

Re: Affordability Fund - Advisory Committee - Membership

From: "Imbrogno, Serge (ENERGY)" </o=govon/ou=ontario public sector - iserv ems/cn=recipients/cn=imbrogno">
To: "Sermat-Harding, Kaili (ENERGY)" <kaili.sermat-harding@ontario.ca>
Cc: "Katona, Keley (ENERGY)" <keley.katona@ontario.ca>
Date: Mon, 20 Mar 2017 08:26:21 -0400

Yes. I'll call now.

Sent from my iPad

On Mar 20, 2017, at 8:20 AM, Sermat-Harding, Kaili (ENERGY) <Kaili.Sermat-Harding@ontario.ca> wrote:

Would you be free for a call right now? Usman and I are here in my office discussing latest round of edits to documents and feedback from OPCD.

From: Imbrogno, Serge (ENERGY)
Sent: March-18-17 10:51 PM
To: Sermat-Harding, Kaili (ENERGY)
Cc: Katona, Keley (ENERGY)
Subject: Re: Affordability Fund - Advisory Committee - Membership

Hi. Let's discuss first thing Monday. Thanks

Sent from my BlackBerry 10 smartphone on the Rogers network.

From: Sermat-Harding, Kaili (ENERGY)
Sent: Saturday, March 18, 2017 6:32 PM
To: Imbrogno, Serge (ENERGY)
Cc: Katona, Keley (ENERGY)
Subject: Re: Affordability Fund - Advisory Committee - Membership

Do you want to discuss on Monday or sooner?

Sent from my iPad

On Mar 18, 2017, at 6:17 PM, Imbrogno, Serge (ENERGY) <Serge.Imbrogno@ontario.ca> wrote:

Hi. Let's discuss. I don't think this is going to work.

Sent from my BlackBerry 10 smartphone on the Rogers network.

From: Sermat-Harding, Kaili (ENERGY)
Sent: Saturday, March 18, 2017 3:59 PM
To: Imbrogno, Serge (ENERGY)
Cc: Katona, Keley (ENERGY)
Subject: Fwd: Affordability Fund - Advisory Committee - Membership

Further to discussion with my team and Paul, we recommend expanding the committee to 7 members. We've added LIEN and IESO.

See updated list below, for your consideration. Our thinking is that a larger group would dissipate the influence of any one member. The rules for the committee would be silent on whether a committee member could become a Trustee.

On the matter of considering more senior level representation, we concluded it would not address any potential optics issue.

Other updates: we had a long and thorough call this afternoon with OPCD, Blakes and KPMG to review the draft declaration and TPA. Blakes will be circulating next turn of drafts tomorrow afternoon.

We are also preparing a deck for our briefing with you on Monday afternoon. Will aim to get that to you by tomorrow evening. Hope that timing is ok.

Kaili

Sent from my iPad

Begin forwarded message:

From: "Schwab-Pflug, Emma (ENERGY)" <Emma.Schwab-Pflug@ontario.ca>
Date: March 18, 2017 at 1:52:34 PM EDT
To: "Sermat-Harding, Kaili (ENERGY)" <Kaili.Sermat-Harding@ontario.ca>, "Syed, Usman (ENERGY)" <Usman.Syed@ontario.ca>
Cc: "Thompson, Erin (ENERGY)" <Erin.Thompson@ontario.ca>, "Qureshi, Musab (ENERGY)" <Musab.Qureshi@ontario.ca>
Subject: FW: Affordability Fund - Advisory Committee - Membership

Kaili, Usman,

Please find below a revised Advisory Committee member list and table. The proposal is now for two low-income groups, three LDCs, as well as OEB and IESO. This would maintain the non-controlled status of the Committee.

