

ISSUE # 132 – April 2017

This update is designed to provide you with concise, up to date agricultural business information with links to where you can find the details.

This Issue:

- [Business Strategy / Business Planning](#)
- [Financial Management](#)
- [Marketing](#)
- [Production Management](#)
- [Risk Management](#)
- [Conferences, Workshops and Seminars](#)

Business Strategy / Business Planning

Growing Forward 2 Program - Final Intake

Remaining intake dates for 2017 are:

Final Intake Dates
May 12 - June 1, 2017

[More>>](#)

Farming in the Clay Belt

TVO On the Road: Farming in Northern Ontario

Northern Ontario isn't typically characterized as having optimal farmland. But with climate change lengthening the growing season, and skyrocketing prices for land in southern Ontario, the industry is ripe for growth. TVO's Agenda discusses what it takes to make a living cultivating the Clay Belt.

[More>>](#)

Census 2016 – Statistics Canada

The 2016 Census of Population Program offers a wide range of analysis, data, reference and geographical information according to topics (subjects) that paint a portrait of Canada and its population. The population and dwelling counts are the first major release of data from the 2016 Census of Population. Data are presented for the population, total private dwellings and dwellings

occupied by usual residents.

- Ontario's population grew 4.6%
- 4 Ontario municipalities among Canada's top-25 fastest-growing municipalities of at least 5,000 inhabitants located outside census metropolitan areas

[More>>](#)

Financial Management

FCC's 2016 Farmland Values Report Released

- The 2016 national average in farmland values increased by 7.9%
- Multiple signs show farmland values increases slowing down
- Most significant increases occurred in P.E.I, Alberta and Nova Scotia
- Ontario increased 4.4%
- Healthy Canadian ag sector and low CDN dollar help sustained the increase
- Available land and actual demand still the most important drivers in the marketplace

[More>>](#)

Livestock Tax Deferral Provision

The Livestock Tax Deferral provision allows farmers who sell part of their [breeding herd](#) due to drought or excess moisture and flood conditions in designated regions to defer a portion of sale proceeds to the following year. Each year, a list of designated regions prescribed as drought and/or excess moisture and flood regions is announced.

The Government of Canada released a list of additional designated regions in British Columbia, Alberta, Ontario, Quebec and Nova Scotia where livestock tax deferral has been authorized for 2016 due to drought conditions.

[More>>](#)

Marketing

USDA – National Agricultural Statistics Service

U.S. Farmers Expect to Plant Record-High Soybean Acreage

U.S. Hogs and Pigs Inventory Up 4 Percent

[More>>](#)

Production Management

Spraying apple orchards?

Spraying apple orchards? Save money, reduce drift & improve coverage. Download OrchardMAX for free. <http://sprayers101.com/orchardmax/>

Risk Management

AgrilInvest PIN required to file form electronically to CRA

Starting with the 2016 program year, producers must provide their Participant Identification Number (PIN) to electronically file their AgrilInvest form to the Canadian Revenue Agency.

The PIN is a participant's unique identifier for AgrilInvest. It allows to automatically match a participant's 2016 information to their prior year records and prevents processing delays.

Existing participants can find the PIN on the following statements:

- Annual Statement of Account
- Deposit Notice
- Deposit Confirmation Notice

Only producers who are participating in AgrilInvest for the first time in 2016 will have to request a PIN before they can electronically file a form.

To request a PIN, new AgrilInvest participants must complete a PIN Request Form which is available by:

- downloading one from the AgrilInvest website [here](#), or
- calling toll-free at 1-866-367-8506 to request one.

Once AgrilInvest receives a completed and signed form from a new AgrilInvest participant, a PIN will be sent directly to the participant by mail. For privacy reasons, AgrilInvest will not send the PIN to the participants contact person, including form preparers.

Business Risk Management Client Satisfaction Survey

The purpose of this survey is to provide Agriculture and Agri-Food Canada and partners with metrics that will be used to improve Business Risk Management (BRM) program delivery services and our understanding of clients' expectations.

If you have any questions regarding this survey or the research involved, please feel free to contact AAFC at por-rop@agr.gc.ca.

