



ANNUAL REPORT

2006 2007



**Parks of the
St. Lawrence**

**THE ST. LAWRENCE
PARKS COMMISSION**

AN AGENCY OF THE
GOVERNMENT OF ONTARIO

ISSN 0835-7781



RAPPORT ANNUEL

2006 2007



**Les Parcs du
Saint-Laurent**

**LA COMMISSION DES
PARCS DU SAINT-LAURENT**

UN ORGANISME DU
GOUVERNEMENT DE L'ONTARIO

ISSN 0835-7781

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Chairman's Message



Honourable Minister,

The St. Lawrence Parks Commission welcomed the 2006/07 fiscal year with the commencement of a major new project - Infrastructure/Tourism/Land Use Development Strategy. The purpose of this project was to look at development options, identify infrastructure needs and to provide an updated look at the best uses of Commission lands. With the completion of the analyses, the Commission will have a strategy with which to inform future development initiatives.

A major challenge facing the Commission is the development of a longer term business plan to revitalize the Commission's operations with the goal of creating an agency that is able to grow its revenue, is less dependant on provincial subsidies, enhances the destination and creates a more entrepreneurial and sustainable Commission for the future. I am pleased to report that Commission staff continues to work closely with Ministry of Tourism staff to develop this longer term plan. Efforts to move forward with new business initiatives will be facilitated with a \$2.5 million Strategic Investment fund announced by the Ministry of Tourism in March 2007.

Midway through the year, the Commission, in partnership with the Ministry of Tourism, began negotiations with Parks Canada for a new operating agreement for the operation of Fort Henry National Historic Site of Canada. Fort Henry represents one of the Commission's premier historic sites and we look forward to our continued operation of this magnificent historic site.

During the summer of 2006, heat and humidity were the norm for the peak business months of July and August and this was a contributing factor in business levels at some of our attractions not being as robust as predicted. This was experienced at many attractions across Ontario.

The continuing influence of external factors such as border security and rising fuel prices have become part of the tourism reality and all businesses across the country are dealing with them. We are confident however, that through the investment in our infrastructure and with rejuvenated visitor experiences, our attractions will continue to be competitive and will grow our business levels.

In conclusion, in my first year as Chair of the St. Lawrence Parks Commission I would like to express my thanks to the Board for their continuing support, the Ministry of Tourism for their commitment shown both to the Commission and to tourism in Eastern Ontario and to our staff for their dedication to tourism.

Sincerely,

A handwritten signature in dark ink, appearing to read 'P. Watson'.

Peter Watson, Acting Chairman

Report from the General Manager

The year of 2006/2007 afforded me the personal privilege to serve in the position as Acting General Manager of the Commission, effective October 2006, following the retirement of our General Manager, Michael Paradis.

Mike's tenure in the capacity of General Manager spanned a ten year period during which time the Commission faced some significant challenges. His tireless commitment and leadership during these times is well respected and recognized by the Ministry of Tourism, Board of Commissioners and Staff, and his efforts have helped to provide a strong platform upon which the Commission's future may be built.

Much progress has been made this year in the completion of a Ministry funded initiative designed to guide the Commission in determining strategies that will strengthen the Commission's sustainability going forward. It is anticipated that the resulting recommendations will be available for review within the next few months. Meanwhile, the vital economic role that the St. Lawrence Parks Commission fulfills within Eastern Ontario has been clearly recognized by the Government of Ontario.

During this period of transition, the Commission was grateful to the Ministry of Tourism for providing an additional \$1.7 million transfer payment during this fiscal year which enabled the Commission to continue to deliver with pride, quality customer experiences and outstanding products and services at our various attractions along the 1000 Islands/St. Lawrence Seaway corridor within Eastern Ontario.

Many successes and celebrations were enjoyed by the Commission during the 2006/07 year; the highlights of which are included within the content of this report.

I wish to thank the staff for their greatly appreciated support during this challenging year and look forward to the year that lies ahead with confidence and enthusiasm.



