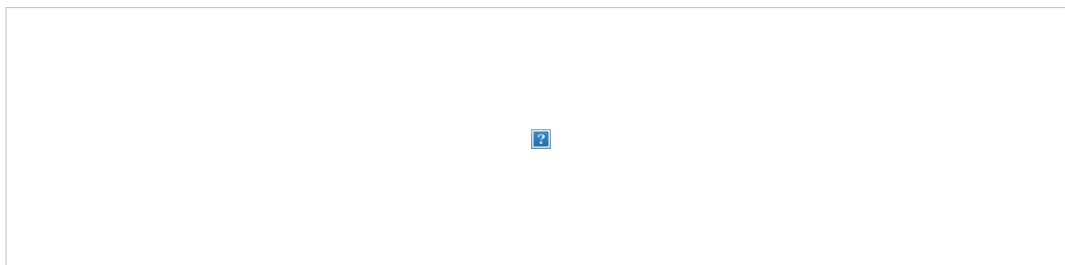


In Case You Missed It: Current EDA News & Events

From: EDA <edanews@eda-on.ca>
To: "Teliszewsky, Andrew (ENERGY)" <andrew.teliszewsky@ontario.ca>
Date: Tue, 07 Nov 2017 16:00:49 -0500



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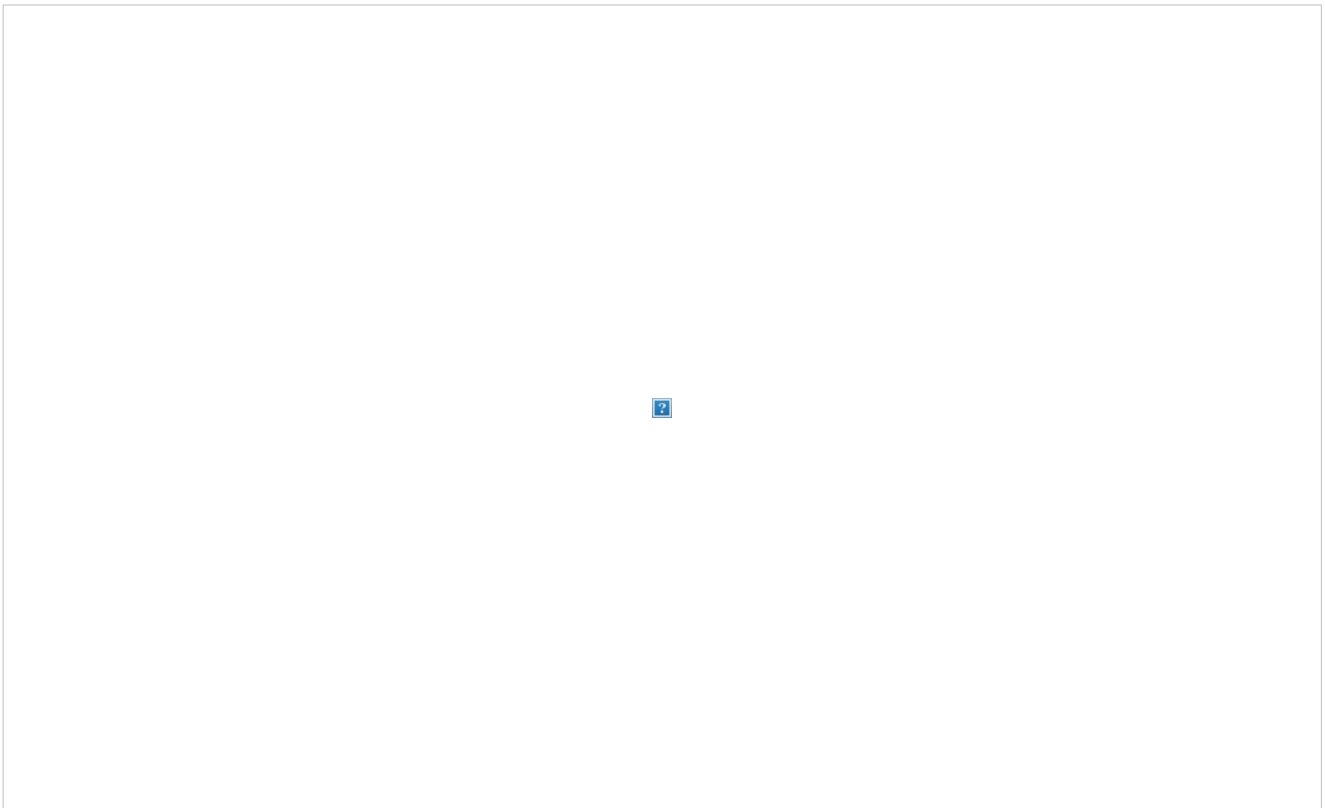
Tuesday, November 7, 2017

