

Message

From: Lia Kasic [/O=IMO/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=LIA KOSIC74B]
Sent: 2017-03-17 10:25:37 AM
To: Susan Nicholson [/O=IMO/OU=MSX1/cn=Recipients/cn=Susan Nicholson]
Subject: FW: 2016 PSAB Adj

Page 10 of the 2016-2018 Business Plan illustrated the 2016 C&B Budget at \$110.3M. See below.

In 2017 and 2018, the IESO is planning to deliver further reductions in operating expenditures and resources as a result of various projects initiated in 2016. Operating expenditures compared to 2016 are decreased by two percent by the end of the planning cycle.

The following table outlines the operating revenues and costs over the business planning cycle.

Pro Forma Statement of Operations

For the Year Ended December 31

(in Millions of Canadian Dollars)

Budget (\$ Millions)	2015	2016	2017	2018
Revenues*	185.1	182.1	181.8	180.2
Costs				
Operating Costs	164.5	163.9	163.8	162.3
Amortization	18.7	17.5	17.3	17.2
Interest	1.4	0.7	0.7	0.7
Total Costs	184.6	182.1	181.8	180.2

* Originally budgeted revenue figures for 2015. Actuals will be updated to reflect higher than budgeted 2015 export volumes.

A further breakdown by expenditure category is provided in the table below.

2016 Financial Review

Budget (\$ Millions)	2015	2016	2017	2018
Core Operating Expenses				
Compensation & Benefits	108.9	110.3	109.6	108.1
Professional & Consulting Fees	22.1	20.1	20.1	20.1
Operating & Administration	33.5	33.5	34.1	34.1
Amortization	18.7	17.5	17.3	17.2
Interest	1.4	0.7	0.7	0.7
Total Expenses	184.6	182.1	181.8	180.2

From: Susan Nicholson
Sent: March 17, 2017 10:08 AM
To: Lia Kasic
Cc: Susan Nicholson
Subject: RE: 2016 PSAB Adj

This is good, do you have something that then shows the C&B total number from this sheet in the application or business plan?

From: Lia Kasic
Sent: March 17, 2017 10:06 AM
To: Susan Nicholson
Subject: FW: 2016 PSAB Adj

Please let me know if the attached will suffice or if you need anything further.

Thanks,
Lia

From: Eddie Lau
Sent: March 17, 2017 10:05 AM
To: Lia Koscic
Subject: 2016 PSAB Adj

Hi Lia,

As discussed, please find attached 2016 PSAB Adj total @\$3.912M

Thanks,

Eddie Lau, CPA, CGA | Manager, Financial Planning & Analysis
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