Bruce Fitz-Gibbon
Acting General Manager



*Left to Right: Bruce Fitz-Gibbon,
Mike Paradis*

Board of Commisioners 2006-2007

Chairman and Vice-Chair

Peter Watson
Gananoque
September 17, 2004 -
September 5, 2009
(Appointed Vice-Chair
on December 7, 2005)
(Appointed Chair on
September 6, 2006)

Ron Eamer
Williamstown
April 6, 2005 - September 5, 2009

Commissioners

Ruby Antle
March 23, 2006 - April 22, 2007

Margaret DesRochers
Prescott
August 1, 2003 - July 31, 2006

Jack McIntosh
Winchester
August 8, 2005 - August 7, 2007

George Richardson
Bath
May 11, 2005 -
November 20, 2006

Jeannette Shirley
Morrisburg
July 15, 2005 - July 14, 2007

Kenneth Robert (Bob) Scott
Kingston
September 17, 2004 -
October 16, 2007

William L. Thake
Westport
September 24, 2003 -
September 23, 2006

Isabel Turner
Kingston
May 30, 2006 - May 29, 2009

Bruce Wylie
Brockville
August 21, 2003 -
August 20, 2006



Management Team 2006-2007

Michael S. Paradis, P.Eng.
General Manager

Bonnie VanMoorsel
Executive Assistant and
Manager of Customer Service and
Office Administration

John Robertson
Manager, Fort Henry
National Historic Site of Canada

Dave Dobbie
Manager, Upper Canada Village

Barry Hughes
Manager, Parks and Recreation

Bruce Fitz-Gibbon
Director, Corporate Services

Wanda Fortier
Manager, Human Resources

Faye Baker
Manager, Financial Services



*Back Row Left to Right: Wanda Fortier, Faye Baker, John Robertson, Bonnie VanMoorsel, Mike Paradis, Dave Dobbie
Front Row Left to Right: Bruce Fitz-Gibbon, Barry Hughes*

2006/07 Corporate Highlights

Economic Performance Summary

Sustainability -- a work in progress

The Commission undertook feasibility studies and an analysis which focused on three areas: Infrastructure investment, Tourism Development and Land Use. Over the spring and summer of 2006 the Commission worked closely with the Ministry of Tourism and an inter-ministerial steering committee with representatives from the Ministry of Public Infrastructure Renewal, Ministry of Economic Development and Trade, and the Ontario Realty Corporation.

Throughout 2006, Commission staff continued to work closely with Ministry of Tourism staff to develop a strategy to revitalize the Commission with the goal of creating an agency that is able to grow its revenue, is less dependant on provincial subsidies, enhances the destination and creates a more entrepreneurial and sustainable Commission for the future.

The Commission in partnership with the Ministry of Tourism began negotiations with Parks Canada for a new operating agreement for the operation of Fort Henry National Historic Site of Canada. Parks Canada has indicated their ongoing commitment to the completion of the restoration project at Fort Henry and has provided the Commission and Ministry of Tourism with an outline of their expectations to be included in a new operating agreement. It is anticipated that the operating agreement will be completed in 2007.

On March 30, 2007 Jim Brownell MPP for Stormont Dundas Charlottenburgh and Parliamentary Assistant to Minister of Tourism Jim Bradley, announced a boost in funding for the Commission. A total of \$4.3 M in funding was announced allocated as follows:

- \$1.7 M addition to 2006/07 transfer payment;
- \$2.5 M in funding for Strategic Investment; and
- \$93,500 Celebrate Ontario funding for Upper Canada Village's Alight at Night winter festival.

Financial Performance

2006/07 was a challenging year with overall activity to Commission attractions falling 2.2% (\$20,087) below 2005/06 levels and 2.3% (\$20,933) below budget forecast. However, revenue from operations exceeded the budget forecast by 1.6% or \$104,560.

Overall activity to Fort Henry grew 2.5% (2,406) over budget forecast and 7.3% (6,789) over 2005. Substantial activity increases were also realized in regular admissions 7.4% (3,144), school tours 10.3% (1,204) and education programs 20.2% (1,056).