Be sure to check your email the first Tuesday each month to stay up-to-date on upcoming EDA news & events

The EDA hosts a number of events for you to gain networking opportunities and insight on the province's electricity distribution sector.



Mark your calendars and plan to attend the following 2018 events:



Government Releases 2017 Long-Term Energy Plan

Plan Commits to Addressing Barriers to Innovation

On October 26, the EDA participated in the Ministry of Energy's technical briefing where the updated Long-Term Energy Plan (2017 LTEP), [Delivering Fairness and Choice](#) was unveiled. The plan contains many principles that are consistent with the association's LTEP submission.

LTEP Highlights

Innovation

The LTEP points to analysis in the EDA's Vision Paper, [The Power to Connect](#), which found that half of Ontario LDCs still approach innovation in a gradual or incremental way because of regulatory and legislative barriers.

The government commits to working with utilities and other partners and looking to the OEB to identify:

- Steps for cost-effective modernization of Ontario's electricity sector (e.g. smart grid and non-wires solutions, energy efficiency measures on distribution systems).
- Barriers to the development of distributed energy resources (DERs) such as energy storage.
- Opportunities for LDCs to raise the profile of their modernization/innovation plans.

Improving Value for Customers

- Consistent with the EDA's submission, the LTEP encourages the OEB to explore ways to better facilitate shared services and partnerships among LDCs.
- The LTEP indicates that government will look to the OEB to identify additional tools and powers that could be used to make utilities more accountable to their customers, promote efficiencies and cost reductions, encourage partnerships and ensure regulatory processes are cost-effective and streamlined while also accommodating changing utility business models.
- The government will enhance consumer protection by giving the OEB increased regulatory authority over unit sub-meter providers.

Conservation

- The LTEP reconfirms government commitment to conservation.
- As per the EDA's recommendations, the scope of conservation will be expanded to include "In Front of the Meter Conservation" technologies by allowing LDCs to use their electricity savings to meet their Conservation First Framework targets.
- The LTEP reconfirms government commitment to expanding Green Button province-wide.
- Beginning July 1, 2018, combined heat and power projects that used supplied fossil fuels to generate electricity will no longer be eligible to apply for incentives under the Conservation First Framework or the Industrial Accelerator Program.

Electric Vehicles

- Opportunities to facilitate investments in technologies such as residential smart chargers that would avoid more costly system upgrades will be explored.

Net Metering

- The government will propose legislation and regulatory amendments that would allow third

party providers to own and operate net-metered renewable generation systems and would enable the deployment of demonstration projects for virtual net metering.

Climate Change

- Building on current activities, the government will strengthen the ability of the energy industry to anticipate the effects of climate change and integrate impacts into its operation and infrastructure planning.

Next Steps

The OEB and the IESO have been directed to submit implementation plans outlining the steps they will take to achieve the goals and objectives for the specific initiatives set out in the LTEP. Implementation plans are to be submitted to the Minister of Energy by January 31, 2018.

The EDA is pleased to see that its vision for the future of the electricity sector was recognized in the Long-Term Energy Plan as pivotal to the next four years. The association welcomes the positive language from government in the LTEP to enable innovation in the sector. Our recommendations and the vision we put forward asked for regulatory flexibility for local utilities to pursue innovative initiatives like distributed energy resources.

