

Thirty-Fifth Report
OF THE
LIQUOR CONTROL BOARD
OF
ONTARIO

FROM APRIL 1st, 1960 TO MARCH 31st, 1961

PRINTED BY ORDER OF
THE LEGISLATIVE ASSEMBLY OF ONTARIO
SESSIONAL PAPER No. 43, 1962



ONTARIO

TORONTO

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Baptist Johnston, Printer to the Queen's Most Excellent Majesty
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LIQUOR CONTROL BOARD OF ONTARIO

55 Lake Shore Boulevard East
TORONTO 2, Ontario
November 14, 1961

The Lieutenant-Governor in Council
Parliament Buildings
Queen's Park
TORONTO 5
Ontario

Sir:

I have the honour to submit herewith the Thirty-fifth Report of the Liquor Control Board of Ontario for the twelve-month fiscal period which ended the 31st of March, 1961.

SALES

The sale of spirits, wine and beer from liquor stores during the twelve months amounted to \$180,378,151.11. Sales of Canadian Wine made direct to customers from licensed retail wine stores and wineries amounted to \$6,845,796.35. The net value of beer sold from breweries and brewers' retail stores, exclusive of any charge for containers, totalled \$173,642,598.52.

The following comparative sales statistics are given for the fiscal period under review and also for the preceding twelve months:

VALUE

	Twelve months ending March 31, 1961	Twelve months ending March 31, 1960	Increase or Decrease	Per- centage
Canadian Spirits	\$137,031,821.07	\$127,420,978.40	\$ 9,610,842.67 I	7.5
Imported Spirits	26,421,468.55	28,135,794.53	1,714,325.98 D	6.1
Canadian Wines	8,223,185.35	7,222,932.45	1,000,252.90 I	13.8
Imported Wines	5,599,923.74	5,052,990.02	546,933.72 I	10.8
Canadian Beers	2,659,331.55	2,293,977.30	365,354.25 I	15.9
Imported Beers	442,420.85	405,754.70	36,666.15 I	9.0
Total Sales from Liquor Stores	\$180,378,151.11	170,532,427.40	\$ 9,845,723.71 I	5.8
B. & B.R.S. Sales (Canadian Beers) (exclusive of con- tainer value)	173,642,598.52	172,598,764.57	1,043,833.95 I	.6
Wineries' Sales (Canadian Wines)	6,845,796.35	7,075,061.71	229,265.36 D	3.2
Total	\$360,866,545.98	\$350,206,253.68	\$10,660,292.30 I	3.0

GALLONAGE

	Twelve months ending March 31, 1961	Twelve months ending March 31, 1960	Increase or Decrease	Percentage
Canadian Spirits	5,238,293	4,857,745	380,548 I	7.8
Imported Spirits	835,364	905,534	70,170 D	7.7
Canadian Wines	1,476,923	1,298,961	177,962 I	13.7
Imported Wines	473,588	419,917	53,671 I	12.8
Canadian Beers	1,089,623	940,155	149,468 I	15.9
Imported Beers	92,563	85,576	6,987 I	8.2
Total Sales from Liquor Stores	9,206,354	8,507,888	698,466 I	8.2
B. & B.R.S. Sales (Canadian Beers)	91,409,611	92,782,690	1,373,079 D	1.5
Wineries' Sales (Canadian Wines)	1,242,652	1,276,461	33,809 D	2.6
Total	101,858,617	102,567,039	708,422 D	.7

The Provincial Treasurer received from the Board the sum of \$80,600,000.00 on account of profits, licence fees, etc. The Board also created a liability for payments to the various municipalities of a proportion of the fees received from licencees. Such payments totalled \$1,105,554.53 which were distributed to 275 municipalities. Payments by the Board to municipalities for grants in lieu of realty and business taxes totalled \$434,374.62.