Thanks,

Emma

Proposed Committee member organizations (updated March 18, 2017) :

1. United Way of Bruce Grey
2. Low-Income Energy Network (LIEN)
3. Thunder Bay Hydro
4. Hydro Ottawa
5. Hydro One (consolidated with government)
6. OEB (consolidated with government)
7. IESO (consolidated with government)

Entity	Name	Title	Email
<u>United Way of Bruce Grey</u> - Non-profit with a direct role in providing intake services to income qualifying individuals for support programs, such as LEAP and OESP	Recommendation: Francesca Dobbyn	Executive Director,	execdir@unitedwaybg.com
<u>Low-Income Energy Network</u> - Non-profit with a direct role in providing intake services to income qualifying individuals for support programs, such as LEAP and OESP	Recommendation: Mary Todorow	Founding Member, LIEN; Research/Policy Analyst with the Advocacy Centre of Tenants Ontario (ACTO)	todorom@lao.on.ca
<u>Thunder Bay Hydro</u> - Largest utility representing Northern Ontario - Leader and central organizer in northwest utility collaboration on many customer services - Joint CDM plan with Atikokan Hydro Inc., Fort Frances Power Corporation, Kenora Hydro Electric Corporation Ltd., and Sioux Lookout Hydro Inc. - Good penetration of customers through HAP - Customers both on-reserve and off-reserve - Active on provincial CDM groups (IESO TOU Study, APS WG, BMG WG, CFIC, OFHP WG) - Achieved 265% of 2015 HAP target	Recommendation: Tim Wilson	VP, Customer & Information Services Division	twilson@tbhydro.on.ca
	Alternative: Andy Armitage	Manager, Customer Service and Billing	aarmitage@tbhydro.on.ca
<u>Hydro Ottawa</u> - Engaged in initial discussions on concept of the Affordability Fund - Represents large LDC with urban customer base - Delivering HAP	Recommendation: Roger Marsh	Acting Chief Customer Officer	RogerMarsh@hydroottawa.com

- Consistently active in provincial CDM groups - Achieved over 400% of 2015 HAP target			
	Alternative: Bruce Bibby	Manager, Energy Conservation	brucebibby@hydroottawa.com
Hydro One - Proposed Fund and early engagement in implementation - Geographically representative, including mix of urban and rural - Highest number of electrically-heated customers; largest First Nations customer base - Many years delivering low-income programs (prior to HAP)	Recommendation: Giuliana Rossini	Director, Strategic and Conservation	g.rossini@hydroone.com
	Alternative: George Katsuras	Manager, Conservation & Demand Management	g.katsuras@hydroone.com
OEB - Designed and implemented both the LEAP and OESP - Ensures assistance for low-income energy customers is offered on a consistent basis across the province	Recommendation: Brian Hewson	Vice President Consumer Protection & Industry Performance	Brian.Hewson@ontarioenergyboard.ca
	Alternative: George Katsuras	Manager, Conservation & Demand Management	g.katsuras@hydroone.com
IESO - Designed original HAP program (as OPA) - Oversee and support LDCs in conservation program delivery, including HAP, under Conservation First Framework; strong understanding of LDC sector, as well as regional customer differences and regional program delivery considerations - IESO administers Conservation Fund and other application-based grant programs - May be delivering HAP to LDCs who choose not to do so following Dec. 2016 direction	Recommendation: Terry Young	Vice President Conservation & Corporation Relations	terry.young@ieso.ca

From: Sermat-Harding, Kaili (ENERGY)
Sent: March-18-17 12:42 PM
To: Schwab-Pflug, Emma (ENERGY); Syed, Usman (ENERGY)
Subject: Fwd: Affordability Fund - Advisory Committee - Membership

See below for version of chart that went to DM.

Sent from my iPad

Begin forwarded message:

From: "Sermat-Harding, Kaili (ENERGY)" <Kaili.Sermat-Harding@ontario.ca>
Date: March 17, 2017 at 6:18:35 PM EDT
To: "Imbrogno, Serge (ENERGY)" <Serge.Imbrogno@ontario.ca>
Cc: "Katona, Keley (ENERGY)" <Keley.Katona@ontario.ca>
Subject: Affordability Fund - Advisory Committee - Membership

Hi Deputy,

Further to our conversation after SMC yesterday, the Affordability Fund Advisory Committee will need to be finalized early next week so that names can be included in the executable Declaration of Trust. The concept of the Committee was proposed by Blakes in the feedback we received from them yesterday on the draft Declaration. The Committee provides for a process to establish the Trustees in a non-controlled manner.

The specific purpose of the Committee, as set out in the draft Declaration, is to make recommendations to the original Trustee (Computershare) regarding the appointments of replacement Trustees (five voting members and one non-voting member).

