>	<u>\$ 86,590,639</u>
LIABILITIES					
Current Liabilities:					
Accounts payable and accrued liabilities	\$ 6,912,594			\$ 6,912,594	\$ 6,609,719
Vacation pay accrual	5,495,840			5,495,840	5,142,248
Deferred revenue	10,472,288			10,472,288	10,722,588
Current portion of long term debt (Note 3)	411,102			411,102	384,849
Deferred contributions (Note 4)		\$ 488,214		488,214	691,094
	23,291,824	488,214		23,780,038	23,550,498
Long term debt (Note 3)	16,874,140			16,874,140	17,285,242
Deferred capital contributions (Note 5)	43,261,171			43,261,171	44,069,841
Accumulated sick leave credits (Note 1e)	1,833,833			1,833,833	1,912,411
Post-retirement benefits (Note 6)	977,000			977,000	2,364,000
	<u>86,237,968</u>	<u>488,214</u>		<u>86,726,182</u>	<u>89,181,992</u>
FUND BALANCES(DEFICITS)					
Unrestricted:					
Operations	2,048,653			2,048,653	663,833
Employment Related (Note 11)	(8,306,673)			(8,306,673)	(9,418,659)
	(6,258,020)			(6,258,020)	(8,754,826)
Investment in capital assets	7,846,882			7,846,882	5,113,442
Internally restricted fund balance (Note 7)	34,430			34,430	34,430
Externally restricted fund balances		300,532	\$795,694	1,096,226	1,015,601
	<u>1,623,292</u>	<u>300,532</u>	<u>795,694</u>	<u>2,719,518</u>	<u>(2,591,353)</u>
	<u>\$ 87,861,260</u>	<u>\$ 788,746</u>	<u>\$ 795,694</u>	<u>\$ 89,445,700</u>	<u>\$ 86,590,639</u>

Commitments (Note 9)

See accompanying notes to financial statements.

On the behalf of the Board of Governors: _____ Chair _____ Secretary Treasurer

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Statement 2

Consolidated Statement of Revenue and Expenditure and Change in Fund Balances

Year ended March 31, 2006, with comparative figures for 2005

	Schedule	Operating Fund	Restricted Fund (Schedule 9)	Endowment Fund	Total 2006	Total 2005
Revenue:						
Grants	1	\$ 46,488,597	\$ 40,500		\$ 46,529,097	\$ 41,607,018
Student Tuition	1	21,456,121			21,456,121	22,547,735
Contracted educational services	1	2,804,994			2,804,994	1,863,360
Ancillary operations	7	10,318,450			10,318,450	10,287,072
Other	1	8,839,599			8,839,599	7,763,889
Restricted funds			\$ 128,833		128,833	155,177
Amortization of deferred capital contributions	1	4,626,686			4,626,686	4,128,811
Total revenue		94,534,447	169,333		94,703,780	88,353,062
Expenditure:						
Academic	2	52,587,335			52,587,335	50,219,093
Student Services	3	8,698,475			8,698,475	7,784,428
Administration	4	5,221,536	27,014		5,248,550	5,030,487
Plant and Property	5	6,292,548			6,292,548	5,849,633
Supplementary	6	1,045,187			1,045,187	1,119,154
Scholarships, bursaries and workstudy	3	1,786,713	142,694		1,929,407	2,659,260
Ancillary operations	7	8,499,513			8,499,513	8,444,638
Amortization of Capital Assets	8	6,559,894			6,559,894	6,186,824
Total expenditure		90,691,201	169,708		90,860,909	87,293,517
Excess of revenue over expenditure(expenditure over revenue) before Post-Retirement Benefits		3,843,246	(375)		3,842,871	1,059,545
Post-Retirement Benefits (Note 6)		1,387,000			1,387,000	(133,000)
Excess of revenue over expenditure(expenditure over revenue)		5,230,246	(375)		5,229,871	926,545
Fund balances(deficits), beginning		(3,606,954)	300,907	\$714,694	(2,591,353)	(3,570,548)
Endowment contributions (Note 8)				81,000	81,000	52,650
Fund balances(deficits), ending		\$ 1,623,292	\$ 300,532	\$ 795,694	\$ 2,719,518	\$ (2,591,353)

See accompanying notes to financial statements.