Overall activity at Upper Canada Village was down by 2.6 % to budget forecast and just under 1% (243) to 2005 season. While the high yielding regular admission's category was down 2.4% over 2005, the group tour segment saw an almost

13% (3,923) drop in activity. However, the winter program Alight at Night surpassed performance forecasts with a 25.3% (6,455) increase in activity over the 2005/06 program and surpassed budget forecast by 27%. This program also achieved a 29.2% (\$81,450) increase in revenue over budget forecast and over 31% (\$85,270) increase over the 2005 event.

Activity, particularly in the campgrounds and day-use areas, was affected by extreme heat and humidity during the peak months of July and August and further impacted by extended periods of rain during the months of September and October. Overall camping and day-use activity was down 5% (6,662) to budget forecast and compared to 2005/06 performance.



Golf rounds at Upper Canada Golf Course increased by 7.2% (919) compared to budget forecast and almost 15% (1,755) over 2005 season play. The revised revenue forecast was achieved, which represented a 3.8% (\$25,074) increase over the 2005 season.

Overall activity at Crysler Park Marina was down 2.8% to budget forecast and 4.8% over the 2005 season. Poor weather particularly early in the season was identified as one of the main contributing factors to the shortfall.

Financial Overview

2006/07 was a year of transitional planning for the St. Lawrence Parks Commission. Having depleted its operating reserves in 2005/06 the Commission was focused on developing a strategy that would successfully transition it to operational sustainability. A number of feasibility studies were conducted on potential future business opportunities to assist in the development of a sustainability plan.

The operating plan for 2006/07 forecast total gross revenue of \$6.713M and operating expenses of \$13.947M. Without an increase to the base transfer payment of \$5.5M, the Commission was forecasting an operating loss from operations of \$1.7M. With activity levels similar to the previous year, total gross operating revenue of \$6.944M was generated, which was 3.4% over initial budget projections. In addition, the Commission realized \$364K from the sale of parkland to Parks Canada and received \$400K for feasibility studies from the Province to offset the cost of feasibility studies, bringing the total gross revenue for 2006/07 to \$7.596M. Gross operating expenditures of \$14.319M were in line with budget projections. The Province of Ontario provided grant funding of \$7.214M to support 2006/07 operations and an additional \$2.5M for strategic investment by the Commission. As a result, the Commission reported an operating profit of \$2.991M, at March 31, 2007.

Capital Investment

Capital investment is critical to the success of the Commission's operations. The extensive and diverse infrastructure with more than 40 years of use, including the heritage buildings and artefacts, recreational and park facilities, roads and parkways have deteriorated and require capital funding to restore and rehabilitate them to continue to attract visitors to the region. The studies conducted in 2006/07 confirmed that the Commission would need \$17M in capital investment to bring its facilities up to a state of good repair.

In support of its capital maintenance program the Commission received provincial grant funding of \$2.36M in 2006/07. This funding was directed to high priority, health and safety related projects which included: the stabilization and repair of a number of heritage buildings in Upper Canada Village, replacement of maintenance equipment, the complete refurbishment of the washroom facilities on Nairne Island, replacement of playground equipment, repair and maintenance of roads and electrical upgrades and repairs.

Fort Henry Trust Fund

In 1999, the federal government through Parks Canada established an endowment fund of \$5 million to assist in the restoration of the cultural resources at Fort Henry. The funds were held in trust by the Commission with interest accruing annually. In December 2005 Parks Canada notified the Commission that the principal and accrued interest would be required to complete the upcoming phase of the restoration. In January 2006 \$1.038M was transferred to Parks Canada and in April 2006 the balance of \$4.993M was transferred back to Parks Canada to offset costs incurred to date on the restoration project.

Fort Henry Restoration Update

The Restoration Program at Fort Henry is now entering the final stages of the first phase of the joint Provincial and Federal funding. The work that is currently being conducted on the two Branch Ditch Towers will deplete the original \$15 million dollar fund.