EDA staff will work with the appropriate councils to further review and analyze the specific LTEP recommendations. In the coming weeks, the EDA will also engage with the Ministry of Energy, the OEB and the IESO to help inform LTEP implementation plans.

More Information and Links

- [The 2017 Long-Term Energy Plan](#)
- [Minister of Energy Directives to the OEB in support of LTEP implementation](#)
- [Minister of Energy Directives to the IESO in support of LTEP implementation](#)

More information about the Minister's LTEP directives to the OEB and IESO can be found [here](#).

Ministry of Energy Proposes Amendments under the Ontario Energy Board Act and the Electricity Act

The Ministry of Energy is proposing to amend Ontario Regulation 16/08 to require Unit Sub-Meter Providers (USMPs) to pay an allocation of cost assessments with respect to expenses incurred and expenditures made by the Ontario Energy Board (OEB).

As well, provisions in the OEB Act pertaining to Unit Smart Metering and USMPs will be invoked. USMPs will be subject to the OEB's rate making authority as follows:

- The OEB will be able to set the rate making methodology;
- USMPs will need to file applications for Orders authorizing rates; and
- USMPs will not be able to charge a rate that is not authorized by the OEB.

These proposed amendments flow from the *2017 Long-Term Energy Plan*, in which the government commits to enhance consumer protection by giving the OEB increased regulatory authority over USMPs.

The Ministry is also proposing to amend Ontario Regulation 429/04 to provide a definition for energy storage, and to adjust the treatment of the Global Adjustment (GA) so that Class B energy storage facilities with an average monthly peak demand under 1MW remit GA only on net consumption.

The deadline for comments on both these proposed amendments is November 24, 2017. The EDA's Regulatory Council will be involved in analyzing the proposed amendments and determining next steps.

The regulatory postings can be found below:

- [Proposed amendments to O. Reg. 16/08 made under the Ontario Energy Board Act](#)
- [Proposed amendments to Ontario Regulation 429/04 \(Adjustments under Section 25.33 of the Act\) under the Electricity Act](#)

EDA Participates in IESO's Regional Forums

Last month EDA's President and CEO, Teresa Sarkesian, participated as a guest panelist at the IESO's Northwest Regional Electricity Forum about planning for the electricity system of today and tomorrow. The Regional Forum explored the evolving provincial electricity system and how electricity can be harnessed to support the growth of Northwest Ontario.

This forum is part of a series of five Regional Electricity Forums being hosted by the IESO across Ontario. These forums gather local leaders, community members, industry experts, local groups and associations together to discuss the future direction of the electricity sector and regional-specific electricity issues.

Members may be interested in attending upcoming forums:

- November 9: [Northeast Ontario Regional Electricity Forum](#) (Sudbury)
- November 16: [East Ontario Regional Electricity Forum](#) (Ottawa)
- November 23: [Southwest Ontario Regional Electricity Forum](#) (London)
- December 11: [GTA and Central Ontario Regional Electricity Forum](#) (Vaughan)

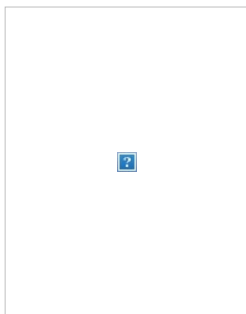
The IESO has developed a [Resource Guide](#) to set the broader context for discussions at these Regional Forums. The guide covers recent developments in Ontario's energy policies and broader priorities as well as emerging trends in

Ontario's energy sector.

More information can be found on the IESO's [website](#).

EDA Events

Showcase Your Brand - EDA Corporate Sponsorship 2018



Sponsorship is an effective marketing tool to promote your company brand, message, products and services and get in front of the people who matter most to your business. At the EDA, we understand the importance of this relationship and provide members with valuable, unique and targeted opportunities to get face-to-face with their clients and stakeholders.

