

**From:** Kathy Haley  
**Sent:** Sun 2/24/2013 9:46:34 PM  
**Subject:** Re: UP material (IMPORTANT)

Thanks, Phil and we'll need to footnote variances e.g. First year forecast based on 9 months vs 12, due to April opening. See you tomorrow.  
Kathy

----- Original Message -----

**From:** Philip Safos  
**Sent:** Sunday, February 24, 2013 04:43 PM  
**To:** Kathy Haley  
**Cc:** Stephan Mehr; Shyvonne Lawrence  
**Subject:** RE: UP material (IMPORTANT)

Thanks Kathy. Bruce's comments are great and these are fairly quick fixes. It looks like we need to clarify the assumptions for each ridership forecast scenario to avoid confusion with the different ridership #'s.

We'll chat in the morning.

-----Original Message-----

**From:** Kathy Haley  
**Sent:** Sunday, February 24, 2013 9:10 AM  
**To:** Philip Safos  
**Subject:** Fw: UP material (IMPORTANT)

Resending.

----- Original Message -----

**From:** Kathy Haley  
**Sent:** Sunday, February 24, 2013 09:09 AM  
**To:** Stephan Mehr  
**Cc:** 'phil.safos@upexpress.com' <phil.safos@upexpress.com>; Shyvonne Lawrence  
**Subject:** Fw: UP material (IMPORTANT)

Stef,

Please see attached note from Bruce. Can we meet first thing Monday am to reconcile changes? Many thanks.  
Kathy

----- Original Message -----

**From:** Bruce McCuaig  
**Sent:** Sunday, February 24, 2013 08:20 AM  
**To:** Kathy Haley  
**Cc:** Rose Butler  
**Subject:** UP material

Kathy, I have the following comments on the slide deck for the Minister's briefing;

1). Slide 5 - under the "fast" category, revise to read "tend to be express trains". "High speed" has a certain connotation (TGV for example) that does not apply here.

2). Slide 9 - we reference 2.3M riders in 2018 based on the SDG work. I read the SDG 2011 study, and it references 2.97M riders in 2018, and 3.08M riders in 2020. Can you help me reconcile the numbers to the slide deck. In addition, we reference 1.1M riders in 2015. The SDG report reference 1.35M riders. Again, we need to reconcile these numbers.

3). Slide 11 - The Halcrow report is reported as forecasting 1.57M rider in the opening year. When I read the Halcrow report, it references 2.01M. Can we please reconcile these numbers.

4). Slide 12 - the station splits are different from the SDG report I read this morning - Union 76 versus 75, Bloor 16 versus 17.

5). Slide 12 - revise the title to say "Pearson international passenger traffic is forecasted to increase by 88% in 25 years".

6). Slide 13 - please delete the UP express row for this slide. **Exclusion per Committee Direction**  
Also delete the two bullets below the table.

7). There is some other good information from the SDG report that can be included:

- market share of 10.3% in 2020, in comparison with Vancouver (10%), Chicago (6%), Seattle (11%) and Baltimore Washington (12%).

- capture rate around Union of 68% and around Bloor (53%).

- passengers coming from taxi mode (62%), express bus (11%) and car (27%)

## **Exclusion per Committee Direction**

8). We should include information on total operating costs - opening year and at maturity.

Thanks, Bruce