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Statement 3

Consolidated Statement of Cash Flows

Year Ended March 31, 2006, with comparative figures for 2005

	Operating Fund	Restricted Fund	Endowment Fund	Total 2006	Total 2005
Cash from operating activities					
Excess of expenditure over revenue - Restricted Fund		\$ (375)		\$ (375)	\$ 14,108
Excess of revenue over expenditure - Operating Fund	\$ 5,230,246			5,230,246	912,437
Net change in non-cash working capital	3,051,387	31,959		3,083,346	(348,157)
Amortization of capital assets	6,559,894			6,559,894	6,186,824
Loss(Gain) on disposal of capital assets	2,513			2,513	(14,582)
Amortization of deferred capital contributions	(4,626,686)			(4,626,686)	(4,128,811)
Accumulated sick leave credits	(78,578)			(78,578)	(113,062)
Post-retirement benefits	(1,387,000)			(1,387,000)	133,000
Net cash generated through operating activities	8,751,776	31,584		8,783,360	2,641,757
Financing and investing activities					
Endowment contributions			81,000	81,000	52,650
Net change in long term pledges receivable	75,000			75,000	75,000
Deferred Capital contributions	3,818,016			3,818,016	2,995,441
Purchase of capital assets:					
College operating funds	(4,311,787)			(4,311,787)	(1,598,729)
Government grants	(2,620,690)			(2,620,690)	(1,995,258)
Other donations	(1,197,326)			(1,197,326)	(1,000,183)
Proceeds on disposal of capital assets	27,475			27,475	19,739
Repayment of long term debt	(384,849)			(384,849)	(360,273)
Net cash used in financing and investing activities	(4,594,161)		81,000	(4,513,161)	(1,811,613)
 Net increase in cash	 4,157,615	 31,584	 81,000	 4,270,199	 830,144
Cash and term deposits, beginning of year	9,872,077	748,223	714,694	11,334,994	10,504,850
Cash and term deposits, end of year	\$ 14,029,692	\$ 779,807	\$ 795,694	\$ 15,605,193	\$ 11,334,994

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING
Consolidated Statement of Changes in Fund Balances

Statement 4

Year Ended March 31, 2006, with comparative figures for 2005

	Operating Fund					Restricted	Endowment	Total	Total
	Unrestricted		Investment in Capital Assets	Internally Restricted	Total				
	Operations	Employment Related							
Balance, beginning of year	\$ 663,833	\$ (9,418,659)	\$ 5,113,442	\$ 34,430	\$ (3,606,954)	\$ 300,907	\$ 714,694	\$ (2,591,353)	\$ (3,570,548)
Excess of revenue over expenditure	7,165,967		(1,935,721)		\$ 5,230,246	(375)		\$ 5,229,871	926,545
Vacation Pay	353,592	(353,592)							
Accumulated Sick Leave	(78,578)	78,578							
Post-Retirement Benefits	(1,387,000)	1,387,000							
Capital asset additions financed with College funds	(4,311,787)		4,311,787						
Repayment of long term debt	(384,849)		384,849						
Proceeds on disposal of capital assets	27,475		(27,475)						
Endowment contributions							81,000	81,000	52,650
Fund balances(deficits), end of year	\$ 2,048,653	\$ (8,306,673)	\$ 7,846,882	\$ 34,430	\$ 1,623,292	\$ 300,532	\$ 795,694	\$ 2,719,518	\$ (2,591,353)

See accompanying notes to financial statements.

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements, page 1

Year Ended March 31, 2006

The Conestoga College Institute of Technology and Advanced Learning ("Conestoga") was established under the Ontario Colleges of Applied Arts and Technology Act as a corporation. Conestoga is considered to be a Schedule III Crown agency. Its principal activity is to provide quality education, training, and related services.

1. SIGNIFICANT ACCOUNTING POLICIES AND DISCLOSURE

The Consolidated Financial Statements of Conestoga have been prepared in accordance with Canadian generally accepted accounting principles.

(a) BASIS OF CONSOLIDATION

These consolidated financial statements include the accounts of Conestoga and its wholly-owned subsidiary, Conestoga College Communications Corp., a not-for-profit corporation that is licensed by the Canadian Radio-Television and Telecommunications Commission to operate a radio station.

(b) FUND ACCOUNTING

In order to ensure observance of limitations and restrictions placed on the use of resources available to Conestoga, the accounts are maintained in accordance with the principles of fund accounting.

- i) The Operating Fund is used to account for all revenues, expenditures and capital assets related to the operations of Conestoga.
- ii) The Restricted Fund is used to account for funds received for specific purposes. These include student bursaries, scholarships, loans and joint employment stability funds.
- iii) The Endowment Fund is used to account for the principal amount of funds held in trust from which only the income earned is expendable.

(c) REVENUE RECOGNITION

Conestoga follows the deferral method of accounting for contributions which include donations and government grants.

Unrestricted contributions are recognized as revenue of the appropriate fund when received or receivable if the amount to be received can be estimated and collection is reasonably assured. Unrestricted investment income is recognized as revenue when earned.

