



**Thirty-Sixth Report
of the
Liquor Control Board
of
Ontario**

**FROM APRIL 1st, 1961
TO
MARCH 31st, 1962**

Thirty-Sixth Report
OF THE
LIQUOR CONTROL BOARD
OF
ONTARIO

FROM APRIL 1st, 1961 TO MARCH 31st, 1962

PRINTED BY ORDER OF
THE LEGISLATIVE ASSEMBLY OF ONTARIO
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TORONTO

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LIQUOR CONTROL BOARD OF ONTARIO

55 Lake Shore Boulevard East,
TORONTO 2, Ontario,
November 30, 1962.

The Honourable Lt.-Col. John Keiller Mackay, D.S.O., V.D., LL.D.,
The Lieutenant-Governor of the Province of Ontario,
Parliament Buildings,
Queen's Park,
TORONTO 5,
Ontario.

May It Please Your Honour:

I have the honour to submit herewith the Thirty-Sixth Report of the Liquor Control Board of Ontario for the twelve-month fiscal period which ended March 31st, 1962. This report is presented pursuant to Section 14 of The Liquor Control Act of Ontario.

During this period the Board continued its liaison with its counterparts in other Provinces. I am happy to report that the Advertising Code, which was instituted in this Province, has proven successful due to the cooperation of all branches of the industry and it is interesting to note that it is under consideration by several other Provinces and has been adopted in at least one.

During the period covered by this report the Board embarked upon a program of reorganizing its business and accounting administration. This will be a continuing program, and further changes will be implemented during the coming year. Using modern business techniques, this program will streamline and simplify the Board's operations and make them more efficient and economical. The increased efficiency will make possible reduction in the staff in certain branches. Employees so affected will be absorbed in other branches as openings occur due to normal turnover, retirement, and expansion.

In this period the decision was reached to eliminate the individual liquor permit which was a source of irritation and annoyance to many of the purchasers. The control over the sale of liquor which the permit system provided was retained by providing for a penalty for making a false declaration on the purchase order form, rather than on the permit, as formerly. This change has proven to be most satisfactory in practice. Our experience has indicated that many minors are being deterred from making purchases because they hesitate risking the incurrence of a penalty at each attempt to purchase liquor. Our store employees have continued to maintain vigilance against purchases by minors and by those on the interdicted list. They cooperate closely with local authorities in these matters.

The Board continued to apply strict quality control checks on all merchandise sold, by means of its well-equipped and competently staffed laboratory. This is an aspect of the Board's operation which is not widely known but which deserves to be. In contrast to situations in many other countries and jurisdictions the Ontario purchaser can be assured of the high quality of all merchandise, both domestic and imported, which he buys. So exacting are the standards established by Ontario over the years that these have set the pattern for similar controls in other jurisdictions.

In line with the Board's policy of maintaining its property in excellent condition and providing our citizens with first rate facilities, eight older stores were replaced by new stores. In addition eight stores were renovated.

It should be emphasized that the increase in the number of stores shown in the report in no way indicates an attempt on the Board's part to promote the increased sale of liquor. The Board's policy has been and remains aimed at controlling the orderly sale of alcoholic beverages.

New stores are invariably a result of strong requests by municipal officials and citizens' groups who demand, as a matter of right, that their new or growing communities should be provided with convenient facilities for purchasing alcoholic beverages. I may say in this regard that the Board receives many more requests for new outlets than are approved each year. I assure your Honour that this Board takes very seriously the responsibility which has been placed upon it by the people of this Province who have entrusted to it the control of liquor sales. We take the view that our citizens desire, subject to reasonable controls, to be able to purchase alcoholic beverages in convenient and pleasant surroundings without feeling that they are committing any wrongdoing.

Since assuming office I have made it a point to visit all zones of operation, and as many individual stores as possible, and I am glad to report that everywhere I have found the highest standards of efficiency and friendly service. This is due to the dedication of a fine group of employees across the Province. Their reliability in carrying out their day-to-day responsibilities provides the basis for the continued successful operation of the Board.