Corporate sponsorship at the EDA offers a variety of levels of sponsorship to meet the business and financial needs of all our members. In addition, a tailored sponsorship package can be put together to meet your objective - be it to enhance your brand, improve product awareness, stand out from the competition, attract more people to your organization or to increase customer loyalty.

Click [here](#) to review the sponsorship package.

Don't miss out on your opportunity to propel your business into 2018. For more information on corporate sponsorship, please contact [Marica Macura](#), Director, Member Relations & Events, at (905) 265-5346.

The Energy Business Innovation Conference (EBIC) Explored Technological Progress and Innovative Thinking

Bringing together professionals from across the sector and province, the inaugural EBIC Conference was a huge success. Taking place on October 25 to 26 at the Hilton Meadowvale Hotel in Mississauga, the EBIC conference focused on best practices, tools and information to help hone company business plans in a rapidly evolving sector.

The EDA has made innovation a key aspect of the association's plans moving forward. In direct correlation with the EDA's recent Vision Paper: "The Power to Connect", the EBIC conference was designed to help prepare the electricity industry today for tomorrow's consumer - a smarter, more sophisticated and connected customer that is driving change in our sector.

Photos and presentations are now available on the EDA CON::NECT website. Please [click here](#) to check out some of the highlights from this incredible event.

The EDA would like to thank everyone for attending as well as our corporate sponsors who make events like this possible: Olameter (Platinum +), Composite Power (Platinum), Alectra (Gold), KPMG (Gold), Aird & Berlis LLP (Silver +), Burman Energy (Silver), London Hydro (Silver), Utilismart (Silver), Ecotagious (Event), Torys (Event), Niagara Peninsula Energy (Event) and Goodmans (Event).

Stay tuned for announcements regarding next year's event!

EDIST 2018: The Power to Adapt Through Innovation

Book before November 30 and save \$150

EDIST 2018, themed the *Power to Adapt through Innovation*, is right around the corner and registration is now open with an exciting line-up of speakers and topics.

Taking place January 17-19, 2018 at the Hilton Toronto/Markham Suites, The Electricity, Distribution, Information Systems and Technology (EDIST) 2018 Conference & Exhibition is an educational conference and exhibition addressing critical engineering, operational, IT and management issues faced by Ontario's LDCs.

We are exciting to announce that Joe Roberts, Bestselling author and Leadership Expert will be joining us as our opening Keynote speaker. Joe's engaging and inspiring presentation will look at overcoming adversity, managing change and excelling in difficult times.

Don't miss Joe or any of our other amazing speakers and sessions. Stay tuned - the full agenda will be available later this week! Click [here](#) to register.

The EDA has a room block at the Hilton for our members; however, rooms sell

_____ The EDA has a room block at the Hilton for our members, however, rooms sell out quickly so get in early! If you'd like to reserve your hotel room you can do so by [clicking here](#).

Showcase your Brand

EDIST is one of the best opportunities to get in front of the people who matter most to your business.

The EDA offers several unique sponsorship opportunities that will help showcase your brand, elevate your business and help create meaningful connections. Reach your target demographic and stay current – sponsor today!

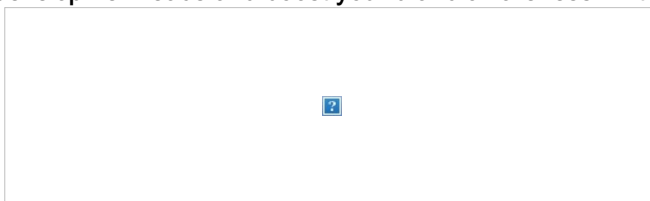
Please [click here](#) to check out sponsorship opportunities.

For more information on sponsorship at EDIST, please contact the EDA's [Kathryn Segal](#) at (905) 265-5338.

CUEE 2018: Exhibit In Canada's Largest Utility Trade Show

The [Canadian Utilities Equipment and Engineering Show \(CUEE\)](#) returns on September 11-12, 2018 at The International Centre.

