

OMAFRA Ag Business Update

ISSUE # 66 – December 2010

This update is designed to provide you with concise, up to date agricultural business information with links to where you can find the details.

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Announcements



Important Notice on COFSP Cost-Share Availability for the 2011 Cropping Year

NOVEMBER 19, 2010 - All cost-share funds for program year three (2011-2012) of the Canada-Ontario Farm Stewardship Program (COFSP) under the Growing Forward Environment and Climate Change initiative have now been fully committed. As a result, the provincial delivery agent for COFSP, Ontario Soil and Crop Improvement Association (OSCIA), is no longer accepting 2011 Project Proposal Application (PPA) forms.

The Project Proposal Application forms received to date are currently being reviewed and notification of the status of each application is being forwarded to the participating farm businesses by OSCIA.

[For more details...](#)

For information on other Growing Forward programs, please visit www.ontario.ca/growingforward or call 1-888-479-3931.

Ontario Pork's Separation of Services Complete

Guelph, December 6, 2010 – Ontario Pork has successfully met the deadline for open marketing. The commodity organization has divided into two separate divisions – Ontario Pork Universal Services and Ontario Pork Marketing Division. As per the directive from the Minister of Agriculture, Food and Rural Affairs, Ontario Pork had until Saturday, December 4, 2010 to comply with the marketing and governance changes as outlined in her May 13th decision. Hog producers are now free to choose to sell their hogs directly to buyers or through an intermediary such as the Ontario Pork Marketing Division.

[For more details...](#)

Proposed microFIT Connection Rule Amendment

December 8, 2010

The Ontario Power Authority (OPA) strongly encourages microFIT applicants to speak to their local distribution company about connecting to the grid.

The OPA is proposing that all new microFIT applications submitted on or after December 8, 2010, would need an offer to connect from their local distribution company before the OPA issues a microFIT conditional offer of contract. To find out more about this rule change and how to comment on the proposed change, [click here](#).



Publications and Online Resources

Canada Pension Plan, Order No. 10-075, Agdex 051/800, (will be posted online shortly)

All Ontario publications can be ordered through ServiceOntario

Online at www.publications.serviceontario.ca

Telephone the ServiceOntario Contact Centre

Monday to Friday, 8:30 AM to 5:00 PM

416-326-5300

416-325-3408 (TTY)

1-800-668-9938 Toll-free across Canada

1-800-268-7095 TTY Toll-free across Ontario

In person at ServiceOntario Centres throughout the province.

GFO Launches Online RMP Calculator



Grain Farmers of Ontario is launching an online Risk Management Program calculator at www.gfo.ca/rmp to coincide with the release of the 2010 pre-harvest payment information by Agricorp.

The RMP calculator allows growers to measure how the program will assess their farm's 2010

production, under a range of price scenarios. Growers can enter their individual acreage and crop mix into the calculator and change the coverage levels to determine the best possible outcome.

[For more details...](#)



Statistics and Market Information

Statistics Canada: New products

Agriculture Economic Statistics series - November 2010, Volume 9, Number 2

[Net Farm Income](#)

[Farm Cash Receipts](#)

[Farm Operating Expenses and Depreciation Charges](#)

[Value of Farm Capital](#)

[Farm Debt Outstanding](#)

[Direct Payments to Agriculture Producers](#)

[Agriculture Value Added Account](#)

[Statistics on Revenues and Expenses of Farms, 2008](#)

[Statistics on Revenues and Expenses of Farms 2009, Preliminary estimates](#)

Agriculture and Agri-food Canada – Market Outlook Report

[CANADIAN FARM FUEL AND FERTILIZER: PRICES AND EXPENSES.](#)

This issue of the Market Outlook Report examines the situation and outlook for farm fuel and fertilizer prices and expenses in Canada for 2009-2010.

For past reports, please visit <http://www.agr.gc.ca/gaod-dco>.

USDA – Economic Research Service (ERS)

[Farm Income and Costs](#)

The ERS farm income and costs program measures, forecasts, and explains indicators of economic performance for the U.S. farm sector and major crop and livestock farm groups.

