

ONTARIO EXPORT NEWS March 2003 Issue



Ontario's Export Development Agency

An electronic publication from Ontario Exports Inc. (OEI), the export development agency of the Ontario government.

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A single trade mission can create a new market for your company's product or service.

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February mission to India a success

Ontario Minister of Enterprise, Opportunity and Innovation Jim Flaherty recently led a delegation to New Delhi, Mumbai (Bombay) and Bangalore as part of a Canadian transportation and infrastructure mission to India from February 4th to 13th. Approximately 12 Ontario companies in the infrastructure sector participated in the mission, which was jointly organized by Ontario Exports Inc. and the Canada India Business Council. Participants also traveled to the Indian Infrastructure Fair in New Delhi, taking place from February 5-8. "There is no doubt that India intends to modernize its infrastructure in a big way and we were successful in raising awareness about Canada's international-calibre products and services," said Flaherty.

**NEW! Vendor opportunities in the medical sector in Chicago, Illinois**

Working with the Canadian Consulate General in Chicago, Ontario Exports Inc., together with representatives from the Association of Ontario Medical Manufacturers (AOMM), and the Medical Devices Association of Canada (MEDEC), travelled to Chicago in January to meet with vendor contracting officials from the U.S. Veterans Administration (VA), and three Chicago-based Group Purchasing Organizations (GPOs). GPOs are the buying groups that do the purchasing for U.S. government medical facilities, and hospitals and medical facilities in the U.S. OEI's objective was to gain an understanding of the purchasing process, and learn about what is required to ensure that Ontario companies become approved vendors.

The U.S. offers an important and lucrative market for Ontario companies. The VA and the three Chicago-area GPOs combined purchase several billion US dollars a year in supplies and services. All four organizations expressed interest in considering Ontario companies for their vendor lists. Ontario Exports Inc. will work with AOMM and MEDEC to assist interested Ontario companies in becoming approved vendors. For more information, please contact Patricia Cosgrove at tel. 416.212.1030, e-mail patricia.cosgrove@eoi.gov.on.ca

**Ontario builds business links on visit to Czech Republic and Hungary**

From January 19 to 22, Ontario Minister of Enterprise, Opportunity and Innovation Jim Flaherty completed successful bilateral visits to Prague in the Czech Republic, and Budapest and Oroszlany, Hungary. Minister Flaherty said he was pleased with efforts to build business links during the visit.

"We were able to raise awareness about Ontario's outstanding products and services, and to advocate on behalf of our province's business community," Flaherty said en route to Davos, Switzerland, to participate in the World Economic Forum.

In Prague, the Minister met with city officials and with the Minister of Industry and Trade for the Czech Republic. They discussed a variety of ways to build stronger links between companies in Ontario and the Czech Republic.

In both Prague and Budapest, Minister Flaherty addressed a Canadian Chamber of Commerce gathering. He also visited two important Ontario interests in Hungary: Zenon Environmental's new state-of-the-art membrane technology manufacturing facility, and Weslin's auto parts plant. "Links between Ontario companies and their partners around the globe are vital to the prosperity of all Ontarians," Flaherty said. "We are vigorously pursuing new business partnerships to ensure that future growth and job creation continue at home."

**Ontario Exports Inc. getting results-Four Ontario companies find business at MedTrade**

MedTrade is recognized within the healthcare industry as the premier event in North America. Annually attracting more than 26,000 industry representatives and 1,200 exhibitors, the show offers a unique opportunity for companies to do business on a global scale. At MedTrade last October in Atlanta, Georgia, OEI International Marketing Consultant Patricia Cosgrove organized an Ontario Exports Inc. pavilion showcasing Ontario as a premier provider of medical products and equipment and featuring four Ontario exhibitors: Medcaster, a division of Colson Casters Limited; Respan Products; RMF and Associates; and Home Aid Products, a division of Martin Hughes Ind. Inc. These companies made excellent contacts with potential purchasers and distributors at the show. All four found business as a result of their participation in MedTrade. For more information on participating in next year's MedTrade, contact Patricia Cosgrove, 416.212.1030, e-mail patricia.cosgrove@eoi.gov.on.ca



Register now for Global Traders Awards regional ceremonies this spring

The 2002 Ontario Global Traders Awards (OGTA) regional ceremonies will be taking place soon, in Ottawa on March 27, Hamilton on April 3, London on April 10, and Sudbury on April 17, 2003. The provincial awards will be presented in Toronto on May 14, 2003.

