

Consolidated Financial Statements of

**THE FANSHAWE COLLEGE OF  
APPLIED ARTS AND TECHNOLOGY**

Year ended March 31, 2008

## Financial Statements

March 31, 2008

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## Auditors' report

The Board of Governors of  
The Fanshawe College of Applied Arts and Technology

We have audited the following consolidated financial statements of The Fanshawe College of Applied Arts and Technology:

Consolidated Statement of Financial Position as at March 31, 2008

Consolidated Statement of Operations for the year ended March 31, 2008

Consolidated Statement of Changes in Net Assets for the year ended March 31, 2008

Consolidated Statement of Cash Flows for the year ended March 31, 2008

These financial statements are the responsibility of the College's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the College as at March 31, 2008 and the results of its operations and changes in its net assets for the year then ended in accordance with Canadian generally accepted accounting principles.

Chartered Accountants  
Licensed Public Accountants

May 23, 2008

# THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

## Consolidated Statement of Financial Position

March 31, 2008, with comparative figures for 2007

|                                                           | 2008                  | 2007                  |
|-----------------------------------------------------------|-----------------------|-----------------------|
| <b>Assets</b>                                             |                       |                       |
| Current assets                                            |                       |                       |
| Cash and cash equivalents                                 | \$ 46,018,727         | \$ 35,562,931         |
| Accounts receivable                                       | 4,675,048             | 5,216,768             |
| Grants receivable                                         | 3,644,204             | 3,728,890             |
| Inventories                                               | 1,440,263             | 1,647,919             |
| Prepaid expenses                                          | 542,513               | 474,513               |
| Current portion of receivable from Student Union (Note 3) | 140,695               | 137,927               |
|                                                           | <u>56,461,450</u>     | <u>46,768,948</u>     |
| Receivable from Student Union (Note 3)                    | 5,353,624             | 5,494,319             |
| Investments (Note 4)                                      | 23,919,806            | 22,964,938            |
| Derivative financial instruments                          | 3,056,074             | 3,214,246             |
| Capital assets (Note 5)                                   | <u>180,601,851</u>    | <u>167,186,195</u>    |
|                                                           | <u>\$ 269,392,805</u> | <u>\$ 245,628,646</u> |
| <b>Liabilities and Net Assets</b>                         |                       |                       |
| Current liabilities                                       |                       |                       |
| Accounts payable and accrued liabilities                  | \$ 7,600,848          | \$ 8,187,480          |
| Accrued vacation pay                                      | 7,405,331             | 6,948,236             |
| Deferred revenue-short term                               | 37,054,071            | 34,132,052            |
| Current portion of bank loans (Note 6)                    | 831,184               | 781,860               |
|                                                           | <u>52,891,434</u>     | <u>50,049,628</u>     |
| Bank loans (Note 6)                                       | 28,682,137            | 29,513,321            |
| Derivative financial instruments                          | 4,550,565             | 3,894,965             |
| Other post employment benefits (Note 8)                   | 1,993,015             | 1,892,897             |
| Sick leave benefits                                       | 4,226,550             | 4,178,195             |
| Deferred contributions                                    |                       |                       |
| Restricted contributions                                  | 9,886,087             | 9,192,555             |
| Capital assets                                            | <u>96,076,353</u>     | <u>84,953,627</u>     |
|                                                           | <u>105,962,440</u>    | <u>94,146,182</u>     |
| Net assets                                                |                       |                       |
| Investment in capital assets (Note 9)                     | 60,506,496            | 57,564,633            |
| Endowments                                                | 6,908,661             | 4,981,752             |
| Internally restricted                                     | 199,544               | 209,092               |
| Unrestricted                                              | <u>3,471,963</u>      | <u>(802,019)</u>      |
|                                                           | <u>71,086,664</u>     | <u>61,953,458</u>     |
| Commitments (Note 7 and Note 11)                          |                       |                       |
| Contingencies (Note 14)                                   |                       |                       |
|                                                           | <u>\$ 269,392,805</u> | <u>\$ 245,628,646</u> |

See accompanying notes to financial statements.

# THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

## Consolidated Statement of Operations

Year ended March 31, 2008, with comparative figures for 2007

|                                                                              | 2008                | 2007                 |
|------------------------------------------------------------------------------|---------------------|----------------------|
| <b>Revenue</b>                                                               |                     |                      |
| Government grants                                                            | \$ 82,761,185       | \$ 83,095,578        |
| Enrolment revenue                                                            | 43,218,689          | 39,908,167           |
| Ancillary revenue                                                            | 17,567,440          | 17,058,236           |
| Other revenue                                                                |                     |                      |
| Restricted contributions                                                     | 8,017,202           | 6,747,174            |
| Investment income                                                            | 677,912             | 543,976              |
| Amortization of deferred contributions<br>related to capital assets (Note 9) | 5,548,492           | 5,151,155            |
| Loss on derivative financial instruments                                     | (813,772)           | (170,955)            |
| Unrealized loss on investments                                               | (1,072,283)         | -                    |
| Miscellaneous                                                                | 7,434,431           | 6,340,487            |
|                                                                              | <u>163,339,296</u>  | <u>158,673,818</u>   |
| <b>Expenditures</b>                                                          |                     |                      |
| Instructional service                                                        | 86,527,809          | 81,016,689           |
| Instructional support service                                                | 13,908,231          | 11,024,254           |
| Student service                                                              | 14,777,467          | 14,317,681           |
| College service                                                              | 13,132,879          | 14,776,733           |
| Ancillary service                                                            | 14,586,985          | 14,617,309           |
| Facility service                                                             | 13,773,309          | 12,065,706           |
| (See Schedule 1)                                                             | <u>156,706,680</u>  | <u>147,818,372</u>   |
| <b>Excess of revenue over expenditures</b>                                   | <u>\$ 6,632,616</u> | <u>\$ 10,855,446</u> |