Restricted contributions are recognized as revenue of the appropriate fund in the year in which the related expenses are incurred. Contributions restricted for the purchase of capital assets are deferred and amortized into revenue on a straight-line basis at a rate corresponding with the amortization rate for the related capital assets.

Endowment contributions are recognized as direct increases in the Endowment Fund balance. Restricted investment income is recognized as revenue of the appropriate fund in the year in which the related expenses are incurred.

(d) USE OF ESTIMATES

The preparation of the consolidated financial statements, in conformity with Canadian generally accepted accounting principles, requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements, page 2

Year Ended March 31, 2006

(e) ACCUMULATED SICK LEAVE CREDITS

Provision has been made in these statements for the liability related to sick leave credits. Eligible employees, after 10 years of service, are entitled to receive 50% of their accumulated sick leave credit on termination or retirement. Also, each year some current employees are allowed the option of being paid out for their accumulated credits and then may no longer accumulate credits to be paid out. The program to accumulate sick leave credits ceased March 31, 1991.

(f) TUITION FEES

Tuition fees are recorded in the fiscal year in which the semester commences. Fees received for semesters commencing in a subsequent fiscal period are recorded as deferred revenue.

(g) VALUATION OF INVENTORY

Inventory is valued at average cost for the bookstore, and at the lower of cost and net realizable value for other inventories.

(h) CAPITAL ASSETS

Capital assets are recorded at cost. Capital assets which are donated are recorded at their fair market value at the date of acquisition. Capital assets purchased through debt financing are recorded as an asset and liability. The liability is reduced as the debt is repaid. Conestoga records amortization on its capital assets at the straight line rates disclosed in Schedule 8. Disposals of capital assets are recorded in the accounts by removing the original acquisition cost and accumulated amortization. Any gain or loss on disposal is recorded in the statement of revenue and expenditure.

(i) DISTRIBUTION OF COSTS

Direct costs are charged to programs and courses on an actual basis at the time of occurrence. Shared or indirect costs, with the exception of certain costs of the recreation centre which are allocated to ancillary operations, are distributed to programs and courses on a basis of curriculum activity measured by teaching salaries and fringe benefits.

(j) PENSION COSTS

The employees of Conestoga are participants in the contributory retirement pension plans administered by the CAAT Pension Plan. Under these multi-employer plans, Conestoga makes contributions to the plans equal to those of the employees, and expenses these contributions as paid. There is no indication that Conestoga may be liable for any funding payments in excess of current contributions.

(k) POST RETIREMENT BENEFITS

Conestoga, as part of the CAAT system, provides access to post retirement benefits in the form of medical, dental and life insurance coverage to retirees, who pay the premiums. As well Conestoga provides medical and dental coverage, including waived premiums, to employees on long-term disability. These benefits are being calculated using the projected benefits method pro-rated on services, and are recognized on an accrual basis. The valuation of the non-pension post retirement benefits are based on updated membership data as at April 1, 2004.

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements, page 3

Year Ended March 31, 2006

(l) VACATION PAY ACCRUAL

Vacation pay is accrued, as entitlement is earned.

(m) DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments are utilized by Conestoga in the management of its interest rate exposure. Conestoga's policy is not to utilize derivative financial instruments for trading or speculative purposes.

Conestoga enters into interest rate swaps in order to reduce the impact of fluctuating interest rates on its long-term debt. These swap arrangements require the periodic exchange of payments without the exchange of the notational principal amount on which the payments are based.

Conestoga's policy is to formally document the designation and prospective assessment of effectiveness of each derivative financial instrument as a hedge of a specifically identified debt instrument and accordingly defers gains or losses anticipated with the derivative financial instrument. Conestoga additionally assesses the effectiveness of each hedge on an ongoing basis.

(n) IMPACT OF ACADEMIC WORK STOPPAGE

The full-time academic staff of the Ontario Colleges of Applied Arts and Technology conducted a strike from March 7 until March 26, 2006, related to the negotiation of the collective agreement that expired August 31, 2005. The resolution of the collective agreement has been referred to arbitration.

As directed by the Ministry of Training, Colleges and Universities, the full entitlement of the 2005-06 Operating grant has been recorded in these statements. Provision has been made for the estimated retroactive payments to staff for the period September 1, 2006 until March 31, 2006.

2. FINANCIAL INSTRUMENTS

Accounts receivable, grants receivable and long-term pledges receivable are recorded at estimated net realizable value, which approximates fair value. Accounts payable and vacation pay accrual are recorded at their cost amounts, which approximate fair value.