As Canada's largest trade show and marketplace for utility products and services, CUEE is the place for you to launch new products, develop new leads and boost your brand awareness. With over 100,000 square feet of indoor and outdoor exhibit space available to showcase the latest and greatest in utility equipment, technology and other services from hundreds of suppliers, this show is a must for anyone working in the utility, infrastructure or community development sectors.



[Click here](#) to register as an exhibitor.

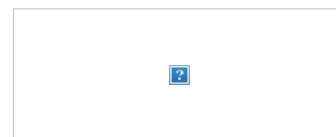
For more information on exhibitor registration, please contact [Dianna Merlocco](#), Events Specialist, at (905) 265-5351.

Other Events

APPrO 2017: Future + Focus

The power industry is undergoing historic shifts, creating new industries and leaving old ones behind. Your next move could be a game-changer. Prepare to break away from the pack or build co-ventures with those who do.

Join attendees and thought leaders on November 20-21 at the Western Harbor Castle Toronto as the new energy industry unfolds, critical choices are made and alliances forged at APPrO 2017, Canada's networking hub for power professionals.



[Click here](#) to register and to learn more.

EDA Members

EDA welcomes new Commercial, Commercial Plus, Affiliate and Associate members

It is with great pleasure that EDA acknowledges and thanks the following companies for their new membership to the association. Welcome to the EDA!

Commercial Plus Members

- Infrastructure Energy LLC
- Systrends

Commercial Members

- [Almita Piling Inc.](#)
- AVERTEX Utility Solutions Inc.
- Blackstone Energy Services Inc.
- Clearcable
- DeMarco Allen
- DPM Energy Inc.
- EcoSpex
- Franklin Energy Services
- Hammond
- Grant Thornton LLP
- ICSA
- ILSCO of Canada
- MS High Voltage
- NLS Engineering
- Power Advisory
- RealTime Solutions Inc.
- Schneider Electric
- Surplec Inc.
- Tech Product Inc.

To learn more about these companies, please [click here](#).

Member Highlights

DPM Energy Inc. Ranks No. 109th on the 2017 PROFIT 500

EDA is proud to announce that one of its newest members, DPM Energy Inc. was ranked number 109 in the PROFIT 500 fastest growing companies in Canada. Published in the October issue of Maclean's magazine and at CanadianBusiness.com, the PROFIT 500 ranks Canadian businesses by their five-year revenue growth. DPM Energy Inc. made the list with five-year revenue growth of 654%. Read the media release [here](#). The complete 2017 Profit 500 rankings can be found [here](#).

Share Your Company's News With the EDA

We want to hear from you!

The EDA wants to share our Commercial members' industry success within the EDA Community. Send us any news coverage and/or media success and we will share it in each month's Commercial Member Update.

Send a maximum 75 word story that summarizes your company's newsworthy story by the 20th of each month to Kathryn Segal, Marketing & Member Relations Coordinator at ksegal@eda-on.ca.

Do You Have the Latest EDA Logo?



Did you know that as an LDC, Commercial Plus, Affiliate or Associate member of the EDA, you can use a specially-adapted “Member of” EDA logo on your communications and marketing materials? The EDA encourages its members to use this logo to signal their company’s commitment to collaboratively advance the interests of the LDC sector, and of its customers and stakeholders. Using the logo also helps to reinforce the sector’s collective identity and strengthen its voice.

The EDA has also updated the logo since issuing a special edition logo for its 100th anniversary in 2012. If you don’t have an EDA logo, or if you have a previous version of the logo, please contact us to request a copy of the licensing agreement. Once you return the agreement to us, a high-resolution version of the logo will be provided along with guidelines on the logo’s use. With this licence, members will be able to use the newest version of the EDA logo and any

future versions for their entire membership term.

The EDA Thanks its Generous 2017 CON::NECT Event Series Sponsors:

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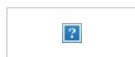


Platinum

[Composite Power Logo](#)



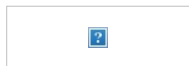
Gold



Silver +



Silver



Event



For more information on the EDA CON::NECT event series, contact [Marica Macura](#), Director, Member Relations and Events at (905) 265-5346.

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