

Message

From: Rouselle Gratela [/O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=4256E16327FA47D6980EF093CCDFB53D-ROUSELLE GR]
Sent: 2018-07-04 2:12:31 PM
To: Terry Young [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=872fa3f6e61a48709b11458c0c3b6ca6-Terry Young]
CC: Kim Brandon VanderRaadt [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=4d2105f720e94daeb8dd93aeb57feb1e-Kim Brandon]
Subject: RE: For Review: Materials for meeting with Ministry of Energy and AFT
Attachments: Coordination of HAP and AFT - July 4 2018.pptx

It is a bit long, but slides six and onwards provide a great snapshot of the issues and opportunities/solutions. Are you okay to bring this into you discussion with Kaili and Laura tomorrow morning, or would you like to streamline further?

Thanks,
Rouselle

From: Graham Smith
Sent: July 04, 2018 9:01 AM
To: Terry Young
Cc: Nik Schruder; Stephen Lachan; Sophia Little; Rouselle Gratela
Subject: For Review: Materials for meeting with Ministry of Energy and AFT

Terry, the team has put together the attached deck for your review on HAP and AFT coordination. We have specifically identified the potential of multiple home visits if customer eligibility is not correctly determined and the issue with the disparity of program offerings (e.g. heat pumps).

Potential solutions have been proposed for both of these issues but we were reluctant to suggest an amendment to the Declaration of Trust to allow the AFT to serve HAP eligible customers as a solution to avoid multiple home visits. This solution could result in program service providers competing directly for the same customers with no requirement to coordinate. Further, the IESO's service provider, GreenSaver, was competitively procured to deliver HAP as a province-wide program.

Please let us know if you would like to discuss any of the content.

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