From: David Pritchard
Sent: Thur 6/2/2011 3:55:09 PM
Subject: RE: ARL

The issues I see are:

- our time of access - we would want indefinite

- restrictions on their access – transfer to use would be ideal

Perhaps the way to phrase it would be:

"Metrolinx would agree to purchase the model from SNC, with access and use continuing through SDG"

The details of what that means would continue to be fleshed out, but this gives the essence and suggests our ownership.

- David

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From: Daniel Haufschild
Sent: June 2, 2011 11:47 AM
To: David Pritchard
Subject: ARL
Importance: High

David, an outline agreement, let me know if you think this covers it based on our discussion with SDG.

Marc,

This is to confirm the details of our discussion today.

Metrolinx plans to engage SDG to generate new ridership forecasts based on updated data and assumptions and reflecting new parameters coming from Metrolinx's objectives for the ARL service.

To support this, Metolinx would agree to buy access to, and use of, the model, through SDG. This would include use of the base data and documentation on the model, inputs and assumptions.

For the use of the model, Metrolinx would agree to pay a one-time fee of $100,000.

Daniel Haufschild

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