INTEREST RATE RISK

Conestoga entered into two interest rate swap contracts as part of its risk management strategy to minimize exposure to interest rate fluctuations related to the financing of the student residence. The interest rate swap contracts involve an exchange of floating rate and fixed rate interest payments between Conestoga and a financial institution. The swap transactions are completely independent from and have no direct effect on the relationship between Conestoga and its lender. The notional amount of the interest rate swap contracts outstanding at March 31, 2006 is detailed in Note 3.

At March 31, 2006, the fair value of the interest rate swaps was \$1,511,969 (2005-\$2,061,817) in favour of the bank.

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements, page 4

Year Ended March 31, 2006

3. LONG TERM DEBT

	<u>2006</u>	<u>2005</u>
Residence Loan, bearing interest at 6.7%, repayable in blended monthly payments of \$95,942, due September 1, 2011.	\$12,815,783	\$13,098,082
Residence Loan, bearing interest at 6.14%, repayable in blended monthly payments of \$3,418, due September 1, 2011.	476,630	487,994
Residence Loan, bearing interest at 6.42%, repayable in blended monthly payments of \$29,227, due September 1, 2011	<u>3,992,829</u>	<u>4,084,015</u>
	17,285,242	17,670,091
Less: Current Portion	<u>411,102</u>	<u>384,849</u>
	<u>\$16,874,140</u>	<u>\$17,285,242</u>

The blended monthly payments of \$95,942 on the 6.7% mortgage and \$29,227 on the 6.42% mortgage are a result of Conestoga having entered into interest rate swap agreements to convert floating rate debt to fixed rate debt until September 1, 2011.

The consolidated statement of revenue and expenditure and change in fund balances includes interest expense related to long term debt in the amount of \$1,156,131 (2005 - \$1,180,876)

The aggregate principal portion of mortgages payable due in the next five years is as follows:

2007	411,102
2008	439,147
2009	469,112
2010	501,110
2011	535,298

The long term debt is secured by a first collateral mortgage on the residence land and buildings.

4. DEFERRED CONTRIBUTIONS

Deferred contributions reported in the Restricted Fund relate to donations received for student bursaries and interest earned on related endowed and unspent funds. Changes in the deferred contributions balance in the Restricted Fund are as follows:

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements, page 5

Year Ended March 31, 2006

	<u>2006</u>	<u>2005</u>
Beginning balance	\$454,238	\$433,930
Add donations and grant received during year	148,641	122,634
Add interest earned on endowed and unspent funds	33,600	24,429
Less amounts recognized as revenue in the year	<u>(148,265)</u>	<u>(126,755)</u>
Ending Balance	<u>\$488,214</u>	<u>\$454,238</u>

5. DEFERRED CAPITAL CONTRIBUTIONS

Contributions restricted for the purpose of capital purchases are deferred and then amortized over the life of the asset at the corresponding rate to amortization as disclosed on Schedule 8.

The sources of deferred funds are as follows:

	<u>Ministry Funded Grants</u>	<u>Other</u>	<u>2006</u>	<u>2005</u>
Opening Balance	\$38,114,366	\$5,955,475	\$44,069,841	\$45,203,211
Deferred	2,620,690	1,197,326	3,818,016	2,995,441
Amortization	<u>(2,906,123)</u>	<u>(1,720,563)</u>	<u>(4,626,686)</u>	<u>(4,128,811)</u>
Ending Balance	<u>\$37,828,933</u>	<u>\$5,432,238</u>	<u>\$43,261,171</u>	<u>\$44,069,841</u>

6. PENSIONS AND OTHER POST-RETIREMENT BENEFITS

Employees are participants in multi-employer contributory retirement pension plans under which the College makes contributions equal to those of the employees. Contributions to these plans for the year ended March 31, 2006 were \$3,108,147 (2005 - \$2,981,147), and these amounts have been expensed in these financial statements.

Conestoga also participates in a group plan, with other colleges in Ontario, which effectively provides post-retirement and other post-employment benefits. These benefits are provided to current retired employees and future early retirees, as well as claimants for long-term disability. Effective September 2005 the cost of early retiree benefits will no longer be subsidized by the College as a result of separation of the early retiree's benefit premium rate from the active employee's benefit premium rate. Exceptions to this change are:

- Existing early retirees and employees who retire on or before August 31, 2005 will continue to be experience rated with the active employees and pay subsidized premium rates until age 65, and
- Academic early and normal retirees will continue to pay the same premium rate as active employees for the Life Insurance benefits to age 75, as outlines in the collective agreement.

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements, page 6

Year Ended March 31, 2006

This curtailment has led to a reduction in the post-retirement benefits liability of \$1,387,000.

