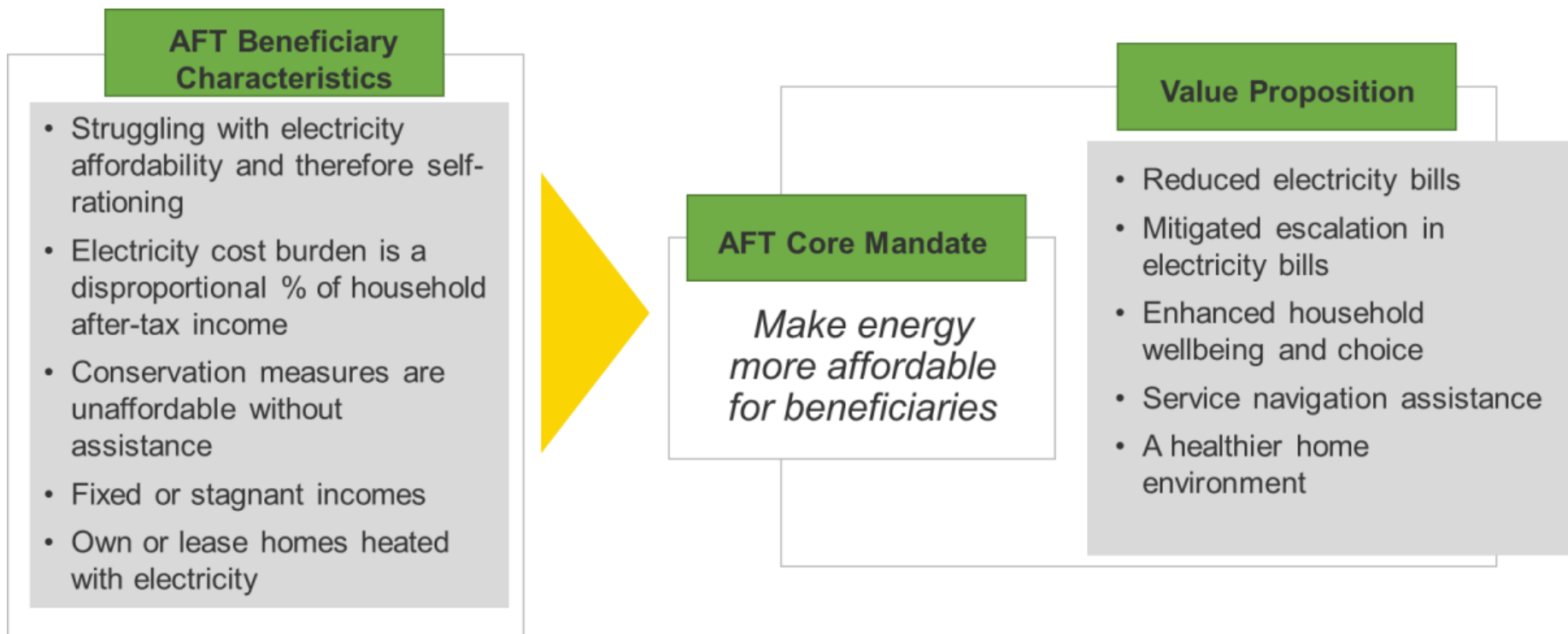


Affordability Fund Trust Ministry Briefing

April 10, 2018

Affordability Fund Trust – Core Mandate



The Affordability Fund Trust was established as part of the Fair Hydro Plan in 2017, with its mandate to make energy more affordable pivotal for all it does.

Affordability Fund Trust – Progress Update

LDCs were consulted to help design the Affordability Fund, the result of which is demonstrated by its strong participation.

The Affordability Fund Trust is now approximately 75% allocated.

Metric	05-Apr
Number of Participating LDCs	62
Number of LDC Households	4.8M
Number of Implementation Agreements Signed	44
Budget Allocations Received or Under Review	44
Dollars Allocated Overall	\$66.4M
Percent of \$100M Allocated (\$89.1M)	75%

All eligible Ontarians who wish to participate will be able to do so.

We are now working with those few LDCs who are not planning to deliver the Affordability Fund program.