The Dominion Government received \$55,891,267.24 during the course of the year in Customs and Excise Duties, and \$10,357,184.66 for sales tax on spirits, wines and imported beers purchased by the Board, and \$53,995,557.07 for malt duties and taxes on domestic beers and wines sold in Ontario, the total to the Dominion Government aggregating approximately \$120,000,000.00.

Therefore, the grand total of revenue payments received by the respective Dominion, Provincial and Municipal Governments was approximately \$202,000,000.00 as a result of levies on alcoholic beverages sold in Ontario during the year. This amount was exclusive of Corporation, Realty and Business Taxes paid to these Governments by the respective manufacturers and licence holders.

STORES

The number of liquor stores in operation on March 31, 1961, was 271, seventeen additional stores having been opened during the year at the following locations:

May	19, 1960	No. 257	Sioux Narrows
May	28, 1960	No. 258	Manitowaning
June	29, 1960	No. 259 Main Street	Coldwater
July	29, 1960	No. 256	Massey
August	5, 1960	No. 261 *Water Street	Lakefield
September	2, 1960	No. 262 *Shopping Centre	Iroquois
September	16, 1960	No. 260 252-10th Street	Hanover
September	30, 1960	No. 264 Main Street	Lucan
October	26, 1960	No. 267 Elizabeth Street	Creemore
November	12, 1960	No. 269 3451 Lawrence Avenue East	Toronto
December	1, 1960	No. 265 29 Ann Street	Bolton
January	12, 1961	No. 272 Supervisor Street	White River

January	13, 1961	No. 274		Zurich
January	20, 1961	No. 273	North Main Street	Seaforth
February	17, 1961	No. 280		Elk Lake
March	6, 1961	No. 281	King Street	Omeme
March	28, 1961	No. 279	1405 Lawrence Avenue East	Toronto

*Board-owned properties

The addresses of seven stores were changed during the period as follows:

No.	From	To	
90	90 Simcoe St. N.	Oshawa*	45 Richmond St. W. Oshawa
8	928 St. Clair Ave. W.	Toronto	908 St. Clair Ave. W. Toronto
116	26 Arthur Street	Elmira	31 Church St. W. Elmira
75	226 Devonshire Ave.	Iroquois Falls	227 Devonshire Ave. Iroquois Falls
114	4th & Broadway Streets	Rainy River*	6th St. and Atwood Rainy River
142	Bridge Street	Hastings*	Front Street W. Hastings
66	Sixth Ave. North	Cochrane*	4th Street & 5th Ave. Cochrane

*Board-owned properties

BREWERIES AND BREWERS' RETAIL STORES

On March 31, 1961, there were 16 Ontario and 3 Quebec breweries licensed to sell their products in Ontario.

On August 18, 1960, Fort Frances Brewing Company Limited, Fort Frances, reopened and on January 9, 1961, The Carling Breweries Limited commenced operations in their new plant at Etobicoke. The O'Keefe Ale Brewery Limited at 260 Dundas Street West, Toronto, was taken over on February 1, 1961, by Dow Brewery (Ontario) Limited.

The Carling Breweries Limited ceased operating their plant at 197 Burlington Street East, Hamilton, on October 31, 1960, and on February 27, 1961, their plant at 293 Niagara Street, Toronto, was closed. The Dow Brewery (Ontario) Limited, Kitchener, ceased operations on February 20, 1961.

During the year, the corporate name of Dow Kingsbeer Brewery Limited was changed to Dow Brewery (Ontario) Limited.

A new company, Doran's Northern Ontario Breweries Limited, 185 Lorne Street, Sudbury, was incorporated to take over the following breweries:

Doran's Brewery Limited	Timmins
Soo Falls Brewing Co. Limited	Sault Ste. Marie
Sudbury Brewing and Malting Company Limited	Sudbury
Port Arthur Beverage Company	Port Arthur
Kakabeka Falls Brewing Company Limited	Fort William

Thirteen brewers' retail stores opened during the twelve-month period, being located at the following addresses:

July	22, 1960	No. 451	3524 Dundas St. W.	Toronto
July	29, 1960	No. 450	3435 Lawrence Ave. E.	Scarboro
July	29, 1960	No. 225	70 Stevenson St. S.	Guelph
September	26, 1960	No. 623	515 Somerset St. W.	Ottawa
November	2, 1960	No. 226	395 Huron Road	Goderich
November	17, 1960	No. 227	Mill and Maple Streets	Clinton
December	8, 1960	No. 228	Queen St. and Wilton Dr.	Bolton
December	15, 1960	No. 229	Wallace Ave. N. & McDonald St.	Listowel
January	9, 1961	No. 622	Highway #17	Petawawa
January	9, 1961	No. 709	299 Blake Street	Barrie
February	13, 1961	No. 232	520 King St. W.	Kitchener
February	27, 1961	No. 453	293 Niagara St.	Toronto
March	22, 1961	No. 231	Queen St. West	St. Mary's

Eleven brewers' retail stores moved to new locations:

No.	From	To
210	Green & Goderich Sts.	Port Elgin
274	Pond St.	Simcoe
321	9 Market St.	Thorold
405	1257 Queen St. W.	Toronto
423	757 Dundas St. E.	Toronto
604	94 Montreal Rd.	Eastview
632	187 King St.	Gananoque
672	185 Lake St.	Pembroke
875	189 Railway St.	Cochrane
984	Front St.	Sioux Lookout
985	Fifth St. East	Fort Frances

Brewers' retail store No. 601 located on Catherine Street, Ottawa, closed on December 31, 1960, and store No. 709 at Loring did not operate in 1960.

The number of brewers' retail stores in operation on March 31, 1961, was 289.

BEER SALES

The following table shows the gallonage of Canadian Beer sold in Ontario during the years 1957 to 1961 inclusive. Sales to other Provinces and to destinations outside the Dominion are also tabled:

	1957 Gallons	1958 Gallons	1959 Gallons	1960 Gallons	1961 Gallons
Sales from Liquor Stores Stock	1,777,261	1,059,569	721,982	940,155	1,089,623
Sales from Breweries and Brewers' Retail Stores	85,830,504	89,322,706	80,807,634	92,782,690	91,409,611
Total Ontario Sales ..	87,607,765	90,382,275	81,529,616	93,722,845	92,499,234
Sales to other Provinces	7,354,158	4,549,939	5,176,627	5,852,803	6,637,946
Export Sales	2,229,899	2,491,999	2,516,962	2,548,487	2,409,911
	9,584,057	7,041,938	7,693,589	8,401,290	9,047,857

All brands of beer produced by the Ontario Breweries and by the Quebec Breweries which were sold in this province were periodically analyzed as in previous years, thus ensuring that beer sold in Ontario is in conformity with the Regulations passed pursuant to The Food and Drugs Act of Canada.

The Board receives from its Laboratory, at the Toronto Warehouse, current analytical reports of all brands of spirits, wine and beer.

WINERIES

The number of wineries and retail wine stores operating in the Province remained at 10 and 51 respectively. However, on June 7, 1960, a limited licence was issued to Strawa Honey Wines Limited, Sarnia, for the production of honey wines only.

The locations of two winery retail stores were changed as follows:

	From	To
June 8, 1960	London Winery Limited, 174 King Street West Chatham	83 King Street West Chatham
November 26, 1960	Bright's Wines Limited, 593 Queen Street Niagara Falls	113 Rideau Street Ottawa

The following table which has been compiled from monthly reports to the Board shows the gallonage of Canadian wine sold during the fiscal years from 1957 to 1961:

	1957 Gallons	1958 Gallons	1959 Gallons	1960 Gallons	1961 Gallons
Sales by Wineries	1,083,953	1,168,392	1,371,194	1,276,461	1,242,652
Sales by the Board	975,680	1,071,568	1,349,509	1,298,961	1,476,923
Total Ontario Sales	2,059,633	2,239,960	2,720,703	2,575,422	2,719,575
Sales to other Provinces	2,325,377	2,352,425	2,495,798	2,586,581	2,628,190
Export Sales	4,252	3,579	1,468	1,328	1,209
	2,329,629	2,356,004	2,497,266	2,587,909	2,629,399

