

Re: Turn this into a friendly question, please

From: "Forgione, Andrew (OPO)" <andrew.forgione@ontario.ca>
To: "Teliszewsky, Andrew (ENERGY)" <andrew.teliszewsky@ontario.ca>, "Killorn, Bill (OPO)" <bill.killorn@ontario.ca>, "Campbell, David (ENERGY)" <david.campbell2@ontario.ca>, "Nekolaichuk, Colin (ENERGY)" <colin.nekolaichuk@ontario.ca>
Cc: "McPhail, Blane (OPO)" <blane.mcphail@ontario.ca>
Date: Sun, 05 Mar 2017 14:00:29 -0500

Great. Thx atel

A. Forgione
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From: Teliszewsky, Andrew (ENERGY)
Sent: Sunday, March 5, 2017 1:30 PM
To: Killorn, Bill (OPO); Forgione, Andrew (OPO); Campbell, David (ENERGY); Nekolaichuk, Colin (ENERGY)
Subject: Turn this into a friendly question, please

Hi.

Just did a call with Ontario Chamber of Commerce to keep them on side. They face a challenge b/c their largest members didn't get anything NEW last week (we know that existing class A customers already receive great benefits through ICI). But they got excited when I mentioned some of the details below. This is an excerpt from an upcoming Sault-Ste-Marie Chamber of Commerce speech that Thibeault will be doing on Friday morning.

As discussed yesterday, let's turn this into a friendly question for tomorrow perhaps?

OCC asked that we highlight their activism through their report last year : "*Small Business : Too Big to ignore!*" as part of the Sault speech and I told them about the friendly question and they said they would hold off on any external communications pending the question and include the hansard in their blast.

Many thanks, in advance.

Atel/

For businesses, Ontario's Fair Hydro plan targets those who need the help the most: small and

medium sized firms that form the backbone of our economy.

The smallest businesses, who receive a time-of-use bill similar to residential customers will be eligible for the full 25% benefit.

Ontario's Fair Hydro Plan will help up to 500,000 (or 1/2 million) small businesses and farms. Customers wondering about eligibility should contact their local utility, or check their most recent bills. Those who pay time-of-use rates, typically listed on their statements as "general service" customers will be eligible for these savings.

For medium sized job creators, we are expanding the existing Industrial Conservation Initiative (ICI) program to allow for hundreds more small manufacturing and industrial facilities to qualify.

By expanding this program we are building on one of the smartest and successful electricity rate mitigation measures we've ever implemented.

It's smart because it helps the electricity system lower costs through conservation, and successful because eligible industrial customers saves up to a third or more of their electricity costs by participating in this program.

Last year, independent studies showed that current ICI participants helped lower peak electricity demand in Ontario by about 800 MW. That's the equivalent of one nuclear unit.

By expanding this program to more eligible participants, we are going to put business in the drivers' seat by – allowing them more control over their input cost – in the case of electricity.

Motivated firms will participate and save and as you conserve more (on peak days) – those firms will save more.

Now, to help support the extension of this program to smaller manufacturing customers (below 1MW), we are working with all partners in the sector – including the Ontario Chambers of Commerce to educate firms about this significant initiative.

Small manufactures and industrials that would be eligible to participate in ICI, include:

- Food and beverage;
- Apparel;
- Plastics and rubber;
- Computers and electronics;
- Transportation equipment;
- Fabricated metal products (e.g., Automatic Coating);
- Chemicals; and
- Wood products.

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