Information about Conestoga's post-retirement and other post-employment benefits, calculated as a percentage of the total amounts for the group plan are as follows:

	<u>2006</u>	<u>2005</u>
Accrued benefit obligation	\$ 1,251,000	\$2,534,000
Unamortized (Loss)Gain	(98,000)	10,000
Fair value of plan assets	<u>(176,000)</u>	<u>(180,000)</u>
Accrued Liability	\$ <u>977,000</u>	\$2,364,000
Expense/(Gain)	\$ <u>(1,387,000)</u>	\$ <u>133,000</u>

The major actuarial assumptions used in the extrapolation of the valuation for purposes of determining the accrued liability and related expense are as follows:

- | | |
|-----------------------------------|--|
| (a) Interest (discount) rate | 5.25% for April 2005 to August 2005 expense
4.50% for September 2005 to March 2006 expense
5.25% March 31, 2006 Funded status |
| (b) Annual medical cost increases | Hospital – 5%
Drugs – 9%, grading down to 5% in 2010 (2005 – 9%
grading down to 5% in 2010)
Other medical – 5%; Dental – 4% |

7. INTERNALLY RESTRICTED FUND BALANCE

Net assets internally restricted by the Board of Governors represents specific initiatives or provisions. A Residence reserve fund for the purpose of funding future major capital costs related to the residence is the basis of this \$34,430 fund. Additions to the residence reserve fund are targeted at 2.5% of rental income annually as funds from residence operations are available. In the current year based on the operating results of the residence no additional amounts were restricted by the Board of Governors.

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements, page 7

Year Ended March 31, 2006

8. ONTARIO STUDENT OPPORTUNITY TRUST FUND AND ONTARIO TRUST FOR STUDENT SUPPORT

Externally restricted endowment funds include grants provided by the Government of Ontario from the Ontario Student Opportunity Trust Fund (OSOTF) and the Ontario Trust for Student Support (OTSS) Fund. Under the program the government matches funds raised by Conestoga. The purpose of the program is to assist academically qualified individuals who, for financial reasons, would not otherwise be able to attend College.

Phase One (OSOTF)	<u>2006</u>	<u>2005</u>
Endowment funds balance – beginning of year	\$552,525	\$552,525
Donations Received	<u>0</u>	<u>0</u>
Endowment funds balance – end of year	<u>\$552,525</u>	<u>\$552,525</u>
Expendable funds – beginning of year	\$ 96,577	\$ 87,915
Investment Income	18,369	13,921
Awards issued (total number = 5) (2005 = 8)	<u>(2,558)</u>	<u>(5,259)</u>
Expendable funds – end of year	<u>\$112,388</u>	<u>\$ 96,577</u>
 Phase Two (OSOTF)	 <u>2006</u>	 <u>2005</u>
Endowment funds balance – beginning of year	\$52,650	\$ 0
Donations Received	0	26,325
Matching Funds Received	0	26,325
Endowment funds balance – end of year	<u>\$52,650</u>	<u>\$52,650</u>
Expendable funds – beginning of year	\$ 618	\$ 0
Investment Income	1,495	618
Awards issued (total number = 3) (2005 = 0)	<u>(1,500)</u>	<u>0</u>
Expendable funds – end of year	<u>\$ 613</u>	<u>\$ 618</u>
 Phase Three (OTSS)	 <u>2005</u>	 <u>2004</u>
Endowment funds balance – beginning of year	\$ 0	\$ 0
Donations Received	15,500	0
Pledge Receivable	25,000	0
Matching Funds Received	40,500	0
Endowment funds balance – end of year	<u>\$81,000</u>	<u>\$ 0</u>
Expendable funds – beginning of year	\$ 0	\$ 0
Investment Income	613	0
Awards issued (total number = 0)	<u>0</u>	<u>0</u>
Expendable funds – end of year	<u>\$ 613</u>	<u>\$ 0</u>

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements, page 8

Year Ended March 31, 2006

9. COMMITMENTS.

- (a) Conestoga has entered into various agreements to lease premises and equipment for up to three years. The equipment leases have built-in options whereby Conestoga is able to purchase the equipment at the end of the lease, or to return the equipment to the lessor. The minimum payments required to the maturity dates of existing leases are as follows:

	<u>Premises</u>	<u>Equipment</u>	<u>Total</u>
2007	\$277,595	\$50,965	\$328,560
2008		4,740	4,740
2009		395	395

- (b) Conestoga is committed under an agreement to purchase a parcel of land that will be financed by a vendor take back mortgage in the amount of \$290,000.
- (c) Conestoga has entered into an agreement to purchase property and premises related to the relocation of the Waterloo Campus in the amount of \$5,477,000. This purchase will be financed by the proceeds from the sale of the property and premises on which the Waterloo Campus is currently located, for which Conestoga has entered into an agreement to sell the property and premises.

