

From: [AG Business Update](#)
To: [Deas, Michelle](#)
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ISSUE # 139 - December 2017

This update is designed to provide you with concise, up to date agricultural business information with links to where you can find the details.

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- [Conferences, Workshops and Seminars](#)



Business Strategy / Business Planning

OMAFRA Statistics

Information appearing in the Statistics area of the OMAFRA web site are compiled by the Statistics and Economics staff, to serve as the source of agriculture and food statistics for the province of Ontario. Data are prepared primarily by Statistics and Economics staff, in co-operation with the Agriculture Division of Statistics Canada and various government departments and farm marketing boards.

- Horticultural Crops
- Field Crops
- Dairy
- Livestock & Poultry
- Farm Finance
- Food and Beverage
- Economic Indicators
- International Trade
- Census of Agriculture
- County Agriculture Profiles
- County Business Profiles

[More>>](#)

OECD-FAO Agricultural Outlook 2017-2026

Key messages

- Over the ten-year outlook period, demand is projected to grow more slowly.
- Future growth in crop production will be attained mostly by increasing yields, and growth in meat and dairy production.
- Agricultural trade is expected to grow more slowly, but remain less sensitive to weak economic conditions than other sectors.
- Real prices are expected to remain flat or decline for most commodities.

[More>>](#)



Financial Management

Farm Financial Best Management Practices Website Launch

Successful farm business owners know that financial management is an important part of managing a business. Financial management is particularly challenging in uncertain times. The Farm Financial Best Management Practices website provide resources to help farm business owners assess their financial situation and make the best decisions.

[More>>](#)

Financial Guidelines for Agriculture: An Implementation Guide for Non-Accountants

The Farm Financial Standards Council has developed and now released a 17-page Implementation Guide to assist non-accounting individuals in developing sound financial reports. It is available free of charge and is designed to be used in tandem with the Financial Guidelines and Management Accounting Guidelines documents available through the Council.

[More>>](#)

Human Resources

Premier's Award for Agri-Food Innovation Excellence

Premier's Award for Agri-Food Innovation Excellence recognizes the innovative contributions of producers, processors, agri-food organizations and rural communities in Ontario. Their innovations improve existing products, create new jobs and grow Ontario's economy.

In 2017, 50 award recipients will be recognized, including the top Premier's Award, Minister's Award, and three Leaders in Innovation award winners.

Premier's Award - Greenbelt Microgreens

Minister's Award - SunPillar Inc./Two Bridges Vineyard

Leaders in Innovation Awards (3) - Moyers Apple Products Inc., Freshwater Cuisine, and Fresh Air Media

[Award Winners>>](#)

Robert L. Ross Memorial Scholarship goes to Ontario Farmer!

Congratulations to Sarah Jackson of Uplands Pheasantry, this year's recipient of the Robert L. Ross Memorial Scholarship for her passion for lifelong learning and devotion to leadership within the agricultural community. Have a fantastic time in the CTEAM (Canadian Total Excellence in Agricultural Management) program and continuing on your path towards ongoing excellence. Sarah was presented with the 2017 Robert L. Ross Memorial Scholarship at the Agricultural Excellence Conference on November 22nd in Ottawa.

[More>>](#)

Wilson Loree Award goes to Ontario Advisor!

Congratulations to Darrell Wade of FarmLife Financial Planning Group, recipient of the Wilson Loree Award for making an extraordinary contribution to developing and promoting new and positive change in agricultural business management practices and expertise in Canada. Darrell was presented with the 2017 Wilson Loree Award at the Agricultural Excellence Conference on November 22nd in Ottawa

[More>>](#)

Marketing

Christmas Trees

Still looking for a tree? Find a Christmas Tree farm near you

[More>>](#)

Conferences, Workshops and Seminars

[OMAFRA Dateline:](#)

OMAFRA Dateline is an online resource for use by interested individuals and organizations across Ontario. Events may be hosted by OMAFRA or other groups. The events posted on this site are aimed at sharing information of interest to agriculture and regional economic development clients. Please check the calendar regularly for upcoming events, workshops, conferences

and meetings.

Growing Forward 2 Educational Workshops

Register on-line for Environmental Farm Plan (EFP) and Growing Your Farm Profits (GYFP) workshops by clicking on the link below to find dates and locations that suit you.

[More>>](#)

Apple Academy 2.0

Join AMI and Ontario Apples on January 22nd to 24th, 2018 at the Nottawasaga Inn to learn valuable information about your apple operation and network with colleagues from across the province. Topics include Climate Change and Food Production, Finding the Next Generation of Farmers, Growing Great Gala & Ambrosia and many more. For more information and tickets please go to

<https://www.eventbrite.ca/e/apple-academy-20-tickets-39965502895>

Bon Appetit: Food Business Conference

Save the Date! February 8th-10th, 2018 in Colborne Ontario - AMI is partnering with the Ontario Agri-food Venture Centre (OAFVC) for this years annual conference. Join Industry experts, regulators, and leaders as we explore food and beverage entrepreneurship with farmers and foodies. For more information please visit <http://takeanewapproach.ca/calendar/>

Investing in Farm Machinery and Equipment Course

The major objective is to give farmers the tools needed to construct and implement the optimum machinery management strategy for their farms, based on sound management decisions. A machinery management strategy includes how much equipment to have, how to choose the most favorable equipment option, whether it is owned and financed or leased, rented, and for how long it is held.

This program is planned as a hands on workshop. Participants will receive a spread sheet to support their ongoing investment decisions.

Locations:

Guelph, ON - March 5-6, 2018

For more information please visit: <http://www.agrifoodtraining.com/investing-in-machinery-and-equipment-course>

**Bridging the Gap: Succession & Transition Planning
Workshop for Farm Families!**

Is your family farm in a state of transition? Are you looking to start the succession conversation?

Yes?! Then Farm Management Canada's new *Bridging the Gap* Workshop is for you!

The Bridging the Gap Workshop welcomes farm families to work with renowned farm family coach Elaine Froese and farm management consultant Cedric MacLeod to address some the elephants in the room that are preventing or hindering succession planning back on the farm.

March 19 2018

8:00am-4:30pm

DoubleTree by Hilton London Ontario

300 King Street, London, ON N6B 1S2

Cost: \$150 plus tax (includes breaks and meals)

For more information, visit

<https://fmc-gac.com/programs-services/btg/>

Thanks for reading the AgBusiness Update.

Questions or Comments: contact the editor, **John Molenhuis** at john.molenhuis@ontario.ca

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Crops

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