The tonnage of grapes and cherries used by the various wineries during the past five years was as follows:

	1957 Tons	1958 Tons	1959 Tons	1960 Tons	1961 Tons
Grapes used in the manufacture of wine	15,888	17,679	25,903	20,600	26,051
Grapes used in the manufacture of brandy	—	—	—	—	1,221
Grapes used in the manufacture of concentrates	4,177	3,050	4,193	5,272	6,727
Cherries used in the manufacture of wine	—	118	23	181	71
	20,065	20,847	30,119	26,053	34,070

HOME-MADE WINE PERMITS

Regulations which became effective January 1, 1940, require that any person manufacturing more than 100 gallons of home-made wine must obtain a permit from the Board. Since that date, 1,555 permits have been issued and 48 cancelled, with the result that 1,507 were in force at March 31, 1961.

PERMITS

Individual liquor permits issued during the year totalled 1,360,854. In addition, 1,215 special permits were issued to physicians, hospitals, etc., including 353 permits issued to druggists. The permits issued to druggists allowed them to purchase limited quantities of spirits for compounding medicine, or for use as a solvent or preservative. They were also permitted to buy rubbing alcohol for resale.

CLASSIFICATION OF THE OFFENCES AGAINST THE LIQUOR CONTROL ACT OF
ONTARIO ACCORDING TO THE MONTHLY CERTIFICATES RECEIVED FROM
ONTARIO MAGISTRATES FROM APRIL 1, 1960, TO MARCH 31, 1961.

	No. of Fines	No. Com. to Jail	No. S.S. and Remanded for Sentence	Total Convictions
Sec. 42(1) L.C.A. having liquor in an illegal place	9,851	1,160	238	11,249
Reg. 64(1) Consumption of beer in an illegal place	2,157	72	7	2,236
Sec. 70(1) L.C.A. Selling liquor il- legally or keeping for sale	426	208	5	639
Sec. 80(1) L.C.A. Consuming liquor in other than a residence	240	28	14	282
Sec. 80(2) L.C.A. Intoxication	19,790	19,451	3,643	42,884
Sec. 90(3) L.C.A. Illegal possession	522	118	6	646
Sec. 94 L.C.A. Persons found in	1,700	333	41	2,074
All other L.C.A. infractions	7,501	1,844	312	9,657
	42,187	23,214	4,266	69,667

FINANCIAL STATEMENTS

The Balance Sheet and Statements of Profit and Loss and Unappropriated Surplus are reported on by Mr. H. A. Cotnam, F.C.A., the Provincial Auditor.

Current assets totalling \$27,114,545.74 consisted of the following:

Cash on hand and in banks	\$ 8,323,731.72
Accounts Receivable: Hospital charge sales, licence holder fees, beer levies, duty recoverable items, freight claims, fines, etc.	2,427,691.93
Inventories of liquors and supplies	16,363,122.09
	<u>\$27,114,545.74</u>

Prepaid Charges for insurance, taxes, etc., amounted to: \$161,804.63

Mortgage Receivable, \$55,000.00 represents the principal amount of the mortgage taken on the old Fort William Warehouse property which was sold during the year. The sale price was \$75,000.00 of which \$20,000.00 was paid in cash and the balance secured by a 6½% mortgage repayable in monthly instalments until February 1, 1971, when the balance of the principal amount is to be paid.

