

**From:** Compliance Trainer [compliancetrainer@tutorial.onlinecompliancepanel.info]  
**Sent:** 2017-09-25 8:10:57 AM  
**To:** Jeannette Briggs [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=148095610f7242f48a5a9da24b1a8a87-Jeannette B]  
**Subject:** Learn to Develop DCAA Compliant Indirect Cost Rates

## Indirect Rates for Government Contractors: A 4-Part Series Part 1 of 4 – How to Develop DCAA-Compliant Indirect Cost Rates



### LIVE WEBINAR

**Date:** Wednesday, 18 October 2017

**Time:** 10:00 AM PDT | 01:00 PM EDT

Call 510-857-5896  
38780 Tyson Lane Suite 210 Fremont, CA-94536

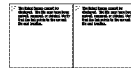
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Indirect Costs is one of the most complex and high profile items in managing government contracts. It is one of the most misunderstood items as well. It is a high profile item for regulatory agencies such as DCAA for sure. To be successful, contractors need to get a good handle on managing indirect costs. If you are involved with government contracting, this is a must-hear webinar on indirect cost rates. Indirect cost rates are an integral part of cost recovery for government contractors. An indirect rate is a ratio or fractional / mathematical representation of your business's various layers of administrative cost that include: fringe benefits, overhead management of a certain business line or geographic area, and general and administrative including sales. This course will provide an overview of how indirect cost rates are developed and used in government contracting with the US Government.

### Key Learning Objectives

- Learn about the different indirect cost rates commonly used by Government Contractors
- Acquire confidence in developing basic indirect cost rates
- Understand internal allocations of cost such as fringe and occupancy
- Realize that all contractors must allocate Bid and Proposal (B&P) and Independent Research and Development (IR&D) using a methodology from CAS 420
- Gain insights into how to prepare indirect cost rates that complies with DCAA requirements



### Paul H. Calabrese

Mr. Calabrese has considerable experience with the Cost Accounting Standards (CAS) and CAS disclosure statements, Federal Acquisition Regulation Cost Principles (FAR), Department of Defense FAR Supplement. Mr. Calabrese has supported all facets of a liaison relationship with DCAA on such matters as incurred cost submissions, indirect rate development, prepared several incurred submissions using the DCAA ICE template, advance agreements, forward pricing reviews, proposals, defective pricing, billing systems, contract close-outs, compensation, Cost Accounting Standards issues and CAS Disclosure Statements.

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