I would like to thank Mr. William T. Murchie, Deputy Chief Commissioner, who so ably assumed extra responsibilities as Chief Executive of the Board from the date of the untimely passing of the former Chief Commissioner, the late William H. Collings, M.P.P., until my own appointment as Chief Commissioner in November, 1961. I would also like to thank Reverend A. Walter Downer, M.P.P. Board Member, Brigadier John G. Spragge, General Manager, and other members of the staff for their continued and unstinting work in carrying out their heavy responsibilities.

I have the honour to be, Sir,

Your obedient servant,

ALLAN GROSSMAN,
Chief Commissioner.

SALES

The sale of spirits, wine and beer from liquor stores during the twelve months amounted to \$189,219,658.24. Sales in Ontario of Canadian Wine made direct to customers from licensed retail wine stores and wineries amounted to \$6,938,177.80. The net value of beer sold in Ontario, from breweries and brewers' retail stores, exclusive of any charge for containers, totalled \$175,440,500.36.

The following comparative sales statistics are given for the fiscal period under review and also for the preceding twelve months:

SALES BY VALUE

	Twelve months ending March 31, 1962	Twelve months ending March 31, 1961	Increase	Per- centage
Canadian Spirits . . .	\$143,617,727.03	\$137,031,821.07	\$6,585,905.96	4.8
Imported Spirits . . .	26,684,004.32	26,421,468.55	262,535.77	1.0
Canadian Wines . . .	8,926,343.66	8,223,185.35	703,158.31	8.6
Imported Wines . . .	6,044,799.29	5,599,923.74	444,875.55	7.9
Canadian Beers . . .	3,443,027.14	2,659,331.55	783,695.59	29.5
Imported Beers . . .	503,756.80	442,420.85	61,335.95	13.9
Total Sales from Liquor Stores . . .	189,219,658.24	180,378,151.11	8,841,507.13	4.9
Wineries' Sales (Canadian Wines)	6,938,177.80	6,845,796.35	92,381.45	1.3
B. & B.R.S. Sales (Canadian Beers) (exclusive of con- tainer value) . . .	175,440,500.36	173,642,598.52	1,797,901.84	1.0
	\$371,598,336.40	\$360,866,545.98	\$10,731,790.42	3.0

SUMMARY OF TOTAL SALES

Canadian Spirits . . .	\$143,617,727.03	\$137,031,821.07	\$6,585,905.96	4.8
Imported Spirits . . .	26,684,004.32	26,421,468.55	262,535.77	1.0
Canadian Wines . . .	15,864,521.46	15,068,981.70	795,539.76	5.3
Imported Wines . . .	6,044,799.29	5,599,923.74	444,875.55	7.9
Canadian Beers . . .	178,883,527.50	176,301,930.07	2,581,597.43	1.5
Imported Beers . . .	503,756.80	442,420.85	61,335.95	13.9
	\$371,598,336.40	\$360,866,545.98	\$10,731,790.42	3.0

SALES IN GALLONS

	Twelve months ending March 31, 1962	Twelve months ending March 31, 1961	Increase	Per- centage
Canadian Spirits . . .	5,480,648	5,238,293	242,355	4.6
Imported Spirits . . .	840,501	835,364	5,137	0.6
Canadian Wines . . .	1,589,589	1,476,923	112,666	7.6
Imported Wines . . .	509,698	473,588	36,110	7.6
Canadian Beers . . .	1,407,366	1,089,623	317,743	29.2
Imported Beers . . .	104,813	92,563	12,250	13.2
Total Sales from Liquor Stores . . .	9,932,615	9,206,354	726,261	7.9
Wineries' Sales (Canadian Wines)	1,259,035	1,242,652	16,383	1.3
B. & B.R.S. Sales (Canadian Beers)	92,788,897	91,409,611	1,379,286	1.5
	103,980,547	101,858,617	2,121,930	2.1