[Farm Income](#)

Estimates of farm sector income with component accounts: for the United States, 1910-2010; and for States, 1949-2009.



Conferences, Workshops and Seminars

Bottom Line Business Basics for Farm Businesses

The Business Management Unit of the Agricultural Development Branch is planning to offer several new workshops this coming winter.

- [Cashing in Through Grain Marketing 1-0-1](#)
- [Farm Succession Planning ... Step-by-Step](#)
- [Hog Marketing 1-0-1](#)
- [Marketing the Next Great Idea](#)

There will be workshop opportunities throughout the province, check www.ontario.ca/agbusiness for up to date details OR call the Agricultural Information Contact Centre at 1-877-424-1300 to be placed on the waiting list.



[QUEST FOR NEW FARM VALUE – VALUE PLUS WORKSHOP](#)

By attending your local Quest for New Farm value – Value Plus workshop, you will learn best practices regarding value adding to tap into new and existing marketplace opportunities.

This two day workshop is for farm and rural based entrepreneurs seeking new marketplace and value-added opportunities.

Workshop locations:

- Batawa, February 1 and 8, 2011
- Elk Lake, February 3 and 4, 2011
- Verona, February 10 and 17, 2011
- Bond Head, March 2 and 9, 2011
- French Language Eastern Ontario, February 8 and 15, 2011 - (location to be determined)

For more details and registration information please visit www.ontario.ca/agbusiness or call 1-877-424-1300



Central Ontario Agricultural Conference

It's going to be good – you won't want to miss it! Mark your calendar for **January 5, 6, and 7, 2011** for the [Central Ontario Agricultural Conference](#), Georgian College, Barrie.

Be sure to visit the website at www.centralontarioagconference.ca for full program details, speaker biographies and a discounted price for pre-registration of \$30.00 per person which includes a hot beef dinner at noon.

For further information contact:

Connie Brown, Secretary
Simcoe County Federation of Agriculture
705-726-9300 ext. 1224
scfa@drlogick.com



Workshops in the French language

[L'Union des cultivateurs franco-ontariens](#) (UCFO) are planning to offer several French language workshops this coming winter.

L'UCFO vous offre une première de nombreuses formations qui auront lieu au cours de l'hiver. Venez assister à la formation que donnera Mme Françoise Beaudet, qui portera sur le marketing, la vente et la mise en marché de kiosques!

Où : Campus d'Alfred, Salle du mérite agricole (264)

QUAND : **Le mardi 14 décembre 2010 de 10h à 15h**

COÛTS : 10\$ pour les membres de l'UCFO et 25\$ pour les non-membres. (un dîner sera servi pour les participants)

[détails »](#)

SVP réservez votre place en communiquant avec Jérôme Carrière au bureau central de l'UCFO à Clarence Creek au 613-488-2929 ou par courriel au jcarriere@lavoieagricole.ca

The Canadian Farm Business Management Council presents:

[Agriwebinar™ - LEARNING WITHOUT LIMITS](#)



DECEMBER AGRIWEBINAR™ CALENDAR

DATE	SPEAKER	TOPIC
Dec. 13	 Brent Warner BC	Connecting with the Consumer – Creating an Experience Consumers are asking questions about their food and food systems and this presents opportunities that have not existed for an entire generation within our agricultural industries.
Dec. 15	 Michelle Painchaud, CPT MB	Vision & Goal Setting This webinar will help you get on the right path to putting a vision and goals down on paper.

Register to watch live webinars, view the archive and sign up to our mailing list to receive alerts on upcoming webinars at www.agriwebinar.com/Register.aspx - **it's free!**



18th Annual Southwest Agricultural Conference

Harvesting Success from Research & Innovation

Wednesday, January 5th and Thursday, 6th, 2011,
Ridgetown College, Ridgetown



FarmSmart conference

Saturday January 22, 2011,
Rozanski Hall, University of Guelph

Thanks for reading the OMAFRA Ag Business Update.

Questions or Comments: contact the editor, **John Molenhuis** at john.molenhuis@ontario.ca.

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