Entering its fifth season, the OGTA awards program honours the outstanding business achievements of Ontario's exporting companies, business leaders and students. This year, **Export Forums** to be held in conjunction with the awards ceremonies will feature a town hall, round table discussions and networking sessions on a variety of exporting topics such as strategies for enhancing global growth, financing and getting paid, regulatory environments and strategic alliances, to name a few.

New this year are **Export Cafés** at which companies can book one-on-one meetings with discussion moderators and exporting experts including Ontario Exports Inc.'s international marketing consultants. OEI's in-market consultants located in Chile and Brazil will also be on hand to meet with companies at the April 10th and 17th regional ceremonies.

Associate Minister of Enterprise, Opportunity and Innovation David Turnbull will host the Ottawa, Hamilton and London regional ceremonies; Parliamentary Assistant Al McDonald will host the Sudbury ceremony. Minister of Enterprise, Opportunity and Innovation Jim Flaherty will host the provincial ceremony in May.

The OGTA program is coordinated by Ontario Exports Inc. for the Ontario government, and held in partnership with lead sponsor RBC Global Services and OEI's Partners in Trade. Ontario Exports Inc. organizes each Export Forum working with regional partners including industry associations and municipalities to ensure that the Forum meets the needs of the community. For more information, from within Ontario call toll-free 1-877-46TRADE (8.7233). From within the GTA call 416.314.8200 or send an e-mail to trade.officer@eoi.gov.on.ca

Register early to avoid disappointment!

[More information on regional ceremonies.](#)
[Registration/event page.](#)



UPCOMING TRADE EVENTS

March 12 - 19, 2003

Trade Mission/Show: CeBIT Information Technology Show

Hanover, Germany, Europe

For more information on the world's largest ICT trade fair, contact Laura Vasarais, 416.326.1075, e-mail laura.vasarais@eoi.gov.on.ca

March 14 - 28, 2003

Project Development Trip

Ghana and Gambia

Contact: Rowena Dias, 416.314.8242, e-mail rowena.dias@eoi.gov.on.ca

March 15 - 19, 2003

Incoming Journalist From Australia - Information and Communications Technologies (ICT)

Ottawa and Toronto, Ontario, Canada

OEI, in cooperation with the Canadian Consulate in Sydney, is inviting David Crowe, IT editor of the Australian Financial, to visit Ontario in March. The object of his visit is to promote Canada and Ontario as Hi-Tech jurisdictions, and to encourage trade and investment. He is expected to file several reports during his visit and will write a feature article upon his return. A lead-up to CeBIT 2003 in Australia.

Contact: Sabrina Chan, 416.325.6782, e-mail sabrina.chan@eoi.gov.on.ca

March 16-20, 2003

IDEX Trade Show

Abu Dhabi, United Arab Emirates

Ontario Exports Inc. will again be a co-sponsor of the Canadian Stand at IDEX, a major regional bi-annual air and land defence product exposition. As one of the world's largest defence exhibitions, the event is expected to attract over 45,000 professionals. About 900 companies will exhibit. Ontario suppliers seeking to enter or expand in the Middle East defence markets are encouraged to participate; space is limited. For more information, visit www.idexuae.com Contact: Al Hinton, 416.325.6792, e-mail al.hinton@eoi.gov.on.ca

March 18, 2003

French Language Virtual Trade Mission to France

Ottawa, Sudbury, and Toronto, Ontario, Canada and Lyon, France

Ontario Exports Inc., in co-operation with Heritage Canada, La Chambre économique de l'Ontario and Enterprise Rhône-Alpes International (ERAI), is coordinating a French-language Virtual Trade Mission to link francophone Ontario companies with leading companies from Lyon, France. Focus areas include e-learning and educational software. Contacts: Trevor McPherson, tel. 416.325.4691, e-mail trevor.mcperson@eoi.gov.on.ca; Laurie D'Souza, tel. 416.314.2602, e-mail laurie.dsouza@eoi.gov.on.ca

March 18-21, 2003

Incoming Delegation: Buyers and Journalists (Fashion Design Council of Canada)

Toronto, Ontario, Canada

During Toronto Fashion Week, OEI's Barbara Vink will assist an incoming delegation with participants from New York, Paris and London. These participants will meet Ontario designers and apparel industry representatives at a number of events throughout the week. Contact: Barbara Vink, 416.314.0203, e-mail barbara.vink@eoi.gov.on.ca