See accompanying notes to financial statements.

# THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

## Consolidated Statement of Changes in Net Assets

Year ended March 31, 2008, with comparative figures for 2007

|                                                                             | Investment in<br>Capital<br>Assets |             |              |    | Internally<br>Restricted | Unrestricted | 2008<br>Total | 2007<br>Total |
|-----------------------------------------------------------------------------|------------------------------------|-------------|--------------|----|--------------------------|--------------|---------------|---------------|
| Balance, beginning of year                                                  | \$                                 | -           | \$           | -  | \$                       | -            | \$            | -             |
| As previously reported                                                      |                                    | 57,564,633  | 4,981,752    |    | 209,092                  | (802,019)    | 61,953,458    | 50,543,580    |
| Implementation of Financial Instruments<br>(Note 1(d) and Note 2)           |                                    | -           | -            | -  | -                        | 583,229      | 583,229       | -             |
| As restated                                                                 |                                    | 57,564,633  | 4,981,752    |    | 209,092                  | (218,790)    | 62,536,687    | 50,543,580    |
| Excess of revenue over expenditures<br>(expenditures over revenue) (Note 9) |                                    | (7,778,250) | -            | -  | -                        | 14,410,866   | 6,632,616     | 10,855,446    |
| Endowment contributions (net)                                               |                                    | -           | 1,864,735    | -  | -                        | -            | 1,864,735     | 439,180       |
| Internally restricted (net)                                                 |                                    | -           | -            | -  | 2,019                    | -            | 2,019         | (38,573)      |
| Net change in investment in capital<br>assets (Note 9)                      |                                    | 10,720,113  | -            | -  | -                        | (10,720,113) | -             | -             |
| Transfers                                                                   |                                    | -           | 62,174       | -  | (11,567)                 | -            | 50,607        | 153,825       |
| Balance, end of year                                                        | \$                                 | 60,506,496  | \$ 6,908,661 | \$ | 199,544                  | \$ 3,471,963 | \$ 71,086,664 | \$ 61,953,458 |

See accompanying notes to financial statements.

# THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

## Consolidated Statement of Cash Flows

Year ended March 31, 2008, with comparative figures for 2007

|                                                                            | 2008          | 2007          |
|----------------------------------------------------------------------------|---------------|---------------|
| Cash provided by (used in):                                                |               |               |
| Cash flows from operating activities                                       |               |               |
| Excess of revenue over expenditures                                        | \$ 6,632,616  | \$ 10,855,446 |
| Items not involving cash:                                                  |               |               |
| Change in non-cash working capital items (Note 10)                         | 3,558,544     | (219,129)     |
| Amortization of capital assets                                             | 13,326,742    | 12,856,822    |
| Amortization of deferred contributions related to capital assets           | (5,548,492)   | (5,151,155)   |
| Loss on derivative financial instruments                                   | 813,772       | 170,955       |
| Unrealized loss on investments                                             | 1,072,283     | -             |
| Net increase in deferred contributions related to restricted contributions | 693,532       | 1,608,790     |
| Increase in other post employment benefits                                 | 100,118       | 132,124       |
| Increase (decrease) in sick leave benefits                                 | 48,355        | (994,631)     |
|                                                                            | 20,697,470    | 19,259,222    |
| Cash flows from investing activities                                       |               |               |
| Increase in investments                                                    | (1,443,922)   | (7,452,560)   |
| Additions to capital assets                                                | (26,742,398)  | (23,372,186)  |
| Increase in endowments                                                     | 1,926,909     | 504,791       |
| (Decrease) increase in internally restricted net assets                    | (9,548)       | 49,641        |
| Increase in deferred contributions related to capital assets               | 16,671,218    | 10,028,156    |
|                                                                            | (9,597,741)   | (20,242,158)  |
| Cash flows from financing activities                                       |               |               |
| Repayments from Student Union                                              | 137,927       | 145,598       |
| Repayment of bank loans                                                    | (781,860)     | (735,482)     |
|                                                                            | (643,933)     | (589,884)     |
| Increase (decrease) in cash and cash equivalents                           | 10,455,796    | (1,572,820)   |
| Cash and cash equivalents, beginning of year                               | 35,562,931    | 37,135,751    |
| Cash and cash equivalents, end of year                                     | \$ 46,018,727 | \$ 35,562,931 |
| See accompanying notes to financial statements.                            |               |               |

# THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

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The Fanshawe College of Applied Arts and Technology ("the College") is an incorporated entity that provides quality education and learning for employment to its communities. The College is a registered charity under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements of the Income Tax Act are met.