Work commenced on the East Branch Ditch Tower in the fall of 2006 and continued over the winter. Work in this area is still ongoing on minor aspects of the construction. One area that required more intense intervention was the stone retaining wall along the waterline running north from the East Tower. This wall was dismantled and is waiting for additional funding before it can be reconstructed. The Tower itself received a new roof, new wooden cladding on the gun level and major stabilization of the masonry. Masonry repairs included stone repairs or replacement and the insertion of a stabilizing grout between the inner and outer masonry walls. Restoration commenced on the West Branch Ditch Tower in the

spring of 2007. This tower stood without a protective roof for almost fifty years from the 1890's until the restoration of 1936-38, so it was in a more dilapidated state and has required significantly more intervention than the East Tower. The work schedule is on time and it is expected that they will complete operations in September 2007.

Customer Service & Office Administration

The Customer Service Office Administration (CSOA) team provides reception and office services, administrative activities for Parks and Recreation, Corporate Services, Product Development and Marketing, fleet requirements and GIS for the Maintenance group, operate the Upper Canada Village Heritage Park Information Centre and responds to all information inquiries, processes reservations, as well as fulfills requirements under Freedom of Information and Protection of Personal Privacy.

During the season, the CSOA team collated several large mail-outs to adult and youth groups, Upper Canada Golf Course members, Chrysler Park Marina seasonal boaters and Extended Stay Campers and administered the seasonal camper draw process. Throughout the 2006/07 season, 30,931 telephone calls were answered by bilingual agents on the toll free number. These calls included inquiries on events, attractions, parks, accommodations as well as several thousand reservations. The majority of reservation calls were for camping, Guest House stays, group visits to Upper Canada Village, workshops and programs, and Alight at Night.

The following breakdown depicts an overview of reservation activity in the Customer Service Unit for the 2006/07 season.



Reservation Type	Fiscal Year 2006/07	Fiscal Year 2005/06	+/-	%
Camping	9,165	8,073	1092	13.5%
UCV Adult Groups	385	427	-42	(9.8%)
UCV Youth Groups	556	551	5	.9%
Journeys of Discovery	48	26	22	84.6%
Alight at Night - wagons	90	98	-8	(-8%)
Alight at Night- Pommier Carriage	162	168	-6	(3.5%)
Total	10,406	9,343	1063	11.3%

This energetic team provided support and assistance to all departments in the promotion and selling of new initiatives to the Commission's diverse customer base.



*Back row left to right: Judy Neville, Trudy Hart
Front row left to right: Darlene Kinnear, Nancy Dixon*

Human Resources

Several employee recognition awards conferred upon The St. Lawrence Parks Commission staff prove that human capital is what makes an organization successful. Upper Canada Village employees, Darlene Kinnear, Nancy Dixon, Trudy Hart and Judy Neville were awarded the Ministry of Tourism Discovery Award for Best Team. Not only do these employees of the Education Department make living history come alive by entertaining and housing youth and children at Upper Canada Village in overnight programs, they are also very involved in altruistic community organizations in Eastern Ontario.

In partnership with Rory Burke and Dana Hall of the Ministry of Tourism, Barry Hughes and Jennifer Dalrymple of the Commission's Parks and Recreation Division received the Discovery Award for Best Practices. Agency and Ministry staff worked closely together on a project that led to

the transfer of ecologically protected lands to the Frontenac Arch Biosphere Reserve for the benefit of the environment and for future generations.



*Left to Right: Chairman Peter Watson,
MPP Jim Brownell, Jennifer Dalrymple, Barry Hughes,
Darlene Kinnear, Deputy Minister Bill Allen*

The Commission continues to embrace its philosophy of Safety First with a strong focus on health and safety. Managers and the Occupational Health & Safety Committee continued working together in their concern for safety of workers, and particularly, young workers. Staff received Workplace Inspection Training, Defensive Driving, First-Aid Training, Chainsaw Safety Training and on-site specific training. The Commission's commitment to health and safety is held in high regard as it extended its safety (and business) training to community members in the form of Fire and Life Safety Training, Due Diligence and Hiring and Firing Training workshops.

