

Message

From: Waechter, Eileen [eileen.waechter@gtaa.com]
Sent: 2/28/2011 1:35:46 PM
Subject: RE: Ridership Forecast Assumptions

Thank you, Gary. We have begun to consider on our end how such a split arrangement might work.

Deborah (Brian Lackey's assistant) has contacted Alison to arrange the "business principles" discussion – given the challenges with schedules, it is suggested that the already scheduled conference call for Tuesday March 8th be adapted/extended for this purpose.

Regards,

Eileen Waechter

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From: Gary McNeil [mailto:Gary.McNeil@gotransit.com]
Sent: Friday, February 25, 2011 6:19 PM
To: Judy Knight; eileen.waechter@gtaa.com
Cc: Mary Martin; Daniel Haufschild; Leslie Woo; Robert Siddall; Greg Percy; Allison Collins
Subject: Re: Ridership Forecast Assumptions

I explained to Eileen that the ridership data that we are currently using is data derived from SNC's modelling exercise. We will be engaging a ridership forecasting firm (such as Steer Davies Greeves) to do some ridership forecasts that are not based upon Exclusion per Committee Direction but are based upon forecast demand, Audit Working Papers

I took the opportunity to explain that it will make sense for us to split the Stakeholder Agreement into two streams - one related to construction access needs in order to meet the needs of the Design Build Finance contract going out as an RFP in March/April, and the other related to marketing and business loss associated with 2015 ARL operations. As we are not doing a Design Build Finance Operate, the operating regime does not need to be defined for the RFP.

Ideally, we should push to get the Business Principles agreed upon over the next few weeks so there is a high degree of comfort on both sides that an Operating Agreement can be reached before 2015, but ideally within a year. Towards this end, I am setting up a high level meeting with Lloyd McComb in the next two weeks, so we can agree on the business principles and get them documented as part of the Construction Agreement.

Gary McNeil
Acting President - ARL

Sent from my BlackBerry

From: Judy Knight
To: 'eileen.waechter@gtaa.com' <eileen.waechter@gtaa.com>
Cc: Gary McNeil; Vasie Papadopoulos
Sent: Fri Feb 25 01:16:26 2011
Subject: Re: Ridership Forecast Assumptions
Eileen, if I could, will leave this with Gary et al as it ties back to access fees ?

I would also like to introduce you to Vasie, as she is filling in for John Broadhead for the next few months wrt marketing / branding aspects.

Thanks
Judy

Sent from my BlackBerry

From: Waechter, Eileen <eileen.waechter@gtaa.com>
To: Judy Knight
Sent: Wed Feb 23 12:26:25 2011
Subject: Ridership Forecast Assumptions
Judy,

As we continue to refine our internal financial impact analysis, we are very interested to understand more about the assumptions, Exclusion per Committee Directiony, that feed into the estimated ridership numbers that you have already provided. Would you be able to forward a report that summarizes them or alternatively, is there someone we could meet with to review? Thanks

Regards,

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