### 1. Significant accounting policies:

#### (a) General:

The financial statements have been prepared in accordance with Canadian generally accepted accounting principles.

#### (b) Revenue recognition:

The College follows the deferral method of accounting for contributions, which include donations and government grants.

Under the Ontario Colleges of Applied Arts and Technology Act, the College is funded by the Ministry of Training, Colleges and Universities. Operating grants are recorded as revenue in the period to which they relate. Grants approved but not received at the end of an accounting period are accrued. Where a portion of a grant relates to a future period, it is deferred and recognized in the subsequent period.

Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Externally restricted contributions other than endowment contributions are recognized as revenue in the year in which the related expenses are recognized. Contributions restricted for the purchase of capital assets are deferred, and when expended, are amortized into revenue on a straight-line basis, at a rate corresponding with the amortization rate for the related capital assets.

Deferred restricted contributions represent unspent donations for bursaries and scholarships, programs and other purposes. Deferred contributions related to capital assets represent the unamortized amount of donations and grants received for the purchase of capital assets.

Endowment contributions, having externally imposed restrictions requiring that the principal be maintained intact, are recognized as direct increases in endowment net assets.

Restricted investment income is recognized as revenue in the year in which the related expenses are recognized. Unrestricted investment income is recognized as revenue when earned.

# THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

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Revenue from student fees, ancillary operations and other revenue is recognized when the services are provided or the products are sold.

(c) Inventories:

Inventories are stated at the lower of cost and replacement cost.

(d) Financial Instruments:

Financial assets and financial liabilities are initially recognized at fair value and their subsequent measurement is dependent on their classification as described below. Their classification depends on the purpose, for which the financial instruments were acquired or issued, their characteristics and the College's designation of such instruments. Settlement date accounting is used.

Classification

|                                          |                       |
|------------------------------------------|-----------------------|
| Cash and cash equivalents                | Held for trading      |
| Accounts receivable/Grants receivable    | Loans and receivables |
| Investments                              | Held for trading      |
| Derivative financial instruments         | Held for trading      |
| Accounts payable and accrued liabilities | Other liabilities     |
| Bank loans                               | Other liabilities     |

Held for trading

Held for trading financial assets are financial assets typically acquired for resale prior to maturity or that are designated as held for trading. They are measured at fair value at the balance sheet date. Fair value fluctuations including interest earned, interest accrued, gains and losses realized on disposal and unrealized gains and losses are included in other income.

Loans and receivables

Loans and receivables are accounted for at amortized cost using the effective interest method.

Other liabilities

Other liabilities are recorded at amortized cost using the effective interest method and include all financial liabilities, other than derivative instruments.

# THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

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(e) Capital assets:

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Repairs and maintenance costs are charged to expense. Betterments which extend the estimated life of an asset are capitalized. When a capital asset no longer contributes to the College's ability to provide services, its carrying amount is written down to its residual value.

Buildings occupied and equipment used by the former Ontario Vocational Centre, London were donated to the College as of September 1, 1967 by the Ontario Department of Works and Education and have been recorded at the original capital cost incurred by those departments. Land donated to the College by the Department of Public Works has been recorded at the nominal value of \$6. Subsequent additions to capital assets have been recorded at cost.

Capital assets are amortized on a straight line basis using the following estimated useful lives:

|                         |          |
|-------------------------|----------|
| Buildings               | 40 years |
| Site improvements       | 10 years |
| Furniture and equipment | 5 years  |
| Library books           | 15 years |

(f) Cost allocation:

Expenditures are recorded on the accrual basis and allocated among academic programs on the basis of direct charges wherever possible and otherwise on the basis of full time equivalent students or teaching contact hours.

(g) Vacation pay:

Vacation pay is accrued, as entitlement is earned.

(h) Measurement uncertainty:

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates that affect the reported amounts of assets, liabilities, contingencies, revenues and expenditures. Management estimates take into account prospects as well as prevailing business and economic conditions. Actual results could differ from those estimates.

# THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

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(i) Principles of consolidation:

The consolidated financial statements reflect the operations of the College and its wholly owned subsidiaries Fanshawe International Corporation and the Fanshawe College Foundation.