The End of Mandatory Retirement helped the Commission to retain some of its talent as a num-

ber of potential retirees decided to stay on beyond their retirement date of 2006.

In support of the Ontario Public Service's modernization initiative, managers of the Commission completed their on-line Talent Management Profiles and Assessments. Another modernization initiative that empowered employees through e-service was the OPS's on-line drug-card enrolment program for eligible OPSEU employees and their dependents.

At the suggestion of one of our employees, John Robertson of Fort Henry National Historic Site of Canada, the Quarter Century Club is now also recognizing seasonal employees for their tenure in the Ontario Public Service.

The following employees, with long service records, were recognized for their tenure:

Celebrating with The St. Lawrence Parks Commission:

20 Years: (CSFS - Corporate Services/ Financial Services) Denise Fougere, (HR - Human Resources) Wanda Fortier, (GM - General Managers Office) Michael Paradis, (FH - Fort Henry) John Gillis, (Maintenance and Operations) Herbert Aitken, (UCV - Upper Canada Village) Margot Dixon, Patricia Wood, Lynn Lafave, Jill Jonkman;

25 Years: (Financial Services and Systems) Erma Froats, (CSOA - Customer Service and Office Administration) Carole Green, (FH) Mary Morton-Lloyd, (UCV) Jancis Sommerville;

30 Years: (CSFS) Susan Fetterly, (FH) Sandra Cornwall, (UCV) Darlene Brugmans, (UCV) D. Patricia Quinn.

Celebrating with Ontario Public Service:

20 Years: (UCV) Margot Dixon, Patricia Wood, Lynn Lafave, Jill Jonkman, Dave Dobbie, (FH) John Gillis, (Maintenance and Operations) Herbert Aitken;

25 Years: (FH) Mary Morton - Lloyd, (UCV) Jancis Sommerville;

30Years: (FH) Sandra Cornwall, (UCV) Darlene Brugmans, (UCV) D. Patricia Quinn.

Retiree: (UCV) Blanche Garlough

The Public Sector Disclosure Act, 1996 required organizations that receive public funds to annually disclose the names, positions, salaries and taxable benefits of employees paid \$100,000 or more in a year. For the Commission, in the 2006 calendar year, this disclosure is as follows:

NAME	POSITION	SALARY	TAXABLE BENEFITS
Paradis, M.S.	General Manager	157,588.67	268.52
Fitz-Gibbon, B.F.	Director, Corporate Services	116,658.87	196.11
Hughes, Barry F.	Manager, Parks and Recreation	116,658.87	196.11
Robertson, L. John	Manager, Fort Henry	116,658.87	196.11
Dobbie, D	Manager, UCV	106,125.35	187.17

Upper Canada Village

New "Premium" Passport to the Past

An optional "premium" upgrade to the existing Passport to the Past was introduced for 2007, with unlimited visitation to Alight at Night as the benefit (rides not included) for an additional fee equivalent to just under the price of two visits to Alight at Night for each age category.

Crysler Park Sugar Bush Wraps Up for Another Season in 2007

The St. Lawrence Parks Commission resumed operation of the Sugar Bush in 2007. It remained open for four weekends, with the two middle weekends being the busiest due to favourable weather conditions. Approximately 172 gallons of syrup were produced. Altogether, the pancake house generated \$2,880 and the Shanty Store \$2,830 in revenue. Three different school groups came on week days. Cogeco TV out of Brockville was at the sugar bush during a school visit to produce a piece for "The Source", Brockville's cable TV magazine show. The Village was approached by the operator of Java House Café in Cornwall, who has purchased syrup from the Sugar Bush to use and promote as local produce featured in the café's spring breakfast specials.

Battle of Crysler's Farm Visitor Centre

The refurbishment of exhibits at the Visitor Centre continued over the year. A map depicting the larger theatre of war during the 1812-14 period was produced and the new model of the Crysler's Farm Battlefield installed. Most of the fibre optics on the map and on the model are in place and will be programmed to light up to show the progress of the War and the Battle. Deadline for launch is Opening 2007.