Fixed Assets are shown at a nominal valuation of \$1.00 for each parcel of land, and \$1.00 for each building, either completed or in process, plus \$1.00 for all furniture, fixtures, machinery, equipment and leasehold improvements in stores, warehouses and offices. The real estate consists of the land and buildings at 55 Lake Shore Boulevard East, Toronto; land and warehouse at Fort William, and land and warehouse at Ottawa. Also included in the real estate are 55 store sites containing stores in operation; 17 store sites, against 14 of which charges have been made for costs of uncompleted store buildings and 3 store parking lots. The costs of all lands and buildings incurred during the year (less \$1.00 for each unit), totalling together \$920,611.36 have been

charged against Income. The accumulations of Reserves for Depreciation have been increased by \$383,543.88, representing the purchases, less disposals, of furniture, fixtures, machinery, equipment and alterations to owned and rented premises.

Current Liabilities of the Board totalled \$2,538,879.28 and consisted of accounts payable for liquors and supplies, accrued charges, deferred revenue, deposits, etc.

The Reserve for Insurance of \$1,000,000.00 and the Reserve for Contingencies of \$500,000.00 remain the same as at the end of the previous year.

Contingent Liabilities amounted to \$19,496,128.25. These items represent the value of undelivered orders totalling \$14,444,739.55, the amount of \$4,402,297.93 for Customs and Excise Duties which are payable on the goods which were in bond in warehouse on March 31, 1961, and the liabilities for property under option and uncompleted building contracts. These contingent liabilities have no reflection on the trading profits of the Board.

The Statement of Profit and Loss shows that sales for the twelve months of spirits, wines and beer from Liquor Control Board stores amounted to \$180,378,151.11.

The same statement shows a gross trading profit of \$70,772,743.29 and other revenue of \$25,649,665.36 consisting of levies on brewers and wine manufacturers and their products, licence holders' fees, permit sales, transfer fees, fines and miscellaneous income. Expenses for the year totalled \$15,747,266.92, consisting of administrative and operating expenses (including \$761,180.76 incurred by the Liquor Licence Board) and cost of additions to lands and buildings and furniture, fixtures, equipment and alterations. The net income carried forward to the Surplus Account is \$80,675,141.73.

After bringing forward the net income of \$80,675,141.73, a balance in Surplus is shown of \$23,292,623.09. Conforming with the procedure of previous years, the portion of Surplus represented by Accounts Receivable, Inventories, Prepaid Charges, Mortgage Receivable and Net Fixed Assets amounting to \$19,007,770.65, has been shown separately as Appropriated Surplus. The remainder of \$4,284,852.44, being available for transfer to the Provincial Treasurer, appears on the Balance Sheet as Unappropriated Surplus.

For comparative purposes, the percentages that the cost of stock sold, other revenue and expenses bear to sales and net income are given for the twelve month period reported upon herein and the two preceding fiscal years.

A statement showing the expenses of administration and operation for the twelve months is also attached. Individual percentages in comparison to the total sales are given for the twelve months and also for the preceding fiscal year. On March 31, 1961, the staff of the Liquor Control Board and the Liquor Licence Board numbered 2,046 employees, 115 of these being part-time or seasonally employed, compared with a total of 1,968 employees, including 122 part-time at the previous year-end.

A classification of permits and licences issued during the fiscal year appears on the attached Schedule.

Your Honour will know that the undersigned was not connected with the Board during the period covered by this report and that the Chief Commissioner, at that time, was the late William H. Collings, M.P.P.

I would like, at this time, to pay tribute to my predecessor for his fine record as Chief Commissioner of The Liquor Control Board of Ontario and to express my regret at his untimely passing.

In addition to paying tribute to Mr. Collings' able work on the Board, I would also like to thank Mr. W. T. Murchie, Deputy Chief Commissioner, Reverend A. W. Downer, M.P.P., Board Member, and other members of the staff to whose efforts can be attributed the successful and efficient operation of this Board.

I have the honour to be, Sir,

Your obedient servant,

ALLAN GROSSMAN,
Chief Commissioner.

STATEMENT SHOWING THE NUMBER OF PERMITS AND LICENCES
WHICH WERE ISSUED DURING THE YEAR ENDED MARCH 31, 1961.