SUMMARY OF TOTAL SALES

Canadian Spirits . . .	5,480,648	5,238,293	242,355	4.6
Imported Spirits . . .	840,501	835,364	5,137	0.6
Canadian Wines . . .	2,848,624	2,719,575	129,049	4.7
Imported Wines . . .	509,698	473,588	36,110	7.6
Canadian Beers . . .	94,196,263	92,499,234	1,697,029	1.8
Imported Beers . . .	104,813	92,563	12,250	13.2
	103,980,547	101,858,617	2,121,930	2.1

The Treasurer of Ontario received from the Board the sum of \$82,500,000.00 on account of profits, licence fees, etc. In addition, the Board remitted to the Treasurer of Ontario a total of \$3,173,886.75, representing Ontario Retail Sales Tax collected on sales through liquor stores. Ontario Retail Sales Tax collected on sales through retail wine stores and brewers' retail stores, and remitted to the Treasurer of Ontario, totalled \$1,739,878.94.

The Board also created a liability for payments to the various municipalities of a proportion of the fees received from licensees. Such payments totalled \$1,131,998.26 which were distributed to 265 municipalities. Payments by the Board to municipalities for grants in lieu of realty and business taxes totalled \$419,428.60.

The Dominion Government received \$59,513,746.40 during the course of the year in Customs and Excise Duties, and \$11,069,307.72 for sales tax on spirits, wines and imported beers purchased by the Board, and \$55,962,215.58 for malt duties and taxes on domestic beers and wines sold in Ontario, the total to the Dominion Government aggregating approximately \$127,000,000.00.

Therefore, the grand total of revenue payments received by the respective Dominion, Provincial and Municipal Governments was approximately \$216,000,000.00 as a result of levies on alcoholic beverages sold in Ontario during the year. This amount was exclusive of Corporation, Realty and Business Taxes paid to these Governments by the respective manufacturers and licence holders.

STORES

The number of liquor stores in operation on March 31, 1962, was 295, twenty-four additional stores having been opened during the year at the following locations:

May	13, 1961	No. 284	Main Street	Chesley
May	19, 1961	No. 283	Bay Street South	Tobermory
June	9, 1961	No. 271	*Albert & Josephine Streets	Wingham
June	9, 1961	No. 278	*12329 Tecumseh Road East	Tecumseh
June	16, 1961	No. 270	*401 Huron Street	Goderich
June	29, 1961	No. 286	Main Street East	Kingsville
June	30, 1961	No. 290		Loring
June	30, 1961	No. 292		Ear Falls
July	5, 1961	No. 288	14 West End Plaza	Barrie
July	6, 1961	No. 263	*115 Church Street	Bowmanville
July	7, 1961	No. 291		Ignace
July	28, 1961	No. 282	95 Maple Street	Clinton
July	29, 1961	No. 268	*309 Dumfries Street	Caledonia
August	11, 1961	No. 277	*Union Street	Forest
August	25, 1961	No. 275	*146 Main Street South	Exeter
August	25, 1961	No. 276	*Main Street	Listowel
September	1, 1961	No. 285	Highway No. 11	Emo
October	6, 1961	No. 289	Station Street	St. Mary's
October	27, 1961	No. 287	1737 LaSalle Boulevard	Sudbury
November	9, 1961	No. 298	162 Broadway	Orangeville
December	8, 1961	No. 293	Highway No. 9	Arthur
December	15, 1961	No. 296	*Main Street	Milverton
January	12, 1962	No. 294	*Currie & McKellar Streets	Glencoe
January	19, 1962	No. 266	*Highway No. 17	Petawawa

*Board-owned properties

In addition eight older stores were replaced by new stores, and the addresses changed as follows:

Store No.	From	To	
19	*Rogers Road & Blackthorn Avenue	475 Rogers Road	Toronto
62	*314 Talbot Street	11 Elgin Street	St. Thomas
63	343 Queen Street East	Albert & Brock Streets	Sault Ste. Marie
69	*Church Street & Mowat Avenue	Third Street	Fort Frances
79	48 Walter Street	15 Ontario Street	Port Hope
103	Tudhope Street	139 Barber Street	Espanola
155	*227 Van Norman Street	Cumberland & Victoria	Port Arthur
230	Front & Wharf Streets	Tenth & Ottawa Streets	Keewatin

*Board-owned properties

BREWERIES AND BREWERS' RETAIL STORES

On March 31, 1962, there were 16 Ontario and 3 Quebec breweries licensed to sell their products in Ontario.

Seven brewers' retail stores opened during the twelve-month period, being located at the following addresses:

May	3, 1961	No. 230	276 Broadway Street	Orangeville
November	1, 1961	No. 912	Highway No. 17 and Churchill Boulevard	Sault Ste. Marie
November	7, 1961	No. 601	1550 Scott Street	Ottawa
November	13, 1961	No. 233	Josephine Street, Highway No. 4	Wingham
January	8, 1962	No. 633	Highway No. 7	Sharbot Lake
January	15, 1962	No. 134	Main Street North	Exeter
January	24, 1962	No. 712	300 Yonge Street	Aurora

Six brewers' retail stores moved to new locations:

Store No.	From	To	
206	553 King Street West	140 Water Street	Preston
216	Market & Mill Streets	250 Delrex Market Centre	Georgetown
323	111 North Cayuga Street	Mill Street and Maple Street S.	Dunnville
630	793 Princess Street	290 Concession Street	Kingston
639	6 Ross Street	412 Main Street	Picton
677	116 Main Street East	Lansdowne Avenue and Cameron Street	Hawkesbury

During the year, the following brewers' retail stores were closed:

June	24, 1961	No. 401	194 Queen Street East	Toronto
January	13, 1962	No. 117	Main Street	Glencoe
January	31, 1962	No. 218	McKay Street	Cayuga
February	24, 1962	No. 119	217 Talbot Street	St. Thomas

The number of brewers' retail stores in operation on March 31, 1962, was 292.

BEER SALES

The following table shows the gallonage of Canadian Beer sold in Ontario during the years 1958 to 1962 inclusive. Sales to other Provinces and to destinations outside the Dominion are also tabled.

	1958 Gallons	1959 Gallons	1960 Gallons	1961 Gallons	1962 Gallons
Sales from liquor Stores Stock . . .	1,059,569	721,982	940,155	1,089,623	1,407,366
Sales from Brew- eries and Brewers' Retail Stores	89,322,706	80,807,634	92,782,690	91,409,611	92,788,897
Total Ontario Sales	90,382,275	81,529,616	93,722,845	92,499,234	94,196,263
Sales to other Provinces	4,549,939	5,176,627	5,852,803	6,637,946	7,469,459
Export Sales	2,491,999	2,516,962	2,548,487	2,409,911	2,268,878
	7,041,938	7,693,589	8,401,290	9,047,857	9,738,337

All brands of beer produced by the Ontario Breweries and by the Quebec Breweries which were sold in this province were periodically analyzed as in previous years, thus ensuring that beer sold in Ontario is in conformity with the Regulations passed pursuant to the Food and Drugs Act of Canada.

The Board receives from its Laboratory, at the Toronto Warehouse, current analytical reports of all brands of spirits, wine and beer.

WINERIES

The number of wineries and retail wine stores operating in the Province remained at 10 and 51 respectively. One limited licence for the production of honey wine was also in effect.

On May 30, 1961, the winery retail store of Welland Winery Limited was transferred from 39 Main Street East, Welland, to 268 King Street, Welland, and on June 30th, 1961, was transferred again to 185 Pembroke Street West, Pembroke.