New Youth Programs Introduced

A new "Grade Seven Special Activity Days" program was introduced to the line-up of Living History Educational Programs for the first time in the fall of 2006.



A new Senior Young Interpreters program was also introduced for former Time Travellers and Young Interpreters who are 15, 16 or 17 years of age to participate in. Participants in the program have the opportunity to develop their knowledge and expertise as an historical interpreter while taking on a leadership role for other youth programs on site.

New Family Music and Arts Festival

To end our season at the Family Activity Centre with a celebration, the Village hosted a Family Music and Arts Festival on Labour Day Weekend. A variety of musicians, storytellers and a puppet theatre group performed during the afternoons of the long week-

end, and included: The Celtic Rathskallions, James Gordon, Mary Lambert, Pauline Grondin, Kathleen Kompass and the Rag & Bone Puppet Theatre. Upper Canada Village staff acted as hosts and provided some of the musical entertainment. Special banners were also prepared to help promote this event.

About 70 people attended each of the shows by the Celtic Rathskallions on Saturday. Sunday and Monday's weather was less hospitable, but smaller enthusiastic audiences attended each of the music, puppet theatre and storytelling performances on these days. The Family Activity Centre closed for the season Monday, September 4.

Adult Overnight Live-In Adventure

The new Adult Overnight Live-In Adventure pilot program held September 2-3, 6-7 and 9-10 was an overwhelming success. Three sessions were offered (one added after the original two became full). A total of 35 adults participated, ranging from 19 to 74 years of age. The program included a wide range of hands-on activities to give participants an understanding of 1860s life, including a costuming session and site tour, open hearth or trades workshop, dinner at Cooks Tavern followed by singing and dancing, farm chores, a handwork or mills workshop, garden tour, and church service. Many extremely positive comments and evaluations were received, praising the staff and the value of the entire experience.



Fall Fair

Upper Canada Village's Annual Fall Fair this year saw close to 3,500 people (over 1700 each day), making it one of the best Fall Fair weekends in recent years. Of course beautiful weather contributed to the success of the event. There was great participation at all activities, as visitors joined in 1860s games, enjoyed fudge, cheese, apples and lemonade at old-fashioned prices, visited the exhibits inside the floral hall, watched livestock shows, and shopped at the Village Store. On top of all of this, three weddings took place at the Village on Friday and Saturday evening, making it a busy weekend all round.

Parks Canada Staff Day

On October 4, 2006, Parks Canada staff from the field offices in Cornwall and Ottawa spent a day at Upper Canada Village. Village staff prepared three workshops for the group, one on the use of reproductions, a second on the production of period costumes and a third on the visitor experience at the Village. About 80 Parks Canada employees attended the sessions, visited the site and had lunch at the Harvest Barn. The organizers of the staff day were very pleased with the quality of the workshops and felt that all the participants had greatly enjoyed their experience at the Village.

Tactile Tour

Upper Canada Village, in collaboration with Diane Gallinger of Jordan Heritage Resources, offered Tactile Tours for people with vision loss on September 30 and October 14, 2006. Diane has researched and written about the subject of museum accessibility for people with disabilities for the Canadian Museum Association as well as for other institutions in England and the U.S. She also curated the costume exhibit, "Ghosts of Fashions Past" which was on display upstairs in Chrysler Hall.

In preparation for this new venture, Diane, together with a blind resource person from Brockville, led a training session for Upper Canada Village staff on Sept. 29. Media releases went out to the local media as well as to CNIB offices in the region. Both tours were extremely well received.

The tours focused on three different areas in the Village and used descriptive language, handling of period and reproductions objects and tactile diagrams. It was a rewarding and positive experience not only for the participants but equally for those leading the tours. Upper Canada Village will review the input gathered from the seven participants to decide how to improve and possibly expand this program for next year.

Alight at Night

Upper Canada Village's 6th annual Alight at Night event saw record numbers with more than 8,000 more visits to the event than last year (over 35,500 in total).

