

Message

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Sent: 2017-08-14 9:22:12 PM
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Subject: AMO - What We've Heard

Hi Terry:

Wanted to provide you with an overview of what we've been hearing in our discussions at the AMO Conference. Surprisingly, electricity pricing has not been a frequent topic of discussion like it has been at previous AMO and other municipal conferences, likely because of the Fair Hydro Plan. It was the rare conversation where it came up as opposed to being the norm at previous conferences.

The one theme that seems to have emerged is that of innovation and "what's next". Municipalities are saying that they are looking at micro-grids and storage, they are interested in how things can be different in the future and the opportunities this may bring to their communities. They want to know what is next for renewables, net metering and in conservation for their facilities.

This places us in a great position for the electricity forums. We are promoting the forums as "exploring the future direction of the electricity sector and how electricity can be harnessed to support the growth, resilience and vibrancy of communities" (this is in your presentation). We spoke with lots of Mayors and councillors about the forums and they said they were interested in attending.

A general impression is that the municipal delegates now speak to electricity matters to a deeper level. They speak about energy conversations they are having with their constituents, their LDCs and their businesses which is very positive.

Having said that, there are still many people who are not aware of who we are and the role we play. We still have a ways to go to achieve widespread name recognition across the province and to distinguish ourselves from Hydro One and OPG. And there are some that only see us as the agency that brought unwanted wind turbines to their communities against their wishes. We have some work to do in this area as well.

Hope this helps for tomorrow.

Copying John and Vicki to add their feedback on the conversations they have been having at AMO.

See you tomorrow.

Luisa