The following table which has been compiled from monthly reports to the Board shows the gallonage of Canadian wine sold during the fiscal years from 1958 to 1962:

	1958 Gallons	1959 Gallons	1960 Gallons	1961 Gallons	1962 Gallons
Sales by Wineries	1,168,392	1,371,194	1,276,461	1,242,652	1,259,035
Sales by the Board	1,071,568	1,349,509	1,298,961	1,476,923	1,589,589
Total Ontario Sales	2,239,960	2,720,703	2,575,422	2,719,575	2,848,624
Sales to other Provinces	2,352,425	2,495,798	2,586,581	2,628,190	2,831,994
Export Sales	3,579	1,468	1,328	1,209	1,897
	2,356,004	2,497,266	2,587,909	2,629,399	2,833,891

The tonnage of grapes and cherries used by the various wineries during the past five years was as follows:

	1958 Tons	1959 Tons	1960 Tons	1961 Tons	1962 Tons
Grapes used in the manufacture of wine	17,679	25,903	20,600	26,051	25,264
Grapes used in the manufacture of brandy				1,221	
Grapes used in the manufacture of concentrates	3,050	4,193	5,272	6,727	2,973
Cherries used in the manufacture of wine	118	23	181	71	100
	20,847	30,119	26,053	34,070	28,337

HOME-MADE WINE PERMITS

Regulations which became effective January 1, 1940, require that any person manufacturing more than 100 gallons of home-made wine must obtain a permit from the Board. Since that date, 1,557 permits have been issued and 48 cancelled, with the result that 1,509 were in force at March 31, 1962.

PERMITS

Individual liquor permits issued during the year totalled 1,396,653. In addition, 1,208 special permits were issued to physicians, hospitals, etc., including 341 permits issued to druggists. The permits issued to druggists allowed them to purchase limited quantities of spirits for compounding medicine, or for use as a solvent or preservative. They were also permitted to buy rubbing alcohol for resale.

**CLASSIFICATION OF THE OFFENCES AGAINST THE LIQUOR CONTROL ACT OF
ONTARIO ACCORDING TO THE MONTHLY CERTIFICATES RECEIVED FROM
ONTARIO MAGISTRATES FROM APRIL 1, 1961 TO MARCH 31, 1962**

	No. of Fines	No. Com. to Jail	No. S.S. and Remanded for Sentence	Total Convictions
Having liquor in an illegal place . . .	11,251	1,598	202	13,051
Consumption of beer in an illegal place	1,264	46	—	1,310
Selling liquor illegally or keeping for sale	443	155	5	603
Consuming liquor in other than a residence	299	21	4	324
Intoxication	22,489	19,990	3,770	46,249
Illegal Possession	501	89	3	593
Persons found in	1,593	310	29	1,932
All other infractions	8,653	2,342	398	11,393
	46,493	24,551	4,411	75,455

FINANCIAL STATEMENTS

The Balance Sheet and Statements of Profit and Loss and Unappropriated Surplus are reported on by Mr. H. A. Cotnam, F.C.A., the Provincial Auditor.

Current Assets totalling \$27,803,149.55 consisted of the following:

Cash on hand and in banks	\$ 6,925,316.18
Accounts Receivable: Hospital charge sales, licence holder fees, beer levies, duty recoverable items, freight claims, fines, etc.	2,453,919.12
Inventories of liquors and supplies	18,423,914.25
	<u>\$27,803,149.55</u>
Prepaid Charges for insurance, taxes, etc., amounted to	\$ 134,278.37

Fixed Assets are shown at a nominal valuation of \$1.00 for each parcel of land, and \$1.00 for each building, either completed or in process, plus \$1.00 for all furniture, fixtures, machinery, equipment and leasehold improvements in stores, warehouses and offices. The real estate consists of the land and buildings at 55 Lake Shore Boulevard East, Toronto; lands and warehouses at Fort William, and land and warehouse at Ottawa. Also included in the real estate are 66 store sites containing stores in operation; 18 store sites, against 17 of which charges have been made for costs of uncompleted store buildings, and 3 store parking lots. During the year, the Board foreclosed the mortgage on the old Fort William warehouse due to default by the mortgagee, and the property was again set up in the records at the original cost less the net amount realized from the sale. The costs of all lands and buildings incurred during the year (less \$1.00 for each unit), totalling together \$1,480,580.17 have been charged against income. The accumulations of Reserves for Depreciation have been increased by \$339,173.13, representing the purchases, less disposals, of furniture, fixtures, machinery, equipment and alterations to owned and rented premises.

