

From: [AG Business Update](#)
To: [Deas, Michelle](#)
Subject: Ag Business Update - Issue 144 - October 2018
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ISSUE # 144 - October 2018

This update is designed to provide you with concise, up to date agricultural business information with links to where you can find the details.

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Business Strategy / Business Planning

New OMAFRA Business Management Factsheets

- 18-001 [Are You Ready to Start a Pick Your Own Farm](#)
- 17-041 [Managing Commodity Price Risk Through Hedging](#)
- 17-027 [Evaluating the Feasibility of Business Opportunities](#)
- 17-025 [Programs and Services for Ontario Farmers](#)

Agri-Food Initiatives Ontario Directory

The Ontario Federation of Agriculture has a new resource. To improve sharing of best practices and resources across the province, OFA developed a directory of hundreds of initiatives supporting agriculture and food.

This Google Drive is publicly available as a dynamic community resource. An online collection of projects, programs and policies to help you support agriculture and food.

[More>>](#)



Financial Management

OMAFRA Farm Finance Statistics Updates

- **Ontario Farm Cash Receipts:** [2006-2017](#)
- Total Farm Cash Receipts by Province: [2007-2017](#)
- Provincial Share of Canadian Total Farm Cash Receipts by Commodity: [2017](#)
- Farm Cash Receipts by County and Crop: [2011](#), [2012](#), [2013](#), [2014](#), [2015](#), [2016](#), [2017](#) **New!**
- Estimated Value and Rental Rate per acre of farmland by County and Township [1991-2016](#) **New!**
- Average Net Operating Income per farm by county and township [1991-2016](#) **New!**

- **Weekly Ontario Commodity Price Report:** [2018](#) [2017](#)
- **Ontario Farm Income:** [2006-2017](#)
- **Farm Income by Province:** [2006-2017](#)
- **Government Payments to Farmers by Province:** [2006-2016](#)
- **Ontario Farm Operating Expenses and Depreciation Charges:** [1971-2017](#)
- **Value of Farm Capital in Ontario:** [1926-2017](#)
- **Farm Input Price Index for Ontario:** [2003 - 2017](#)

Graphs : [Farm Cash Receipts by Province and Farm Cash Receipts by Commodity, Ontario - 2017](#)



Human Resources

Advanced Farm Management Program

Agri-food Management Institute is proud to offer Advanced Farm Management Program tailored for Grain, Direct Farm Marketing as well as Fruit & Vegetable operations. This program challenges producers to focus on financial and strategic planning to improve performance of their business. This takes place over 5 days, once per week. Registration is now open for program sessions from November 2018 to February 2019.

For details, or registration: advancedfarmmanagement.ca



Marketing

Agricultural Industry Market Information System

The Agricultural Industry Market Information System (AIMIS) is AAFC's new on-line database and information system which allows you to perform queries and to access data on screen or create downloadable files with alternative formats and data components.

[More>>](#)

World Agricultural Supply and Demand Estimates - USDA Office of the Chief Economist

September 12, 2018 release

WHEAT: The U.S. 2018/19 wheat supply and demand estimates are unchanged from last month.

COARSE GRAINS: This month's 2018/19 U.S. corn outlook is for larger production, increased domestic use, greater exports, and higher ending stocks.

OILSEEDS: U.S. oilseed production for 2018/19 is projected at 138.4 million tons, up 2.9 million from last month with higher soybean and cottonseed production forecasts partly offset by a lower peanut forecast.

[More>>](#)

Food Hub Management Professional Certificate program officially launched for first time in Ontario

The Food Hub Management Professional Certificate program was officially launched for the first time in Ontario on March 5th, 2018. This one of a kind program belongs to the University of Vermont and is in its third year of delivery. The program was brought to the Ontario audience through a partnership between the Agri-food Management Institute, University of Vermont (Continuing and Distance Education) and the Greenbelt Fund.

[More>>](#)



Conferences, Workshops and Seminars

[OMAFRA Dateline:](#)

OMAFRA Dateline is an online resource for use by interested individuals and organizations across Ontario. Events may be hosted by OMAFRA or other groups. The events posted on this site are aimed at sharing information of interest to agriculture and regional economic development clients. Please check the calendar regularly for upcoming events, workshops, conferences and meetings.

CAP Workshops & Webinars

A variety of excellent workshops and webinars are offered at no cost by OSCIA as part of Canadian Agricultural Partnership to assist Ontario farm businesses in identifying strengths and weaknesses in a variety of areas that influence the farm's profitability, productivity and sustainability. The workshops and webinars each have a different focus and different goals.

[More>>](#)

FCC Events

Make the most of your farm business

Practical tools, new perspectives and breakthrough moments - expand your ag knowledge at a free FCC learning event. We bring the best minds in agriculture to communities across Canada to inform, inspire and help you get the most from your business.

[More>>](#)

Agricultural Excellence Conference Winnipeg, MB November 26-28, 2018

Farm Management Canada (FMC) will host the next Agricultural Excellence Conference (AgEx) in Winnipeg, Manitoba from November 26th - 28th, 2018. The Agricultural Excellence Conference is a one-of-a-kind event, focusing on bringing diverse industry experts and stakeholders together from across disciplines, regions and commodity sectors to share insights and explore beneficial farm management practices, with leading farm business thinkers.

[More>>](#)

International Farm Management Association Congress

Growing Agriculture @ 41 Degrees South - excellence in farm management through innovation, diversification and integration with tourism.

The 22nd International Farm Management Association Congress will be held in Tasmania, Australia from March 3 to 8, 2019.

[More>>](#)

Thanks for reading the AgBusiness Update.

Questions or Comments: contact the editor, **John Molenhuis** at john.molenhuis@ontario.ca

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Crops

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OMAFRA ADB, 1 Stone Road West, Guelph, N1G 4Y2 Canada

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