March 20, 2003

Seminar Regarding Opportunities in Turkey

Ontario Investment Service (OIS), Toronto, Ontario, Canada

Contact: Cathy Boynton, 416.314.8240, e-mail cathy.boynton@eoi.gov.on.ca

March 20, 2003

Seminar on Kyoto Protocol

JETRO Office, Toronto, Ontario, Canada

OEI is co-sponsoring a seminar hosted by the Japan External Trade Organization (JETRO) in Toronto focusing on Japan's strategies for complying with the Kyoto Protocol. Contact: Sabrina Chan, 416.325.6782, e-mail sabrina.chan@eoi.gov.on.ca

March 20, 2003

Incoming Delegation: U.K. Aerospace Partnering Programme

Toronto, Ontario, Canada

OEI is sponsoring a seminar for companies from the U.K. to promote business opportunities in the aerospace sector. The event includes one-on-one meetings with potential Ontario partners. Contact: Laurie D'Souza, tel. 416.314.2602, e-mail laurie.dsouza@eoi.gov.on.ca

March 23 - 29, 2003

Market Development Trip to Mexico

Mexico City, Guadalajara and Monterrey

During Fred Sheehy's upcoming market development trip, he will research new business opportunities and advocate on behalf of Ontario firms.

Contact: Fred Sheehy, 416-314-8243, e-mail fred.sheehy@eoi.gov.on.ca

March 26 - 28, 2003

American Society of Training and Development/Ontario Society of Training and Development: International Regional Symposium

Dayton, Ohio, United States

Ontario Exports Inc., in partnership with the Canadian Consulate in Detroit and the Ontario Society for

Training and Development, is providing an opportunity for training professionals from Ontario to exchange ideas, find out about industry trends and meet like-minded professionals and potential partners from Michigan, Ohio, Indiana and Kentucky. This well-established, proven OEI program provides Ontario exporters and new exporters with the essential planning tools and business and government contacts they need to prepare for success in U.S. markets. For more information on this event, visit the Web site of the Ontario Society for Training and Development: www.ostd.ca/events/prov_programs.html.

Contact: Ken Campbell, tel. 416.325.6659, e-mail ken.campbell@eoi.gov.on.ca

March 28, 2003

Special One-Day NEBS (New Exporters to Border States) Mission

Alexandria Bay, New York, United States

This mission will provide participants with most of the information they would normally gain from OEI's regular missions to Buffalo or Detroit. The advantage for companies in Eastern Ontario is that the Alexandria Bay location will reduce the cost of having personnel out of the office for two days as well as the expense of overnight accommodation in Buffalo or Detroit. The mission will start in Kingston at the Ambassador Hotel at 8:00 a.m. and participants will be transported to the Bonnie Castle in Alexandria Bay for the business sessions. The return to Brockville is anticipated between 4:30 to 5:00 p.m. Registration for the mission is \$100.00 per person.

Whether you are considering doing business in the United States or are already involved in the American market, the NEBS program is the ideal vehicle to bring you up-to-date with the basics of doing business in the U.S. Originally developed some 20 years ago to assist new Ontario exporters, NEBS has grown and matured into a program that provides information not only for the novice exporter but also the seasoned professional. For many exporting firms, it has become an ideal training program for bringing new staff up to a solid level of export expertise. Contact: Ken Campbell, tel. 416.325.6659, e-mail ken.campbell@eoi.gov.on.ca

April 9, 2003

Marketing Your Business in Mexico

Brampton, Ontario

Ontario Exports Inc., with its partners, the City of Brampton and the Automobile Association of Canada, is offering a one-day seminar for automotive aftermarket suppliers and manufacturers, to show them how to export their products and services to Mexican buyers. Contact: Fred Sheehy, 416-314-8243, e-mail fred.sheehy@eoi.gov.on.ca

April 30 to May 1, 2003

ITEXus - I.T. Exporters to the U.S.