Affordability Fund Trust – Progress Update

Effective April 4, 2018:

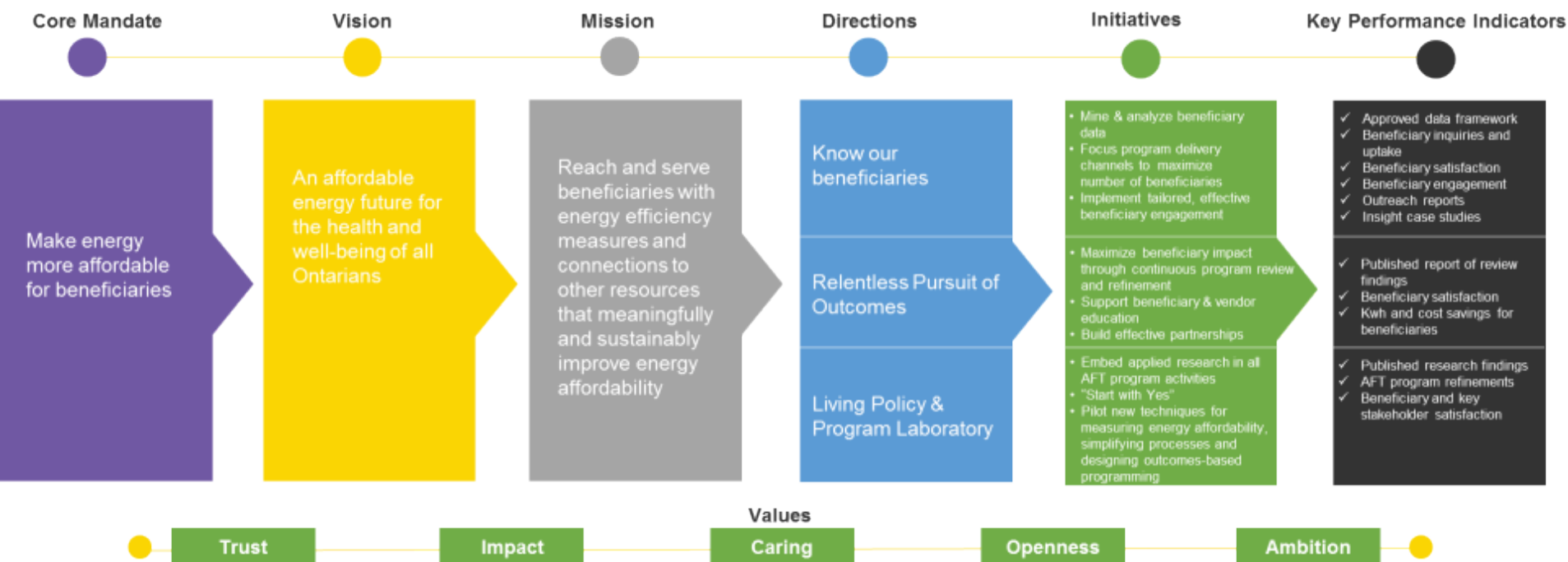
Total Applications to Date	6,261
Applications Delivered or Ready to Deliver to Utilities	3,670
Affordability Fund Ineligible (HAP Eligible) • Transferred to the IESO for review.	603

With Affordability Fund LDC Implementation Agreements and Budget Allocations well underway and two of our largest LDCs going in-field this month, we expect to see a sharp increase in applications.

LDC marketing, such as bill inserts or pamphlets, will be launching this month in some areas, in alignment with the province's advice and guidance.

Affordability Fund Trust – AFT Roadmap

We view the Affordability Fund as an important investment in the wellbeing of Ontario's citizens and have developed a roadmap to ensure we retain that focus in what we do today and in preparation for the months ahead.



Affordability Fund Trust – AFT Innovation

The Affordability Fund recognized that to best meet the needs of its target segment, the program was to be innovative and agile in its delivery.

In place and underway today.

Work ahead.

Start with 'Yes'.

Trusted Conversations vs. Qualification Calls.

The **Energy Affordability Burden (EAB) Calculation**.

Coordinated hand-offs between HAP and AFT programs.

Proactive engagement with LDCs regarding program design and its implementation.

Consultation with the Community Sector.

Up-front Funding to LDCs for Program Initiation.

Data-driven beneficiary targeting.

Ongoing partnerships with other energy sector programs.

Paper to **document the innovative structure of the Affordability Fund** which will provide guidance and Lessons Learned for future programs.

Use of metrics beyond standard utility measures (i.e., family well-being).

Some challenges remain:

- **Program Confusion** – The energy assistance environment is crowded and it is not readily clear as to who does what and for whom, from one information source.
- **Single Point of Contact** – There is no one place for applicants to apply for energy assistance
- **Coordination of Programs** - Multiple parties need to be at the table to ensure that there is no overlapping of measures provided.