Current Liabilities of the Board totalled \$2,811,892.67 and consisted of accounts payable for liquors and supplies, accrued charges, deferred revenue, deposits, etc.

The Reserve for Insurance of \$1,000,000.00 and the Reserve for Contingencies of \$500,000.00 remain the same as at the end of the previous year.

Contingent Liabilities amounted to \$20,120,627.64. These items represent the value of undelivered orders totalling \$15,475,843.17, the amount of \$4,285,362.37 for Customs and Excise Duties which are payable on the goods which were in bond in warehouse on March 31, 1962, and the liabilities for property under option and uncompleted building contracts. These contingent liabilities have no reflection on the trading profits of the Board.

The Statement of Profit and Loss shows that sales for the twelve months of spirits, wines and beer from Liquor Control Board stores amounted to \$189,219,658.24.

The same statement shows a gross trading profit of \$73,613,528.31 and other revenue of \$26,338,891.98 consisting of levies on brewers and wine manufacturers and their products, licence holders' fees, permit sales, transfer fees, fines and miscellaneous income. Expenses for the year totalled \$17,127,472.70 consisting of administrative and operating expenses (including \$769,364.46 incurred by the Liquor Licence Board) and cost of additions to lands and buildings and furniture, fixtures, equipment and alterations. The net income carried forward to the Surplus Account is \$82,824,947.59.

After bringing forward the net income of \$82,824,947.59, a balance in Surplus is shown of \$23,625,715.25. Conforming with the procedure of previous years, the portion of Surplus represented by Accounts Receivable, Inventories, Prepaid Charge and Net Fixed Assets amounting to \$21,012,291.74, has been shown separately as Appropriated Surplus. The remainder of \$2,613,423.51, being available for transfer to the Treasurer of Ontario, appears on the Balance Sheet as Unappropriated Surplus.

For comparative purposes, the percentages that the cost of stock sold, other revenue and expenses bear to sales and net income are given for the twelve-month period reported upon herein and the two preceding fiscal years.

A statement showing the expenses of administration and operation for the twelve months is also attached. Individual percentages in comparison to the total sales are given for the twelve months and also for the preceding fiscal year. On March 31, 1962,

the staff of the Liquor Control Board and the Liquor Licence Board numbered 2,171 employees, 132 of these being part-time or seasonally employed, compared with a total of 2,046 employees, including 115 part-time, at the previous year-end.

A classification of permits and licences issued during the fiscal year appears on the attached Schedule.

**STATEMENT SHOWING THE NUMBER OF PERMITS AND LICENCES
WHICH WERE ISSUED DURING THE YEAR ENDED MARCH 31, 1962**

Permits 1961-1962

Individual	1,396,653
Physicians	42
Druggists	341
Dentists and Veterinarians	60
Mechanical and Scientific	274
Manufacturers	178
Hospitals	273 (Free)
First Aid	40 (Free)

Licences 1961-1962

Breweries	16
Wineries	11
Sacramental Wine Vendorship	12
Non-potable Alcohol, Storage Warehouse	2

LIQUOR CONTROL

BALANCE SHEET

ASSETS

CURRENT ASSETS

Cash on hand, in transit and in banks.....	\$ 6,925,316.18
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Accounts receivable.....	2,453,919.12
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Inventories:

Liquors in warehouses and stores, at cost.....	\$18,281,720.19
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Stationery, supplies, empties, etc.....	142,194.06
--	------------