Rochester, New York, United States

Ontario Exports Inc. is offering ITEXus, a multi-component trade mission designed to introduce export-ready ICT companies to the U.S. market. With a focus on key regional markets, ITEXus will help Ontario firms to identify and meet potential customers, research distribution channels and obtain market information. Participation is limited to six companies. Contact: Mauricio Ospina, 416.325.6151, e-mail mauricio.ospina@eoi.gov.on.ca

May 15, 2003

Cross-Border Exchange 2003

Niagara-on-the-Lake, Ontario

Ontario Exports Inc., the Canadian Consulate General in Buffalo, the Association of Ontario Medical Manufacturers (AOMM), the Health Care Industries Association (HCIA) of Upstate New York, and the Empire State Development Corporation are sponsoring the upcoming Cross-Border Exchange (CBE). This CBE initiative began in 1996 to foster collaboration in the medical industry between Canada and the United States. Over 100 medical manufacturers, service firms and research institutions from both sides of the border are expected to attend. The full-day program will include topics and activities such as Emerging Medical Marketing/Purchasing Trends, Bioterrorism, the Aging Population Market, HIPPA Requirements, a CEO Panel on New Millennium Challenges, Binational Medical Technology Transfer, and a regulatory update from the U.S. Food and Drug Administration (FDA).

Contact: Patricia Cosgrove, 416.212.1030, e-mail patricia.cosgrove@eoi.gov.on.ca



Ontario Export News

Produced by:

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Please forward comments about this e-bulletin to: lynn.grittani@eoi.gov.on.ca.

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Visit the OEI Web site at: www.ontarioexportsinc.com for more information on our services and products.

Ontario Exports Inc. can be reached toll-free at 1-877-46TRADE (8-7233). From within the GTA, call 416.314.8200.

Ontario Exports Inc.'s quality management system is registered to the ISO 9001:2000 standard.



```
<% host =
"http://oei-dev/
redirect_french.
jsp?
page=French"
path = Request.
QueryString
("page") if
path = "" then
host = "http://
oei-dev/
frenchindex.
jsp" else host
= host + right
(path,len(path)
- 7) 'host =
Request.
QueryString
("page") end if
response.write
(" ") %>
français
```

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ONTARIO EXPORT NEWS November 2002 Issue



Ontario's Export Development Agency

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Ten of Ontario's leading digital media companies received worldwide attention at the EMMA Awards.

[Strong Ontario presence at Automechanika](#)

Ontario's burgeoning auto parts sector made a strong impression at the industry's largest show.

[SMEs lead economic growth](#)

Small and medium-sized enterprises are the cornerstone of our strong economy, according to a recent study.

[Upcoming Trade Events](#)

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Ontario trade and investment mission to China a success

Minister of Enterprise, Opportunity and Innovation Jim Flaherty recently completed a successful trade and investment mission that will strengthen Ontario's export industries and help create new jobs for years to come. OEI President and C.E.O. Bonnie Winchester and Philip Wong, International Marketing Consultant, also participated in the week long mission.

"We achieved what we set out to accomplish," Flaherty said. "Our goal was to advance Ontario's commercial interests in China by increasing awareness about our outstanding products and services, and to promote the province as an attractive investment location for Chinese companies. We met with key decision-makers and made an excellent case for Ontario companies pursuing opportunities in the Chinese market. We also promoted new business partnerships and demonstrated the government's commitment to supporting Ontario exporters."

Minister Flaherty visited Hangzhou, Hong Kong, Nanjing and Shanghai, where the government of Ontario operates an international marketing centre.

"This mission has strengthened our trading relationship with China, and may lead to new contracts and more jobs for Ontarians," Flaherty added. "We are always working to expand international trade and attract investment from abroad. Building relationships and improving our competitive position will secure a bright future for the people of Ontario."



OEI showcases digital media leaders

Ten of Ontario's leading digital media companies got worldwide attention at the recent Electronic Multimedia Awards (EMMAs) Jury Event in Toronto. This prestigious competition, held for the first time outside Europe, involved over 500 entries worldwide. OEI Vice President International John Slauenwhite addressed international delegates at a reception that preceded the Ontario Showcase, where the Ontario firms selected by the Interactive Multimedia Arts and Technologies Association (IMAT) displayed their products and services. The 10 featured companies were Bitcasters, Digital Wizards, Ignite Studios, Immersion Studios, Marblemedia, Longbow Digital Arts, Nerdheaven, Noitaminanimation, ThinData, and Zarinmedia.

Two of the showcased Ontario firms were among the finalists selected by the 36-member international jury, which will announce final winners later this year. Bitcasters was selected as a finalist in the Kids category, for its work on a website, www.family.ca/clickclub. Immersion Studios is a finalist in the Technical Innovation category for its website, www.imm-studios.com

David Turnbull, Associate Minister of Enterprise, Opportunity and Innovation, delivered the keynote speech at a dinner during the EMMA Jury Awards, outlining the strengths of Ontario's growing digital media industry. He also presented the IMAT Innovation Award to Immersion Studios.