## 2. Changes in accounting policies:

### Financial Instruments

The College adopted the following recommendations of the CICA Handbook:

- (a) Section 3855, *Financial Instruments—Recognition and Measurement*. This Section describes the standards for recognizing and measuring financial instruments in the balance sheet and the standards for reporting gains and losses in the financial statements. Under the new standard, financial assets and liabilities are initially recorded at fair value. Subsequently, financial instruments classified as financial assets or liabilities held for trading, financial assets available-for-sale and derivative financial instruments, part of a hedging relationship or not, have to be measured at fair value on the balance sheet at each reporting date, whereas other financial instruments are measured at amortized cost using the effective interest method.
- (b) Section 4400, *Financial Statement Presentation by Not-for-profit Organizations*. This Section has been amended to require that certain gains and losses should be recorded initially as direct entries to the Statement of Changes in Net Assets for the period, rather than in the Statement of Operations for the period. These gains and losses must eventually be reclassified and reported in the Statement of Operations of a subsequent period in accordance with Section 3855 and Section 3865, when a specific event occurs.
- (c) Section 3861, *Financial Instruments—Disclosure and Presentation*. This Section establishes standards for presentation of financial instruments and non-financial derivatives, and identifies the information that should be disclosed about them.
- (d) Section 3251, *Equity*. This Section establishes standards for the presentation of equity and changes in equity during the reporting period.

The College has made the following classifications:

- Cash and cash equivalents are classified as financial assets held for trading and are measured at fair value.
- Accounts receivable and grants receivable are classified as loans and receivables and are recorded at amortized cost using the effective interest method.

## THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

### Notes to Consolidated Financial Statements

Year ended March 31, 2008

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- Equity investments and fixed income investments are classified as financial assets held for trading and are measured at fair value.
- Accounts payable and accrued liabilities, and bank loans are classified as other liabilities and measured at amortized cost using the effective interest method.

These changes were adopted retroactively without restatement of comparative figures. As a result of these new standards, an adjustment to Investments and the opening balance of the Unrestricted Fund of \$583,229 was made as of April 1, 2007 and an unrealized loss on Investments and decrease in Investments of \$489,054 were recognized in the Unrestricted Fund during the year ended March 31, 2008.

#### Future accounting changes

#### Financial Instruments

In December 2006, the CICA issued Section 3862, Financial Instruments-Disclosures; Section 3863, Financial Instruments-Presentation; and Section 1535, Capital Disclosures. These Sections will be applicable to financial statements relating to fiscal years beginning on or after October 1, 2007. Accordingly, the College will adopt the new standards for its fiscal year beginning April 1, 2008. Section 3862 on financial instruments disclosures, requires the disclosure of information about: a) the significance of financial instruments for the entity's financial position and performance and b) the nature and extent of risks arising from financial instruments to which the entity is exposed during the period and at the balance sheet date, and how the entity manages those risks. Section 3863 on the presentation of financial instruments establishes standards for presentation of financial instruments and non-financial derivatives. Section 1535 on capital disclosures requires the disclosure of information about an entity's objectives, policies and processes for managing capital.

The College is currently evaluating the impact of the adoption of these new Sections on its consolidated financial statements.

### **3. Receivable from Student Union:**

The receivable represents the Student Union's share in support of the construction costs related to the student lounge space with the St. Thomas Campus expansion and the new student center located on the London campus.

With respect to the St. Thomas campus (2007 - \$5,000), the final principal repayment of \$5,000 was repaid on June 1, 2007. The receivable was non-interest bearing.

With respect to the London campus (2008 - \$5,494,319; 2007 - \$5,627,246), principal repayments are due in accordance to the amortization schedule relating to the long term debt identified in Note 6. The following is a summary of the total amount receivable from the Student Union:

# THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

|                                                                                                                                                                                                                          | 2008         | 2007         |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------|
| Loan receivable from the London Campus Student Union with an effective fixed interest rate of 6.42% repayable over 25 years. No specific security has been received.                                                     | \$ 3,683,821 | \$ 3,766,134 |
| Loan receivable from the London Campus Student Union with an effective fixed interest rate of 3.92% repayable over 25 years with the interest rate being renewed every 5 years. No specific security has been received.  | 448,963      | 462,481      |
| Loan receivable from the London Campus Student Union with an effective fixed interest rate of 4.42% repayable over 25 years with the interest rate being renewed every 7 years. No specific security has been received.  | 452,063      | 464,851      |
| Loan receivable from the London Campus Student Union with an effective fixed interest rate of 4.87% repayable over 25 years with the interest rate being renewed every 10 years. No specific security has been received. | 909,472      | 933,780      |
| Loan receivable from the St. Thomas Campus Student Union non-interest bearing due June 1, 2007.                                                                                                                          | -            | 5,000        |
|                                                                                                                                                                                                                          | 5,494,319    | 5,632,246    |
| Less current portion                                                                                                                                                                                                     | 140,695      | 137,927      |
|                                                                                                                                                                                                                          | \$ 5,353,624 | \$ 5,494,319 |

The principal repayments required during the next 5 years are as follows:

|      |            |
|------|------------|
| 2009 | \$ 140,695 |
| 2010 | 148,933    |
| 2011 | 157,668    |
| 2012 | 166,928    |
| 2013 | 176,750    |

**THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY**

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

**4. Investments:**

The book values and estimated fair values as at March 31 were:

|                        | 2008                    |                      | 2007                    |                      |
|------------------------|-------------------------|----------------------|-------------------------|----------------------|
|                        | Estimated<br>Fair Value | Cost                 | Estimated<br>Fair Value | Cost                 |
| Bonds                  | \$ 13,008,199           | \$ 13,222,996        | \$ 13,566,531           | \$ 13,735,438        |
| Canadian equities      | 6,502,452               | 6,301,174            | 5,773,773               | 5,446,243            |
| U.S. equities          | 3,328,513               | 3,724,637            | 2,925,444               | 2,725,425            |
| International equities | 1,080,642               | 1,160,058            | 1,282,419               | 1,057,832            |
|                        | <u>\$ 23,919,806</u>    | <u>\$ 24,408,865</u> | <u>\$ 23,548,167</u>    | <u>\$ 22,964,938</u> |

**5. Capital assets:**

|                         | 2008                  |                             | 2007                  |                       |
|-------------------------|-----------------------|-----------------------------|-----------------------|-----------------------|
|                         | Cost                  | Accumulated<br>amortization | Net book<br>value     | Net book<br>value     |
| Land                    | \$ 2,293,471          | \$ -                        | \$ 2,293,471          | \$ 2,093,472          |
| Buildings               | 202,645,008           | 49,770,020                  | 152,874,988           | 137,393,534           |
| CIP                     | 93,436                | -                           | 93,436                | 4,550,475             |
| Site improvements       | 21,964,689            | 16,966,521                  | 4,998,168             | 4,630,251             |
| Furniture and equipment | 95,352,312            | 77,922,247                  | 17,430,065            | 15,760,456            |
| Library books           | 5,033,891             | 2,122,168                   | 2,911,723             | 2,758,007             |
|                         | <u>\$ 327,382,807</u> | <u>\$ 146,780,956</u>       | <u>\$ 180,601,851</u> | <u>\$ 167,186,195</u> |

**6. Bank loans:**

The College has debt with certain financial institutions as detailed in this note. The debt is structured with fixed repayment terms which will retire the debt over an agreed period of time. The College is not in violation of any covenants at year end and it is the intent of the College to repay the debt in accordance with the repayment schedules. The banks have the right to demand repayment; however the College has no requirement or intention of prepayment in the next twelve months and therefore the debt has been classified as long-term.

**THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY**

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

|                                                                                                                                                                                                                                                                                                                                        | 2008         | 2007         |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------|
| Bank loan with a notional amount of \$10,000,000 and an effective fixed interest rate of 5.85%, facilitated through a SWAP agreement. Both the College and the bank have the option to terminate the agreement in September 2009. The SWAP agreement matures September 2024. No specific security has been pledged.                    | \$ 8,055,928 | \$ 8,337,947 |
| Bank loan with a notional amount of \$10,000,000 and an effective fixed interest rate of 6.1655%, facilitated through a SWAP agreement. Both the College and the bank have the option to terminate the agreement in May 2013 and in May 2023. The SWAP agreement matures May 2028. No specific security has been pledged.              | 9,069,186    | 9,283,086    |
| Bank loan with a notional amount of \$7,500,000 and an effective fixed interest rate of 6.294%, facilitated through a SWAP agreement. Both the College and the bank have the option to terminate the agreement in November 2013 and in November 2023. The SWAP agreement matures November 2028. No specific security has been pledged. | 6,893,888    | 7,046,902    |
| Bank loan with a notional amount of \$4,000,000 and an effective fixed interest rate of 6.420%, facilitated through a SWAP agreement. Both the College and the bank have the option to terminate the agreement in January 2014 and in January 2024. The SWAP agreement matures January 2029. No specific security has been pledged.    | 3,683,822    | 3,766,134    |
| Bank loan with an effective fixed interest rate of 3.92%. The bank term loan is repayable over 25 years with the interest rate being renewed every 5 years. No specific security has been pledged.                                                                                                                                     | 448,963      | 462,481      |

**THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY**

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

|                                                                                                                                                                                                    |         |         |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|---------|
| Bank loan with an effective fixed interest rate of 4.42%. The bank term loan is repayable over 25 years with the interest rate being renewed every 7 years. No specific security has been pledged. | 452,062 | 464,851 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|---------|

|                                                                                                                                                                                                     |         |         |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|---------|
| Bank loan with an effective fixed interest rate of 4.87%. The bank term loan is repayable over 25 years with the interest rate being renewed every 10 years. No specific security has been pledged. | 909,472 | 933,780 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|---------|

|                      |                      |                      |
|----------------------|----------------------|----------------------|
|                      | 29,513,321           | 30,295,181           |
| Less current portion | 831,184              | 781,860              |
|                      | <u>\$ 28,682,137</u> | <u>\$ 29,513,321</u> |

Principal payments required in each of the next 5 years are as follows:

|      |    |           |
|------|----|-----------|
| 2009 | \$ | 831,184   |
| 2010 |    | 883,647   |
| 2011 |    | 939,450   |
| 2012 |    | 998,798   |
| 2013 |    | 1,061,930 |

**7. Operating leases:**

The College leases premises and equipment. The remaining aggregate minimum rental payments under operating leases are as follows:

|      |    | Operating |
|------|----|-----------|
| 2009 | \$ | 146,926   |
| 2010 |    | 48,191    |
| 2011 |    | 48,191    |
| 2012 |    | 48,191    |
| 2013 |    | 28,111    |

**THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY**

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

**8. Pensions and other post-employment benefits:**

Employees are participants in multi-employer contributory retirement pension plans under which the College makes contributions equal to those of the employees. Contributions to these plans for fiscal 2008 were \$5,224,325 (2007 – \$4,783,678).