	<u>18,423,914.25</u>
--	----------------------

Total Current Assets.....	\$27,803,149.55
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PREPAID INSURANCE AND OTHER CHARGES.....	134,278.37
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FIXED ASSETS

Land, at cost.....	\$ 2,546,386.06
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Buildings, at cost.....	17,523,643.44
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Furniture, equipment and fixtures, at cost.....	3,693,166.07
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Alterations to owned and rented premises, at cost.....	2,243,478.73
--	--------------

	<u>\$26,006,674.30</u>
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Less amounts written off.....	<u>26,006,494.30</u>
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	<u>180.00</u>
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	<u><u>\$27,937,607.92</u></u>
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Approved

J. G. SPRAGGE,
Comptroller.

J. H. COLLINS,
Chief Accountant.

AUDITOR'S

I have examined the balance sheet of the Liquor Control Board of Ontario as at March 31, 1962 and the statements of profit and loss and unappropriated surplus for the year ended on that date. My examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as I considered necessary in the circumstances.

BOARD OF ONTARIO

March 31, 1962

LIABILITIES

CURRENT LIABILITIES

Accounts payable, accrued charges, deferred revenue, etc	\$ 2,811,892.67
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Total Current Liabilities	\$ 2,811,892.67
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RESERVE FOR INSURANCE	1,000,000.00
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RESERVE FOR CONTINGENCIES	500,000.00
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APPROPRIATED SURPLUS

Represented by accounts receivable, inventories, prepaid charges, and fixed assets	21,012,291.74
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UNAPPROPRIATED SURPLUS	2,613,423.51
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	<u>\$27,937,607.92</u>
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CONTINGENT LIABILITIES

Duty on stocks in bond	\$ 4,285,362.37
----------------------------------	-----------------

Liquors ordered but not delivered (including duty, freight, etc.)	15,475,843.17
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Property under option and uncompleted building contracts	359,422.10
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	<u>\$20,120,627.64</u>
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REPORT

In my opinion the accompanying balance sheet and statements of profit and loss and unappropriated surplus present fairly the financial position of the Board as at March 31, 1962 and the results of its operations for the year ended on that date, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

H. A. COTNAM, F.C.A.,
Provincial Auditor.

LIQUOR CONTROL

STATEMENT OF

For the year ended

SALES

Sales of spirits, wines and beers	
Cost of Sales:	
Inventories April 1, 1961	\$ 16,210,225.24
Purchases	117,677,624.88
	\$133,887,850.12
Less: Inventories March 31, 1962	18,281,720.19
Gross Profit on Sales	

OTHER REVENUE

Brewers' licence fees	\$ 16,500.00
Brewers' retail store licence fees	166,283.39
Gallonage fees on beer production—Ontario Breweries	16,066,988.13
Gallonage fees on beer sales—Extra-Provincial breweries	1,083,393.94
Licences and fees—The Liquor Licence Act (net after deducting Municipalities' share)	4,797,156.22
Fines (net)	155,150.48
Ontario wine licence fees	736,987.06
Permit sales	1,398,278.00
Banquet permits	809,495.00
Transfer fees income	788,606.55
Interest on bank balances	136,225.37
Remuneration for collecting Ontario Retail Sales Tax	64,773.18
Miscellaneous receipts	119,054.66

INCOME

EXPENSES

Administration and operating expenses—	
The Liquor Control Board and The Liquor Licence Board	\$ 15,167,602.20
Furniture, equipment and fixtures, and alterations written off—	
The Liquor Control Board and The Liquor Licence Board	456,020.24
Additions to land and buildings during the year—written off	1,480,580.17
Fire loss—Store 7 Toronto	21,544.48
Store 15 Toronto	1,725.61