Contact: Mauricio Ospina, 416.325.6151, e-mail mauricio.ospina@eoi.gov.on.ca



Mission explores opportunities in Arabian Gulf States

The Canada-Arab Business Council completed a successful trade mission to Kuwait, Qatar, United Arab Emirates, and Oman in October. OEI President & C.E.O. Bonnie Winchester and Vice President International Al Wahba joined senior executives from Canadian companies on the mission, which was led by Gar Knutson, Secretary of State Central and Eastern Europe and the Middle East) for Canada and James Metcalfe, Chairman of the Canada-Arab Business Council.

The mission had a strong Ontario contingent representing several sectors, including chemical, financial, pulp and paper, and telecommunications. Ms. Winchester and Mr. Wahba also attended GITEX 2002 in Dubai, where OEI was supporting the Canada pavilion. GITEX is the world's third largest information technologies exhibition, with over 50,000 visitors.

Contact: Terry Gain, 416.325.6792, e-mail terry.gain@eoi.gov.on.ca



Strong Ontario presence at Automechanika

Ontario's burgeoning auto parts industry made a strong impression at Automechanika, the world's largest auto parts show. Held in Frankfurt every two years, Automechanika attracts 140,000 trade visitors and close to 4,000 international exhibitors. The Canadian automotive aftermarket was well represented, with 23 manufacturer exhibitors.

OEI International Marketing Consultant Laura Vasarais organized the Ontario Canada Showcase within the Canadian Pavilion. It featured five Ontario exhibitors, including the Automotive Industries Association and the Ministry of Enterprise, Opportunity and Innovation, Investment Division. The Showcase attracted a steady stream of trade visitors from Europe and a variety of international markets. It was also host to a well-attended Ontario Networking Reception sponsored by the International Marketing Centre, Munich.

Contact: Laura Vasarais, 416.326.1075, e-mail laura.vasarais@eoi.gov.on.ca



SMEs lead economic growth

Small and medium-sized enterprises (SMEs) are the cornerstone of Canada's strong economy, according to a recent study sponsored by the Canadian Federation of Independent Business, Canadian Manufacturers & Exporters, and RBC Financial Group. After a decade of structural change, Canadians are reaping the benefits of economic reform, with an economy that is outperforming those of our major trading partners. Entitled "The Path to Prosperity," the study notes that Canada's relatively high proportion of SMEs offers significant opportunities for increased productivity and export growth in the future. The complete study is available online at www.rbc.com/newsroom.



Locations announced for Global Traders Awards regional ceremonies

Hamilton, London, Ottawa, and Sudbury will host the 2002 Ontario Global Traders Awards regional ceremonies, to be held in the spring of 2003. Minister of Enterprise, Opportunity and Innovation Jim Flaherty announced the locations at a press conference in Mississauga hosted by Electrovaya Inc., winner of the 2001 Ontario Global Traders Provincial Award for Innovation.

"These awards reflect the excellence of innovators in every region of the province," said Minister Flaherty. "There are a lot of success stories waiting to be told, and I strongly encourage members of Ontario's export community to get involved in our program, wherever they are located."

Regional award ceremonies will be held next year in Ottawa on March 27, Hamilton on April 3, London on April 10, and Sudbury on April 17. The provincial awards will be presented in Toronto on May 14, 2003.

Contact: Linda McKay, 416.325.6842, e-mail linda.mckay@eoi.gov.on.ca



APPOINTMENTS

Marketing manager appointed at OEI

Susan Harrison has been appointed Marketing Manager at Ontario Exports Inc. Ms. Harrison has extensive experience in marketing, client services, public relations, and media relations in Canada (Canadian Red Cross, CFTO-TV, Sheraton Centre Hotel) and Chile (VTR Globalcom, Puente Sur

LTDA, and Tronwell Institute). She will play a key role in executing OEI's marketing programs. Ms. Harrison can be reached at 416.325.4676, e-mail susan.harrison@eoi.gov.on.ca

