

To: Philip Safos[Philip.Safos@metrolinx.com]; Stephan Mehr[Stephan.Mehr@upexpress.com]
From: Shyvonne Lawrence
Sent: Mon 2/25/2013 2:48:10 PM
Subject: FW: UP material
TAB 11 UP Express Feb 2013 v2.ppt

Shyvonne Lawrence – Executive Assistant
Union Pearson Express
Office: 416.874.5994
Mobile: 416.4204170
Fax: 416-869-1755
Shyvonne.Lawrence@upexpress.com

Visit our Website at www.upexpress.com

-----Original Message-----

From: Rose Butler
Sent: Monday, February 25, 2013 9:13 AM
To: Kathy Haley
Cc: Tanya Dubar; Shyvonne Lawrence
Subject: RE: UP material
Importance: High

Hi Kathy,

Attached is the UP deck that Bruce commented on over the weekend. It is the original UP transition deck with slides 3, 6, 10 & 12 from the ridership deck inserted after slide 10 (as discussed with Shyvonne on Friday). Therefore, in addition to Bruce's comments, slides 11-14 also need to be formatted to fit into the presentation.

Thanks,

Rose

Rose Butler
Manager & Senior Advisor to the President & CEO

-----Original Message-----

From: Kathy Haley
Sent: Sunday, February 24, 2013 11:28 AM
To: Bruce McCuaig
Cc: Rose Butler; Tanya Dubar; Shyvonne Lawrence
Subject: Re: UP material

Thanks for your comments, Bruce. I'll make these adjustments and points of clarification. The reconciliation, in opening year, is based on a 9 vs 12 month projection as we open in April, not January. I'll be sure to footnote and clarify all of your points. Appreciate your detailed commentary.
Kathy

----- Original Message -----

From: Bruce McCuaig

Sent: Sunday, February 24, 2013 08:20 AM
To: Kathy Haley
Cc: Rose Butler
Subject: UP material

Kathy, I have the following comments on the slide deck for the Minister's briefing;

- 1). Slide 5 - under the "fast" category, revise to read "tend to be express trains". "High speed" has a certain connotation (TGV for example) that does not apply here.
- 2). Slide 9 - we reference 2.3M riders in 2018 based on the SDG work. I read the SDG 2011 study, and it references 2.97M riders in 2018, and 3.08M riders in 2020. Can you help me reconcile the numbers to the slide deck. In addition, we reference 1.1M riders in 2015. The SDG report reference 1.35M riders. Again, we need to reconcile these numbers.
- 3). Slide 11 - The Halcrow report is reported as forecasting 1.57M rider in the opening year. When I read the Halcrow report, it references 2.01M. Can we please reconcile these numbers.
- 4). Slide 12 - the station splits are different from the SDG report I read this morning - Union 76 versus 75, Bloor 16 versus 17.
- 5). Slide 12 - revise the title to say "Pearson international passenger traffic is forecasted to increase by 88% in 25 years".

Exclusion per Committee Direction

7). There is some other good information from the SDG report that can be included:

- market share of 10.3% in 2020, in comparison with Vancouver (10%), Chicago (6%), Seattle (11%) and Baltimore Washington (12%).
- capture rate around Union of 68% and around Bloor (53%).
- passengers coming from taxi mode (62%), express bus (11%) and car (27%)

Exclusion per Committee Direction

8). We should include information on total operating costs - opening year and at maturity.

Thanks, Bruce