NET INCOME

BOARD OF ONTARIO

PROFIT AND LOSS

March 31, 1962

	Percentages to Sales			Percentages to Income		
	1961-62 %	1960-61 %	1959-60 %	1961-62 %	1960-61 %	1959-60 %
\$189,219,658.24	100.00	100.00	100.00			
115,606,129.93	61.10	60.76	59.96			
\$ 73,613,528.31	38.90	39.24	40.04	73.65	73.40	74.51
26,338,891.98	13.92	14.22	13.70	26.35	26.60	25.49
\$ 99,952,420.29	52.82	53.46	53.74	100.00	100.00	100.00
17,127,472.70	9.05	8.73	8.97	17.14	16.33	16.68
\$ 82,824,947.59	43.77	44.73	44.77	82.86	83.67	83.32

LIQUOR CONTROL BOARD OF ONTARIO

UNAPPROPRIATED SURPLUS

For the year ended March 31, 1962

Balance, at credit, April 1, 1961		\$ 4,284,852.44
Add:		
Net income for the year ended March 31, 1962		82,824,947.59
Adjustments relating to prior years:		
Sale of land:		
Belleville	\$62,500.00	
London	958.00	
	<u>\$63,458.00</u>	
Less:		
Fort William mortgage foreclosed:		
Principal outstanding	\$53,724.49	
Less nominal value \$1.00 each,		
land and building	2.00	
	<u>\$53,722.49</u>	
Legal expenses	355.45	
	<u>54,077.94</u>	
	\$ 9,380.06	
Less: Sundry adjustments	1,235.49	
	<u>8,144.57</u>	
		<u>\$87,117,944.60</u>
Deduct:		
Payments to Treasurer of Ontario on account of profits	82,500,000.00	
		<u>\$ 4,617,944.60</u>
Transfer to Appropriated Surplus		2,004,521.09
Balance, at credit, March 31, 1962		<u><u>\$ 2,613,423.51</u></u>

LIQUOR CONTROL BOARD OF ONTARIO

ADMINISTRATION AND OPERATING EXPENSES FOR THE YEAR ENDED MARCH 31, 1962
AND NUMBER OF EMPLOYEES ON STAFF AT MARCH 31, 1962

		Percentage to Sales	
		1961-62	1960-61
Salaries	\$10,037,659.73	5.30%	5.29%
Rents paid, less received	1,160,388.06	.61	.60
Travelling	273,762.99	.15	.17
Superannuation and Retirement Fund . .	533,685.24	.28	.26
Insurance	63,721.41	.03	.03
Workmen's Compensation	9,126.15	.01	.00
Postage	40,306.73	.02	.02
Stationery	319,920.26	.17	.15
Telephone and telegraph	102,743.85	.06	.05
Protection service	25,144.21	.01	.01
Breakage	20,372.72	.01	.01
Light, heat and power	305,502.10	.16	.16
Repairs and maintenance	434,436.96	.23	.23
Sundries	143,405.37	.08	.05
Freight and cartage	755,514.18	.40	.41
I.B.M. rental and supplies	103,591.90	.06	.06
Grants in lieu of realty taxes	227,665.53	.12	.13
Grants in lieu of business taxes	191,763.07	.10	.11
Discounts to hospitals, N.A.T.O., etc. . . .	153,560.07	.08	.08
Truck maintenance	4,496.56	.00	.01
Packing materials	260,835.11	.14	.13
	<u>\$15,167,602.20</u>	<u>8.02%</u>	<u>7.96%</u>

NUMBER OF EMPLOYEES ON STAFF

(Including temporary employees whose services are
either part-time or seasonal)

Liquor Licence Board	101
Chief Commissioner's Staff	8
Personnel Department	10
Comptroller's Staff	5
Legal Department	2
Laboratory Staff	6
Accounting Department	77
Beer and Wine Department	26
Permit Department	9
Realty and Maintenance Department	15
Purchasing Department	7
Traffic Department	4
Customs Department	4
Stock Administration Department	12
Brewery Inspection Department	45
Winery Inspection Department	4
Store Audit Department	24
Store Operations Department	23
Garage	5
Stores	1,654
Warehouses	130
	2,171