Permits 1960-61

Individual	1,360,854
Physicians	34
Druggists	353
Dentists and Veterinarians	65
Mechanical and Scientific	267
Manufacturers	183
Hospitals	271 (free)
First Aid	42 (free)

Licences 1960-61

Breweries	16
Wineries	11
Sacramental Wine Vendorship	12
Non-Potable Alcohol, Storage Warehouse	3

THE LIQUOR CONTROL

BALANCE SHEET

ASSETS

CURRENT ASSETS

Cash on hand, in transit and in banks	\$ 8,323,731.72	
Accounts receivable	2,427,691.93	
Inventories		
Liquors in warehouses and stores, at cost	\$16,210,225.24	
Stationery, supplies, empties, etc.	152,896.85	16,363,122.09
Total Current Assets		\$27,114,545.74
Prepaid Insurance and other charges		161,804.63
Mortgage Receivable—6¾% due on or before January 1, 1971		55,000.00

FIXED ASSETS

Land, at cost	\$ 2,288,644.54	
Buildings, at cost	16,291,347.83	
Furniture, equipment and fixtures, at cost	3,452,570.62	
Alterations to owned and rented premises, at cost	2,144,901.05	
	\$24,177,464.04	
Less amounts written off	24,177,312.04	152.00
		<u>\$27,331,502.37</u>

Approved

J. G. SPRAGGE

Comptroller

J. H. COLLINS, F.C.A.

Chief Accountant

AUDITOR'S

I have examined the balance sheet of The Liquor Control Board of Ontario as at March 31, 1961 and the statements of profit and loss and unappropriated surplus for the year ended on that date. My examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as I considered necessary in the circumstances.

Toronto, June 26, 1961.

BOARD OF ONTARIO

March 31, 1961

LIABILITIES

CURRENT LIABILITIES

Accounts payable, accrued charges, deferred revenue, etc.	\$ 2,538,879.28
Total Current Liabilities	\$ 2,538,879.28
Reserve for Insurance	1,000,000.00
Reserve for Contingencies	500,000.00
Appropriated Surplus — represented by accounts receivable, inventories, pre- paid charges, mortgage receivable and net fixed assets	19,007,770.65
Unappropriated Surplus	4,284,852.44
	<u>\$27,331,502.37</u>

CONTINGENT LIABILITIES

Duty on stocks in bond	\$ 4,402,297.93
Liquors ordered but not delivered (including duty, freight, etc.)	14,444,739.55
Property under option and uncompleted building contracts	649,090.77
	<u>\$19,496,128.25</u>

REPORT

In my opinion the accompanying balance sheet and statements of profit and loss and unappropriated surplus present fairly the financial position of the Board as at March 31, 1961 and the results of its operations for the year ended on that date, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

H. A. COTNAM, F.C.A., Provincial Auditor

THE LIQUOR CONTROL

STATEMENT OF PROFIT AND LOSS

SALES

Sales of spirits, wines and beer	
Cost of Sales	
Inventories April 1, 1960	\$ 16,845,570.88
Purchases	108,970,062.18
	<u>\$125,815,633.06</u>
Less: Inventories March 31, 1961	16,210,225.24
Gross Profit on Sales	

OTHER REVENUE

Brewers' licence fees	\$ 18,000.00
Brewers' retail store licence fees	159,700.00
Gallonage fees on beer production, Ontario breweries	15,066,655.01
Gallonage fees on beer sales, Extra — Provincial breweries	1,835,302.10
Licences and fees — The Liquor Licence Act (net after deducting Municipalities' share)	4,680,004.58
Fines (net)	139,059.52
Ontario wine licence fees	725,603.49
Permit Sales	1,362,505.00
Banquet permits	769,850.00
Transfer fees income	649,804.31
Interest on bank balances	144,675.65
Miscellaneous receipts	<u>98,505.70</u>

INCOME

EXPENSES

Administration and operating expenses— The Liquor Control Board and The Liquor Licence Board	\$ 14,366,238.13
Furniture, equipment and fixtures and alterations written off — The Liquor Control Board and The Liquor Licence Board	460,417.43
Additions to land and buildings during the year — written off	<u>920,611.36</u>

