

**Sent:** 2017-10-20 12:01:37 PM  
**Subject:** Briefing Note for EDA Meeting  
**Attachments:** Briefing Note\_EDA Issues for October 23 Meeting - vFINAL.docx

Peter:

Attached is a briefing note for our meeting with the EDA on Monday. We have also put together some key messaging for you that may help guide the beginning of the meeting.

### **Key Messages for EDA Meeting**

- We value the relationship with have with the EDA and LDCs.
- At the end of this year we'll be half way through the framework and we are at 48% of the target today. That is a fantastic achievement on the part of LDCs.
- We have a number of discussion forums with LDCs and the EDA including the Conservation First Implementation Committee (CFIC) and Mid nd three Account Managers dedicated to LDC support.
  - CFIC – the Conservation First Implementation Committee that Terry co-chairs with Chris Tyrell
  - Four Conservation working groups (residential, business, data & reporting and marketing & sales)
  - Mid Term Advisory Committee with five LDC representatives and the EDA as an observer
  - Five regional meetings with LDCs in the spring and one all-LDC event on Nov. 2
  - In 2017 there was a full-day marketing event for LDCs and one day innovation conference
  - Mid Term input open to all LDCs
  - All program rules and the Energy Conservation Agreements are posted for comment before being finalized
- We have also made many tools available to support LDCs.
- We want to continue to have open dialogue with LDCs. We have just sent out our annual survey to LDCs so we can keep track of how your views and concerns.
- The IESO is ultimately responsible for the cost and cost effectiveness of the Conservation First Framework and we take that seriously.
- Business case approvals for new programs, CDM plans, waivers to rules and compliance are not decisions we take lightly. I understand our stance on some of these items is seen as the IESO getting in the way of LDC flexibility. We are willing to create a clearer understanding between all parties but we will continue to apply a high level of scrutiny.
- Alongside the Energy Conservation Agreements the IESO also has responsibility to ensure that across the province there is overall customer satisfaction with conservation, equitable access to programs and that we are delivering conservation in a way that is consistent with government policy.
- We are collectively doing very well on conservation and I believe the relationship has come a long way over the last number of years. We want to continue in that direction and are interested in your views and how we can continue to work together to deliver the province's goals.