The College also participates in a group plan, with other Colleges in Ontario, which effectively provides post-retirement benefits and other post-employment benefits. These benefits are provided to current retired employees and future early retirees, as well as claimants for long-term disability.

The College measures its accrued benefit obligations and the fair value of plan assets for accounting purposes as at March 31 each year. The most recent actuarial valuation of the post-retirement benefits and other post-employment benefit plans for funding purposes was on March 31, 2008 and the next required valuation will be as of March 31, 2011.

The net expense for the College's benefit plan is as follows:

|                                     | 2008         | 2007         |
|-------------------------------------|--------------|--------------|
| Pension Plans                       | \$ 5,249,734 | \$ 4,787,406 |
| Other post-employment benefit plans | 100,118      | 132,124      |

Information about the College's other post-employment benefit plans, calculated as a percentage of the total amounts for the College plans, are as follows:

|                             | 2008         | 2007         |
|-----------------------------|--------------|--------------|
| Accrued benefit obligation  | \$ 2,240,015 | \$ 2,145,897 |
| Fair value of plan assets   | 247,000      | 253,000      |
| Funded status, plan deficit | 1,993,015    | 1,892,897    |
| Accrued benefit liability   | \$ 1,993,015 | \$ 1,892,897 |

Benefits paid during the year for the other post-employment benefit plans were \$86,429 (2007 – \$156,306).

The significant assumptions used are as follows:

|                                             | 2008  | 2007  |
|---------------------------------------------|-------|-------|
| Accrued benefit obligation as at March 31   |       |       |
| Discount rate                               | 4.85% | 4.85% |
| Benefit costs for the years ending March 31 |       |       |
| Discount rate                               |       |       |
| April – August                              | 5.00% | 5.00% |
| September – March                           | 5.00% | 5.00% |

**THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY**

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

The health care trend rates for fiscal 2008 are as follows:

|                             |                                                       |
|-----------------------------|-------------------------------------------------------|
| Medical care cost increases |                                                       |
| Hospital                    | 5% per annum                                          |
| Drugs                       | 10.5% per annum in 2008, grading down to 5.5% in 2018 |
| Other medical               | 5% per annum                                          |
| Vision/Hearing care         | 0% per annum                                          |
| Dental care                 | 7.5% per annum in 2008, grading down to 4.5% in 2014  |

**9. Investment in capital assets:**

(a) Investment in capital assets is calculated as follows:

|                                             | 2008           | 2007           |
|---------------------------------------------|----------------|----------------|
| Capital assets                              | \$ 180,601,851 | \$ 167,186,195 |
| Amounts financed by: Deferred contributions | (96,076,353)   | (84,953,627)   |
| Bank loans                                  | (24,019,002)   | (24,667,935)   |
|                                             | \$ 60,506,496  | \$ 57,564,633  |

(b) Change in net assets invested in capital assets is calculated as follows:

|                                                                  | 2008           | 2007           |
|------------------------------------------------------------------|----------------|----------------|
| Excess of expenditures over revenue:                             |                |                |
| Amortization of deferred contributions related to capital assets | \$ 5,548,492   | \$ 5,151,155   |
| Amortization of capital assets                                   | (13,326,742)   | (12,856,822)   |
|                                                                  | \$ (7,778,250) | \$ (7,705,667) |
| Net change in investment in capital assets:                      |                |                |
| Capital assets acquired                                          | \$ 26,742,398  | \$ 23,372,196  |
| Amount funded by: Deferred contributions                         | (16,671,218)   | (10,028,156)   |
| Bank loans                                                       | 648,933        | 609,885        |
|                                                                  | \$ 10,720,113  | \$ 13,953,925  |

**THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY**

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

**10. Supplemental cash flow information:**

|                                           | 2008                | 2007                |
|-------------------------------------------|---------------------|---------------------|
| Change in non-cash working capital items: |                     |                     |
| Accounts receivable                       | \$ 541,720          | \$ (1,949,093)      |
| Grants receivable                         | 84,686              | (672,762)           |
| Inventories                               | 207,656             | (184,103)           |
| Prepaid expenses                          | (68,000)            | (28,051)            |
| Accounts payable and accrued liabilities  | (586,632)           | 1,284,890           |
| Accrued vacation pay                      | 457,095             | 521,349             |
| Deferred revenue - short term             | 2,922,019           | 808,641             |
|                                           | <u>\$ 3,558,544</u> | <u>\$ (219,129)</u> |

During the year, the following cash amounts were received (paid);

|                  | 2008         | 2007         |
|------------------|--------------|--------------|
| Interest revenue | \$ 3,615,028 | \$ 3,055,078 |
| Interest expense | (1,869,522)  | (1,890,207)  |

**11. Commitments:**

As at March 31, 2008, outstanding capital asset commitments approximate \$4,681,164 (2007 – \$4,051,409) primarily relating to the construction and expansion of various facilities.

**THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY**

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

**12. Ontario Student Opportunities Trust Fund:**

Endowments include donations and matching funds from the Ontario Student Opportunity Trust Fund of the Government of Ontario (Phase 1 and 2), which were created to fund student aid bursaries.

The College has recorded the following amounts under the program:

Schedule of Changes in Endowment Fund Balances - Phase 1: <sup>1</sup>

|                                      | 2008         | 2007         |
|--------------------------------------|--------------|--------------|
| Endowment balance, beginning of year | \$ 1,183,521 | \$ 1,176,698 |
| Preservation of capital              | 5,194        | 6,823        |
| Endowment balance, end of year       | \$ 1,188,715 | \$ 1,183,521 |

Schedule of Changes in Expendable Funds Available for Awards - Phase 1: <sup>1</sup>

|                                                          | 2008       | 2007      |
|----------------------------------------------------------|------------|-----------|
| Expendable funds available for awards, beginning of year | \$ 116,905 | \$ 85,683 |
| Realized investment income                               | 44,147     | 57,992    |
| Bursaries awarded (total number: 50; 2007 - 46)          | (38,039)   | (26,770)  |
| Expendable funds available for awards, end of year       | 123,013    | 116,905   |

|                                     |              |              |
|-------------------------------------|--------------|--------------|
| Endowment total based on book value | \$ 1,311,728 | \$ 1,300,426 |
|-------------------------------------|--------------|--------------|

The market value of the endowment as March 31, 2008 was \$ 1,305,346

Schedule of Changes in Endowment Fund Balances - Phase 2: <sup>1</sup>

|                                      | 2008       | 2007       |
|--------------------------------------|------------|------------|
| Endowment balance, beginning of year | \$ 914,470 | \$ 909,390 |
| Preservation of capital              | 3,928      | 5,080      |
| Endowment balance, end of year       | \$ 918,398 | \$ 914,470 |

Schedule of Changes in Expendable Funds Available for Awards - Phase 2: <sup>1</sup>

|                                                          | 2008      | 2007      |
|----------------------------------------------------------|-----------|-----------|
| Expendable funds available for awards, beginning of year | \$ 60,910 | \$ 20,732 |
| Realized investment income                               | 33,389    | 43,178    |
| Bursaries awarded (total number: 20; 2007 - 7)           | (12,113)  | (3,000)   |
| Expendable funds available for awards, end of year       | 82,186    | 60,910    |

|                                     |              |            |
|-------------------------------------|--------------|------------|
| Endowment total based on book value | \$ 1,000,584 | \$ 975,380 |
|-------------------------------------|--------------|------------|

The market value of the endowment as March 31, 2008 was \$ 995,716

<sup>1</sup> Schedules based on book value.

**THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY**

## Notes to Consolidated Financial Statements

Year ended March 31, 2008

**13. Ontario Trust for Student Support:**

Endowments include donations and matching funds from the Ontario Trust for Student Support Fund of the Government of Ontario, which was created to fund students with financial need bursaries.

The College has recorded the following amounts under the program:

**Schedule of Donations Received: <sup>1</sup>**

|                          | 2008       | 2007       |
|--------------------------|------------|------------|
| Cash donations received  | \$ 600,771 | \$ 158,216 |
| Unmatched cash donations | -          | -          |
| Total cash donations     | \$ 600,771 | \$ 158,216 |

**Schedule of Changes in Endowment Fund Balances : <sup>1</sup>**

|                                                         | 2008         | 2007       |
|---------------------------------------------------------|--------------|------------|
| Endowment balance, beginning of year                    | \$ 575,847   | \$ 257,414 |
| Eligible Cash donations received                        | 600,771      | 158,216    |
| Matching funds received/receivable from MTCU in 2007-08 | 1,195,995    | 158,216    |
| Preservation of capital                                 | 3,485        | 2,001      |
| Endowment balance, end of year                          | \$ 2,376,098 | \$ 575,847 |

**Schedule of Changes in Expendable Funds Available for Awards : <sup>1</sup>**

|                                                             | 2008      | 2007     |
|-------------------------------------------------------------|-----------|----------|
| Expendable funds available for awards, beginning of year    | \$ 19,990 | \$ 2,984 |
| Realized investment income                                  | 29,616    | 17,006   |
| Bursaries awarded (total number: 11; 2007 - 0) <sup>2</sup> | (6,500)   | -        |
| Expendable funds available for awards, end of year          | 43,106    | 19,990   |

|                                     |              |            |
|-------------------------------------|--------------|------------|
| Endowment total based on book value | \$ 2,419,204 | \$ 595,837 |
|-------------------------------------|--------------|------------|

The market value of the endowment as March 31, 2008 was \$ 2,407,435

<sup>1</sup>. Schedule based on book value.