NET INCOME

BOARD OF ONTARIO

For the year ended March 31, 1961

	Percentages to Sales			Percentages to Income		
	1960-61 %	1959-60 %	1958-59 %	1960-61 %	1959-60 %	1958-59 %
\$180,378,151.11	100.00	100.00	100.00			
109,605,407.82	60.76	59.96	59.46			
\$ 70,772,743.29	39.24	40.04	40.54	73.40	74.51	78.96
25,649,665.36	14.22	13.70	10.81	26.60	25.49	21.04
96,422,408.65	53.46	53.74	51.35	100.00	100.00	100.00
15,747,266.92	8.73	8.97	7.32	16.33	16.68	14.25
\$ 80,675,141.73	44.73	44.77	44.03	83.67	83.32	85.75

UNAPPROPRIATED SURPLUS
For the year ended March 31, 1961

Balance, at credit, April 1, 1960		\$ 3,722,692.91
Add:		
Net income for the year ended March 31, 1961		80,675,141.73
Adjustments relating to prior periods:		
(1) Sale of old Fort William Warehouse		
Selling price	\$75,000.00	
Less:		
Book value of property	\$ 2.00	
Commission and fees	<u>4,595.50</u>	<u>4,597.50</u>
		\$70,402.50
(2) Deduct sundry adjustments	<u>215.89</u>	<u>70,186.61</u>
Transfer from Appropriated Surplus		416,831.19
		<u>\$84,884,852.44</u>
Deduct:		
Payments to Treasurer of Ontario on account of profits		80,600,000.00
Balance, at credit, March 31, 1961		<u>\$ 4,284,852.44</u>

ADMINISTRATION AND OPERATING EXPENSES
FOR THE YEAR ENDED MARCH 31, 1961
AND NUMBER OF EMPLOYEES ON THE STAFF AT MARCH 31, 1961

		Percentage to Sales	
		1960-61	1959-60
Salaries	\$ 9,547,265.11	5.29	5.14
Rents paid, less received	1,088,084.55	.60	.61
Travelling	302,103.49	.17	.17
Superannuation and Retirement Fund	464,935.92	.26	.26
Insurance	59,728.10	.03	.04
Workmen's Compensation	3,490.28	.00	.01
Postage	37,128.45	.02	.02
Stationery	266,314.27	.15	.15
Telephone and telegraph	87,371.68	.05	.05
Protection service	26,446.80	.01	.01
Breakage	16,639.45	.01	.01
Light, heat and power	288,676.71	.16	.15
Repairs and maintenance	421,134.63	.23	.23
Sundries	91,063.14	.05	.04
Freight and cartage	741,190.28	.41	.40
I.B.M. rental and supplies	109,823.51	.06	.06
Grants in lieu of realty taxes	238,048.61	.13	.12
Grants in lieu of business taxes	196,326.01	.11	.10
Discounts to hospitals, N.A.T.O., etc. ..	144,768.99	.08	.07
Truck maintenance	4,604.19	.01	.00
Packing materials	231,093.96	.13	.12
	<u>\$14,366,238.13</u>	<u>7.96%</u>	<u>7.76%</u>

NUMBER OF EMPLOYEES ON THE STAFF

(Including temporary employees whose services are either part-time or seasonal)

The Liquor Licence Board	105
Chief Commissioner's Staff	3
Personnel Department	9
Comptroller's Staff	5
Legal Department	2
Laboratory Staff	6
Accounting Department	79
Beer and Wine Department	28
Permit Department	10
Realty and Maintenance Department	15
Purchasing Department	7
Traffic Department	4
Customs Department	4
Stock Administration Department	12
Brewery Inspection Department	43
Winery Inspection Department	4
Store Audit Department	25
Store Operations Department	23
Garage	5
Stores	1525
Warehouses	132
	<u>2046</u>