OEI appoints Manager, Planning and Corporate Services

Karen Jones has been appointed Manager, Planning and Corporate Services, responsible for coordinating annual strategic planning activities, managing administrative and financial management and reporting systems, and maintaining the ISO 9001:2000 Quality System. Ms. Jones has extensive senior management experience, most recently serving as Senior Manager, Policy and Business Planning for the Integrated Justice Project, Ministries of the Attorney General, Solicitor General and Correctional Services. Ms. Jones can be reached at 416.314.2522, e-mail: karen.jones@eoi.gov.on.ca

New managers for OEI international markets

Pamela Kanter and Jim Thompson have both been appointed to the newly created positions of Manager, International at Ontario Exports Inc. Ms. Kanter and Mr. Thompson bring extensive international trade experience with OEI and other trade agencies to these new roles. Ms. Kanter reports to John Slauenwhite, VP International with responsibility for the US and the European Union. Mr. Thompson reports to Al Wahba, VP International responsible for Asia, Central Europe, Middle East, Africa, Latin and South America. Contacts: Pamela Kanter, 416.325.6783, e-mail pamela.kanter@eoi.gov.on.ca; Jim Thompson, 416.314.8244, e-mail jim.thompson@eoi.gov.on.ca



UPCOMING TRADE EVENTS

December 3, 2002

Marketing Your Business in Mexico

London, Ontario

OEI is offering a one-day seminar to show exporters and potential exporters how to specifically market their products and services to Mexican buyers. Contact: Fred Sheehy, 416.314.8243, e-mail [fred.sheehy@eoi.gov.on.ca](mailto:sheehy@eoi.gov.on.ca)

December 3, 2002

Expand Your Business in the Middle East and Africa

Toronto

Learn about new trade opportunities from participants in the recent Canada-Arab Business Council (CABC) mission to the Arabian Peninsula, at a seminar co-sponsored by the Department of Foreign Affairs and International Trade, the CABC and OEI. Contact: Terry Gain, 416.325.6792, e-mail terry.gain@eoi.gov.on.ca

December 4 - 6, 2002

Construct Canada Trade Show

Toronto

Foreign export, business and investment opportunities are a major focus at Construct Canada, set for December 4-6 at the Metro Toronto Convention Centre. A large number of foreign delegations have confirmed their attendance at the show, which has 950 exhibits and over 19,000 attendees. OEI is participating in the Team Canada Inc. International Business Centre and Forum at the show, along with Industry Canada, the Department of Foreign Affairs and International Trade, and CMHC International. For information on the trade show, visit www.constructcanada.com Contact: Ken Campbell, 416 325.6659, e-mail ken.campbell@eoi.gov.on.ca

January 12 - 22, 2003

Market Development Trip

Eastern Europe

OEI will lead an Ontario delegation on a market development trip to Poland and the Czech Republic. The trip will include market orientation, assistance with market entry or expansion, partnering and logistical support. Contact: Cathy Boynton, 416.314.8240, e-mail cathy.boynton@eoi.gov.on.ca

January 21, 2003

Proposed Virtual Trade Mission to African Development Bank

Toronto

OEI is assessing interest in a Virtual Trade Mission (VTM) between Ontario suppliers of services and machinery/equipment and road/transportation specialists in the African Development Bank. The VTM would let both teams share their experience and expertise as it relates to current and future projects throughout Africa. Interested Ontario companies should contact Rowena Dias or Trevor McPherson. Contact: Rowena Dias, 416.314.8242, e-mail rowena.dias@eoi.gov.on.ca For detailed information on VTMs, visit www.virtualteamontario.com, or contact Trevor McPherson at 416.325.4691, e-mail trevor.mcpherson@eoi.gov.on.ca

January 26 - 29, 2003

Arab Health Trade Show

Dubai, U.A.E.

Held at the Dubai World Trade Centre, Arab Health has long been the preferred forum for the health care industry in the region. OEI is a co-sponsor of the Canada Pavilion at the show, which attracted more than 13,000 visitors last year. For more information, visit www.arabhealthonline.com Contact: Terry Gain, 416.325.6792, e-mail terry.gain@eoi.gov.on.ca

February 4 - 13, 2003

Trade Mission

India

Ontario Exports Inc. together with the Canada India Business Council is coordinating and leading a mission to India, February 4 - 13, 2003. Focusing on infrastructure, the program includes exhibits in the India Infrastructure Show in New Delhi and a marketing seminar tour to Mumbai (Bombay) and Hyderabad (tbc). For more information, visit www.ietfindia.com Contact: Shirley Townsend, 416.325.6816, e-mail shirley.townsend@eoi.gov.on.ca



Ontario Export News

Produced by:

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