10. UNION EMPLOYMENT STABILITY FUNDS

These funds, required under the terms of the collective agreements for academic and support staff, are to be used to enhance employment stability. Under the agreements Conestoga makes annual contributions on a per capita basis. Disbursements must be authorized by a joint Union/College Committee.

11. EMPLOYMENT RELATED DEFICIT

Beginning with the year ended March 31, 2004, the College began accruing Vacation Pay, Sick Leave Liability and Post-Retirement Benefits. These unfunded liabilities have been recorded within the operating fund and give rise to what the College describes as an Employment Related Deficit, which is part of the Unrestricted Fund Balance.

	<u>2006</u>	<u>2005</u>
Vacation Pay	\$5,495,840	\$5,142,248
Sick Leave Liability	1,833,833	1,912,411
Post-Retirement Benefits	977,000	2,364,000
	<u>\$8,306,673</u>	<u>\$9,418,659</u>

12. COMPARATIVE AMOUNTS

Certain comparative figures have been restated to conform to the current year's presentation.

**THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY
AND ADVANCED LEARNING**

Schedule 1

Analysis of Operating Fund Revenue

Year Ended March 31, 2006, with comparative figures for 2005

	2006	2005
Grants and government contracts:		
Operating - basic	\$ 28,606,215	\$ 28,204,537
Operating - quality	2,880,496	
Operating - performance	738,574	746,197
Operating - supplementary	2,666,171	1,639,639
Operating - premise rental	185,882	186,831
Operating - per capita tax	425,325	411,225
Apprentice Related	4,794,402	4,174,879
Job Connect & Summer Job Service	1,827,787	1,858,731
Literacy Basic Skills	1,498,859	1,479,036
Federal Non-Apprenticeship Training	237,600	448,800
Special Needs	516,902	511,941
Special Bursaries	727,877	758,812
Other Ontario	476,660	231,061
Municipal Grants	15,000	15,000
Federal Grants	890,847	940,329
	<u>46,488,597</u>	<u>41,607,018</u>
Tuition:		
Full time post secondary programs	12,866,942	13,373,530
Full time short programs	289,428	343,857
Part-time courses and seminars	6,108,006	6,151,935
Full fee recovery programs	203,889	272,364
Apprentice	729,020	627,362
Student assistance program	1,258,836	1,778,687
	<u>21,456,121</u>	<u>22,547,735</u>
Contracted Educational Services	<u>2,804,994</u>	<u>1,863,360</u>
Ancillary Operations	<u>10,318,450</u>	<u>10,287,072</u>
Other:		
Day Care revenue	2,268,995	1,976,975
Miscellaneous student fees	4,903,888	4,437,081
Miscellaneous revenue	1,666,716	1,349,833
	<u>8,839,599</u>	<u>7,763,889</u>
Amortization of deferred capital contributions:		
Grant	2,951,927	2,462,518
Fundraising	159,572	200,610
Donations	1,515,187	1,465,683
	<u>4,626,686</u>	<u>4,128,811</u>
	<u>\$ 94,534,447</u>	<u>\$ 88,197,885</u>

**THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY
AND ADVANCED LEARNING**

Schedule 2

Analysis of Academic Expenditure

Year Ended March 31, 2006, with comparative figures for 2005

	<u>2006</u>	<u>2005</u>
Salaries:		
Academic	\$ 29,069,237	\$ 28,261,843
Support	7,270,275	6,891,935
Administrative	2,714,441	2,941,791
Fringe Benefits	<u>6,763,841</u>	<u>6,529,768</u>
	45,817,794	44,625,337
Instructional supplies	3,104,929	2,943,257
Field work/student travel	112,759	161,014
Insurance-International Students	126,364	
Office supplies	166,690	161,626
Postage and courier	90,679	78,403
Professional Development	88,251	67,282
Travel	468,164	397,578
Advertising and Promotions	150,712	122,164
Telecommunications	170,102	127,525
Equipment repairs and maintenance	399,619	403,646
Memberships	37,593	41,393
Professional fees	519,178	469,958
Building and Grounds repairs and maintenance	52,261	36,737
Rentals	262,455	316,927
Non capital equipment purchases	<u>1,019,785</u>	<u>266,246</u>
	<u>\$ 52,587,335</u>	<u>\$ 50,219,093</u>

**THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY
AND ADVANCED LEARNING**

Schedule 3

Analysis of Student Services Expenditure

Year Ended March 31, 2006, with comparative figures for 2005

	2006	2005
Salaries:		
Academic	\$ 856,508	\$ 863,993
Support	3,763,880	3,489,197
Administrative	990,893	744,766
Fringe Benefits	1,228,931	1,133,532
	<u>6,840,212</u>	<u>6,231,488</u>
Instructional supplies	270,197	209,097
Office supplies	243,354	237,551
Postage and courier	163,316	204,069
Professional development	4,004	3,899
Travel	92,786	75,300
Advertising and recruitment	406,773	318,043
Telecommunications	29,376	19,892
Repairs and maintenance	48,812	27,019
Interest/Bank Charges	213,576	189,484
Professional fees	294,249	220,586
Insurance	52,047	
Rentals	23,103	25,859
Non capital equipment purchases	<u>16,670</u>	<u>22,141</u>
	<u>8,698,475</u>	<u>7,784,428</u>
Student Assistance: Student Bursaries	1,090,487	1,761,117
Work Study	<u>696,226</u>	<u>776,383</u>
	<u>1,786,713</u>	<u>2,537,500</u>
	<u>\$ 10,485,188</u>	<u>\$ 10,321,928</u>

**THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY
AND ADVANCED LEARNING**

Schedule 4

Analysis of Administrative Expenditure

Year Ended March 31, 2006, with comparative figures for 2005

	2006	2005
Salaries:		
Academic	\$ 9,049	\$ 11,808
Support	1,192,588	1,209,102
Administrative	1,784,202	1,894,780
Fringe Benefits	642,238	731,353
	<u>3,628,077</u>	<u>3,847,043</u>
Office supplies	311,180	63,885
Postage and courier	28,383	28,521
Staff employment	59,289	90,428
Professional development	15,573	9,363
Travel	107,705	102,632
Advertising and Promotions	26,640	26,173
Telecommunications	111,797	102,399
Equipment - Maintenance and Rentals	55,118	79,149
Insurance	228,279	220,057
Automotive	11,300	21,302
Interest/Bank Charges	74,017	73,349
Bad Debt Expense	101,150	25,533
Memberships	148,742	96,462
Professional fees	314,286	224,882
	<u>\$ 5,221,536</u>	<u>\$ 5,011,178</u>

**THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY
AND ADVANCED LEARNING**

Schedule 5

Analysis of Plant and Property Expenditure

Year Ended March 31, 2006, with comparative figures for 2005

	<u>2006</u>	<u>2005</u>
Salaries:		
Support	\$ 987,789	\$ 1,153,903
Administrative	191,285	136,354
Fringe Benefits	<u>268,454</u>	<u>270,615</u>
	1,447,528	1,560,872
Office supplies	29,606	16,122
Travel	5,092	6,644
Telecommunications	13,507	13,106
Repairs and maintenance:		
Building	209,051	165,438
Equipment	103,143	106,911
Grounds	11,957	13,831
Automotive	22,377	24,083
Contract security services	269,537	260,290
Contract cleaning services	1,209,313	1,183,226
Non Capital renovations and alterations	1,232,948	636,159
Utilities and services	1,548,657	1,669,642
Equipment rentals	1,860	674
Premise rental	186,102	186,171
Non Capital Equipment Purchases	1,870	6,464
	<u>\$ 6,292,548</u>	<u>\$ 5,849,633</u>

**THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY
AND ADVANCED LEARNING**

Schedule 6

Analysis of Supplementary Expenditure

Year Ended March 31, 2006, with comparative figures for 2005

	<u>2006</u>	<u>2005</u>
Job Connect training supports	\$ 569,452	\$ 638,748
Municipal Taxes	425,225	411,225
Special support allowances	<u>50,510</u>	<u>69,181</u>
	<u>\$ 1,045,187</u>	<u>\$ 1,119,154</u>

**THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY
AND ADVANCED LEARNING**

Schedule 7

Analysis of Ancillary Operations

Year Ended March 31, 2006, with comparative figures for 2005

	2006	2005
Revenue:		
Bookstores	\$ 5,163,282	\$ 5,176,207
Residence	3,084,219	3,023,806
Recreation Centre	726,463	748,352
Parking fees	1,075,637	1,050,451
Food services	268,849	288,256
	<u>10,318,450</u>	<u>10,287,072</u>
Expenditure:		
Cost of sales: bookstores and recreation centre	4,242,673	4,268,681
Salaries	684,998	686,823
Fringe benefits	138,862	134,422
Travel	29,986	29,774
Advertising	66,045	59,941
Office supplies	111,230	106,780
Telecommunications	160,277	166,503
Equipment maintenance	63,956	56,010
Equipment rental	27,605	31,388
Automotive	25,855	24,416
Bank charges/Interest expenses	1,247,490	1,262,518
Contract security services	89,210	86,611
Contract cleaning services	277,713	244,637
Contract Fees	476,751	421,805
Grounds and building maintenance	322,479	330,314
Utilities	507,093	521,020
Non capital equipment purchases	27,290	12,995
	<u>8,499,513</u>	<u>8,444,638</u>
Excess of revenue over expenditure before amortization	1,818,937	1,842,434
Amortization of Capital Assets:		
Residence	515,208	536,808
Other	98,343	125,954
	<u>613,551</u>	<u>662,762</u>
Excess of revenue over expenditure	<u>\$ 1,205,386</u>	<u>\$ 1,179,672</u>

**THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY
AND ADVANCED LEARNING**

Schedule 8

Continuity of Investment in Capital Assets

Year ended March 31, 2006, with comparative figures for 2005

	Capital Costs					Amortization					
	Balance at Beginning of Year	Additions	Disposals	Balance End of Year	Amortization Rate %	Balance at Beginning of Year	Current Year Expense	Disposals	Balance End of Year	2006 Net Book Value	2005 Net Book Value
Land	\$ 1,235,119	\$ 586,222	\$ 2,008	\$ 1,819,333	0%					\$ 1,819,333	\$ 1,235,119
Parking Lots	2,805,914			2,805,914	10%	\$ 2,152,648	\$ 101,517		\$ 2,254,165	551,749	653,266
Buildings	81,190,393	3,001,339	28,563	84,163,169	2.5%	23,893,615	1,916,967	583	25,809,999	58,353,170	57,296,778
Site improvements	678,116			678,116	10%	669,265	4,427		673,692	4,424	8,851
Leasehold improvements	232,128			232,128	20%	232,128			232,128		
Furniture and equipment:											
Administration and plant	4,205,115	64,109	\$ 22,893	4,246,331	20%	3,940,565	123,409	\$ 23,061	4,040,913	205,418	264,550
Instructional	37,654,226	2,073,360	186,143	39,541,443	20%	32,684,206	2,606,907	185,975	35,105,138	4,436,305	4,970,020
Computers	11,575,778	1,438,367	20,278	12,993,867	33%	10,182,896	1,284,555	20,278	11,447,173	1,546,694	1,392,882
Ancillary	1,196,845		12,502	1,184,343	20%	977,122	106,457	12,502	1,071,077	113,266	219,723
Automotive	120,970	34,272		155,242	20%	100,318	15,214		115,532	39,710	20,652
Major Systems	1,134,580	932,134		2,066,714	20%	343,047	400,441		743,488	1,323,226	791,533
	<u>\$ 142,029,184</u>	<u>\$ 8,129,803</u>	<u>\$ 272,387</u>	<u>\$ 149,886,600</u>		<u>\$ 75,175,810</u>	<u>\$ 6,559,894</u>	<u>\$ 242,399</u>	<u>\$ 81,493,305</u>	<u>\$ 68,393,295</u>	<u>\$ 66,853,374</u>

**THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY
AND ADVANCED LEARNING**

Analysis of Restricted Fund Balance

Schedule 9

Year Ended March 31, 2006, with comparative figures for 2005

	Student Bursary/ Scholarship/ Loan	Union Employment Stability (Note 10)	Total 2006	Total 2005
Balance at beginning of year				
Available for student loans	\$ 35,874		\$ 35,874	\$ 35,565
Available for Employment Stability Activities		\$ 265,033	265,033	251,234
	<u>35,874</u>	<u>265,033</u>	<u>300,907</u>	<u>286,799</u>
Increase in fund balance arising from:				
Deferred contributions recognized as revenue	107,765		107,765	126,755
Grant income	40,500		40,500	
Interest income	848	7,370	8,218	6,227
College contribution		12,850	12,850	22,195
	<u>149,113</u>	<u>20,220</u>	<u>169,333</u>	<u>155,177</u>
Decrease in fund balance arising from:				
Bursaries and scholarships activities	148,265		148,265	126,755
Stability Fund activities		21,443	21,443	14,314
Student Loan Fund activities			0	0
	<u>148,265</u>	<u>21,443</u>	<u>169,708</u>	<u>141,069</u>
Increase in fund for current year	<u>848</u>	<u>(1,223)</u>	<u>(375)</u>	<u>14,108</u>
Balance at end of year				
Available for student loans	36,722		36,722	35,874
Available for Employment Stability Activities		263,810	263,810	265,033
Restricted Fund	<u>\$ 36,722</u>	<u>\$ 263,810</u>	<u>\$ 300,532</u>	<u>\$ 300,907</u>