As stated in the draft Declaration, the Advisory Committee shall identify Trustees of the Affordability Fund Trust who collectively satisfy the following criteria: a) demonstrate an understanding of the electricity sector including the electricity distribution sector; and b) have expertise in conservation and low income programs. The draft Declaration also notes that three of the Trustees will be representatives from separate electricity distributors, and two Trustees will be representatives from separate social services agencies. The draft Declaration also provides for the appointment of one Trustee who is a government representative. This Trustee would be non-voting. (We added this to the draft for now as we think it could be an efficient way for the province to be informed of the Trust's progress.)

Computershare is expected to accept the recommendations of the Advisory Committee with regard to Trustee selection; therefore, Advisory Committee members should possess the relevant knowledge and experience necessary in order to identify and evaluate suitable replacement Trustees based on the selection criteria described above. Once the replacement Trustees are accepted, the Committee will be considered to have completed its duty, and will cease to exist.

Our recommendations below for Advisory Committee members include LDC and social service agency representation. Our recommendations also consider that members consolidated with the Province's books cannot represent a majority. We think the OEB would be well positioned to make recommendations on Trustees representative of social service agencies.

Proposed Committee member organizations:

1. Thunder Bay Hydro
2. Hydro One (consolidated with government)
3. OEB (consolidated with government)
4. United Way of Bruce Grey
5. Hydro Ottawa

Note that we invited Hydro One to provide us with any suggestions they may have for the Committee. We have not heard back yet.

Once we finalize a list of recommended Committee members, there will need to be some prompt outreach to determine interest and availability. To expedite the process, it may be best for outreach to be done at the CEO level.

Sorry for the lengthy email. Happy to answer any questions you may have.

Thanks.

Kaili

Entity	Name	Title	Email	Exp
<u>Thunder Bay Hydro</u> - Largest utility representing Northern Ontario - Leader and central organizer in northwest utility collaboration on many customer services - Joint CDM plan with Atikokan Hydro Inc., Fort Frances Power Corporation, Kenora Hydro Electric Corporation Ltd., and Sioux Lookout Hydro Inc. - Good penetration of customers through HAP - Customers both on-reserve and off-reserve - Active on provincial CDM groups (IESO TOU Study, APS WG, BMG WG, CFIC, OFHP WG) - Achieved 265% of 2015 HAP target	Recommendation: Tim Wilson	VP, Customer & Information Services Division	twilson@tbhydro.on.ca	- CF - Proc
	Alternative: Andy Armitage	Manager, Customer Service and Billing	aarmitage@tbhydro.on.ca	- Proc - Excl - Data
<u>Hydro One</u> - Proposed Fund and early engagement in implementation - Geographically representative, including mix of urban and rural - Highest number of electrically-heated customers; largest First Nations customer base - Many years delivering low-income programs (prior to HAP)	Recommendation: Giuliana Rossini	Director, Strategic and Conservation	g.rossini@hydroone.com	- CF - Str - Ma - prog
	Alternative: George Katsuras	Manager, Conservation & Demand Management	g.katsuras@hydroone.com	- Proc - Excl - Excl
<u>OEB</u> - Designed and implemented both the LEAP and OESP - Ensures assistance for low-income energy customers is offered on a consistent basis across the province	Recommendation: Brian Hewson	Vice President Consumer Protection & Industry Performance	Brian.Hewson@ontarioenergyboard.ca	- VF - inco
<u>United Way of Bruce Grey</u> - Non-profit with a direct role in providing intake services to income qualifying individuals for support programs, such as LEAP and OESP	Recommendation: Francesca Dobbyn	Executive Director,	execdir@unitedwaybg.com	- Excl - serv - regio
<u>Hydro Ottawa</u> - Engaged in initial discussions on concept of the Affordability Fund - Represents large LDC with urban customer base - Delivering HAP	Recommendation: Roger Marsh	Acting Chief Customer Officer	RogerMarsh@hydroottawa.com	- CF

- Consistently active in provincial CDM groups - Achieved over 400% of 2015 HAP target				
	Alternative: Bruce Bibby	Manager, Energy Conservation	brucebibby@hydroottawa.com	- Proc - Eai - Ex

Kaili Sermat-Harding

Assistant Deputy Minister

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