<sup>2</sup>. Report of OTSS Awards Issued for the Period of April 1, 2007 to March 31, 2008

| Status of Recipients | OSAP Recipients |          | Non-OSAP Recipients |          | Total  |          |
|----------------------|-----------------|----------|---------------------|----------|--------|----------|
|                      | Number          | Amount   | Number              | Amount   | Number | Amount   |
| Full-Time            | 6               | \$ 4,000 | 5                   | \$ 2,500 | 11     | \$ 6,500 |
| Part-Time            | n/a             | n/a      | -                   | -        | -      | -        |
| Total                | 6               | \$ 4,000 | 5                   | \$ 2,500 | 11     | \$ 6,500 |

## THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

### Notes to Consolidated Financial Statements

Year ended March 31, 2008

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#### 14. Contingencies:

In the normal course of operations there are outstanding claims against the College, primarily as a result of grievances filed under the provisions of the collective agreements between the College and The Ontario Public Services Employees Union ("OPSEU"). The amount of these claims is not determinable at this time and accordingly losses, if any, as a result of these claims will be expensed in the period in which the claims are resolved.

#### 15. Fanshawe International Corporation:

In March 2003, the College formally created a subsidiary corporation named Fanshawe International Corporation to conduct teaching and training activities primarily outside Canada.

#### 16. Fanshawe College Foundation:

In December 2006, the College formally created a charitable organization named Fanshawe College Foundation to co-ordinate fundraising activities in association with Fanshawe College. The Fanshawe College Foundation received charity status in June 2007.

#### 17. Financial Instruments:

The fair value of the College's cash and term deposits, accounts and grants receivable, receivable from Student Union, accounts payable and accrued liabilities are not materially different from their carrying amounts because of their short terms to maturity. Since it is the College's intent to make payments on the bank loans until maturity, it is not cost effective to determine the fair market value of the debt. The fair value of temporary investments and bonds included in Note 4 is based on quoted market prices.

The College reduces its interest rate risk by entering into interest rate swap agreements. Refer to Note 6 of the financial statements for details regarding the interest rate swap agreements.

The College provides credit to its students in the normal course of its operations. It maintains provisions for contingent credit losses. Student receivables represent 50% of the College's accounts receivable as at March 31, 2008.

#### 18. Comparative Figures:

Certain comparative figures have been reclassified to conform to the current year's presentation.

# THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Analysis of Expenditures

Schedule 1

Year ended March 31, 2008, with comparative figures for 2007

|                           | 2008                  | 2007                  |
|---------------------------|-----------------------|-----------------------|
| Expenditures              |                       |                       |
| Salaries and benefits     | \$ 90,978,129         | \$ 85,079,599         |
| Student assistance        | 11,165,024            | 11,066,655            |
| Operating supplies        | 4,034,017             | 4,137,614             |
| Ancillary cost of sales   | 8,982,092             | 8,624,646             |
| Contract services         | 8,760,030             | 7,741,743             |
| Utilities and maintenance | 10,259,850            | 9,578,582             |
| Long term debt interest   | 1,869,522             | 1,890,207             |
| Amortization expense      | 13,326,742            | 12,856,822            |
| Other operating costs     | 7,331,274             | 6,842,504             |
|                           | <u>\$ 156,706,680</u> | <u>\$ 147,818,372</u> |

# THE FANSHAWE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

## Analysis of Restricted Contributions and Endowments

Year ended March 31, 2008, with comparative figures for 2007

Schedule 2

|                                 | Balance,<br>beginning<br>of year | Revenues     |            | Expenditures   |                | Transfers    | Balance,<br>end<br>of year |
|---------------------------------|----------------------------------|--------------|------------|----------------|----------------|--------------|----------------------------|
|                                 |                                  | Donations    | Interest   | Awards         | Other          |              |                            |
| <b>Restricted contributions</b> |                                  |              |            |                |                |              |                            |
| Bursaries and scholarships      | \$ 2,011,367                     | \$ 562,355   | \$ 68,709  | \$ (1,875,854) | -              | \$ (367,293) | \$ 1,802,246               |
| Student activity fees           | 50,000                           | -            | -          | -              | (5,575,930)    | -            | 50,000                     |
| Fundraising Campaigns           | 5,387,166                        | 938,856      | 224,913    | -              | (1,171)        | (139,273)    | 6,410,491                  |
| Alumni activities               | 77,770                           | -            | 6,156      | -              | (31,864)       | (152,457)    | 86,550                     |
| Employee Stability Fund         | 300,806                          | -            | 8,317      | -              | (6,698)        | -            | 327,662                    |
| Other                           | 1,365,446                        | -            | 27,938     | -              | (525,685)      | (134,905)    | 1,209,138                  |
|                                 | 9,192,555                        | 1,501,211    | 336,033    | (1,875,854)    | (6,141,348)    | (793,928)    | 9,886,087                  |
| <b>Endowments</b>               | 4,981,752                        | 1,775,707    | 201,302    | (112,274)      | -              | 62,174       | 6,908,661                  |
| <b>Internally restricted</b>    | 209,092                          | -            | 7,519      | (5,500)        | -              | (11,567)     | 199,544                    |
|                                 | \$ 14,383,399                    | \$ 3,276,918 | \$ 544,854 | \$ (1,993,628) | \$ (6,141,348) | \$ (743,321) | \$ 16,994,292              |