[More>>](#)

Conferences, Workshops and Seminars

OMAFRA Dateline:

OMAFRA Dateline is an online resource for use by interested individuals and organizations across Ontario. Events may be hosted by OMAFRA or other groups. The events posted on this site are aimed at sharing information of interest to agriculture and regional economic development clients. Please check the calendar regularly for upcoming events, workshops, conferences and meetings.

Growing Forward 2 Educational Workshops

Register on-line for Environmental Farm Plan (EFP) and Growing Your Farm Profits (GYFP) workshops by clicking on the link below to find dates and locations that suit you.

[More>>](#)

Farm Food Forums

The last Thursday of every month, October to April!

Farm Management Canada has partnered with the Quebec Farmers' Association to bring together industry experts and share insights across Quebec's Connected Community Learning Centres.

Upcoming Forums:

Thursday April 27 – Farm Business Advisory Services

Begins at 7:30pm – ending at 10:00pm

[More>>](#)

Farm Management Update 2017

Collaboratively presented by Canadian Association of Farm Advisors and Ontario Institute of Agrologists

Thursday June 8, 2017

9:00am to 4:30pm

Quality Inn and Suites, Woodstock

[More>>](#)

21st International Farm Management Congress

July 2nd to 7th 2017

Edinburgh, Scotland

Join 50+ member countries in Edinburgh to explore the UK's agricultural industry like never before. The Congress includes plenary sessions, paper and poster session and of course, farm visits! Join the Congress pre- and post-tours to spend a little extra time touring the UK's rich agricultural landscape and history.

IMPORTANT DATES:

June 25 – July 1 Pre-Congress Tour: Windsor to Edinburgh

July 2 – July 7 IFMA21 Congress in Edinburgh, Scotland

July 8 – July 14 Post-Congress Tour: Highlands & Islands of Scotland

For more information, visit www.IFMA21.org

2017 AgEx Conference

AgEx Conference will be held in Ottawa!
Farming For Our Future: Canada's 150th
November 21-23, 2017!

In addition to expert plenary speakers, AgEx offers a number of unique, interactive features:

- The Great Debate
- Bridging the Gap: Young Farmers' Bear Pit & Young at Heart Forum
- Discussion Panel: Farmers vs Industry vs Government
- National Farm Business Management Roundtable
- Farm Management Initiatives Showcase
- Concurrent Workshops

More information: <http://www.fmc-gac.com/content/agricultural-excellence-conference>

Thanks for reading the Ag Business Update.

Questions or Comments: contact the editor, **John Molenhuis** at john.molenhuis@ontario.ca.

Subscribe to the Ag Business Update: send an email to AgBusinessUpdate@ontario.ca or go to our [webpage](#) and click on subscribe. This will send an email to us and we will add your name to the list.

Unsubscribe to the Ag Business Update: send an email to AgBusinessUpdate@ontario.ca or go to our [webpage](#) and change subscribe in the subject line to unsubscribe or indicate in the body of the email that you would like to be removed from the list.

Changed Your Email? Please let us know by sending us an email at AgBusinessUpdate@ontario.ca.

OMAFRA website

[Business Management website](#)

Other E-mail Notifications and Newsletters We Offer:

Livestock

- [Pork News & Views](#)
- [OMAFRA Virtual Beef](#)
- [ON Organics Newsletter](#)

Business

- [Weekly Hog Market Facts](#)
- [MarketView](#)
- [Ontario Hog Price Trend](#)
- [OMAFRA Agricultural Business Update](#)

Crops

- [Crop-Pest Ontario](#)
- [Crop Talk](#)
- [Field Crops](#)
- [Fruit and Vegetable Crops](#)
- [Hort Matters](#)
- [OMAFRA Radio Reports](#)
- [ON Organics Newsletter](#)
- [ON Vegetables](#)
- [Ontario Berry Grower](#)
- [Ontario Greenhouse Vegetable Newsletter](#)
- [Orchard Network](#)
- [Specialty Crops](#)
- [Subscribe to Agriphone Messages](#) - includes Maple Production, Cropline (Field Crops), Potato, Tender Fruit, Vegetable, Berry Bulletin, Tender Fruit and Grape
- [The Tender Fruit Grape Vine](#)