The Village Store also saw record sales of over \$110,000 (over \$37,000 more in retail revenues than last year), with the new Candy Shoppe doing exceptionally well.

The Upper Canada Golf Course Restaurant was also open for Alight at Night in 2006. This expanded food and beverage offering allowed more visitors to be accommodated especially during the busy holiday period.

Alight at Night - Sponsorship

BMO Financial Group came on board as 2006's major Toy Train Sponsor (\$5,000). Several nightly sponsors were also secured (\$350 each).

A special new Media Friends & Fun Pass was created, and sent to over 40 key media (which invited them to attend Alight at Night with up to three family members or friends) compliments of Upper Canada Village. The fun pass also included free vouchers for wagon and train rides, and free dessert at the Upper Canada Golf Course Restaurant. The media could use the pass on the night of their choice up to and including December 10th, thereby encouraging them to come early to cover the event.

Media exposure throughout the event was fantastic. Not only did local newspapers give great coverage, but new this year, the Lake Champlain Weekly out of Vermont featured the event with a large cover photo on their newspaper (15,000 copies) and a full page article with photos on page 5; the Watertown Daily Times ran a large photo with editorial in the Looking Ahead section of their paper; and,

the Kingston This Week newspaper ran a contest where you could win an overnight package to Alight at Night which resulted in exposure for the event in both their paper and on their website. The Nov/Dec issue of CAA (formerly Leisureways, then Journeys magazine) ran an 800-word editorial and photo on Alight at Night. This regional CAA publication's readership of 150,000 goes from Montreal, along the Seaway to close to Brockville, and north past Ottawa.

Cornwall radio did interviews, and CFRA in Ottawa conducted a half-hour interview that ran on two Saturdays during the event. CTV cameramen came out to get new footage that ran during the news, and CANWEST writer Shannon Bradley conducted an interview about Alight at Night in support of an article on the role historic sites play in providing nostalgic experiences to people (for the Montreal Gazette).

Traffic on the Village website increased significantly over the course of the event as well. And while the English site pages and in particular the Alight at Night page visits were up about 21%, the French site page visits were up close to 52%, which attests to the success of the CHOT TV campaign made possible this year with support through the Eastern Ontario Development Fund (EODF).



Enhanced Alight at Night Marketing - Thanks to Cornwall & Seaway Valley Tourism (CSVT) and the Eastern Ontario Development Fund.

Through a partnership with CSVT and the successful application for funds from the EODF, Upper Canada Village was able to run radio campaigns on 3 Cornwall radio stations, 2 Brockville radio stations, and a television campaign on TVA-CHOT in the Outaouais for this year's Alight at Night program. This was in addition to the current marketing plan supported by the Ontario Tourism Marketing Partnership Corporation.

New "Celebrate Ontario" Funding Sought for 2007/08 Alight at Night

An application to the Ontario Government's new Celebrate Ontario Funding program was submitted for a new, artificial outdoor skating surface and the associated maintenance and staffing costs for Upper Canada Village's Alight at Night program. An enhanced marketing campaign has been developed in support of promoting the rink and is part of the application. Successful applications were notified near the end of March.

This application for Upper Canada Village, one of four applications that were submitted in conjunction with industry partners for St. Lawrence Parks Commission events, was successful.

Fort Henry National Historic Site Of Canada



2006 Attendance & Revenue Performance

Fort Henry achieved a 2.5% increase in activity against forecast budget target, an increase of 7.3% over 2005 activity. This was achieved through strong performance in regular admissions, education programs and school tours attendance. Of note, education programs saw a 5% increase in activity over budget forecast which represented an increase of over 20% over 2005 performance. The renowned Fort Henry Guard Sunset Ceremony series led the way for special event programming with a 16% increase in attendance over 2005.

Overall revenues met the revised budget target and exceeded 2005 financial performance by 7.2% or \$74,165. Growth in sponsorship revenue of over 136% or \$80,000 over budget forecast combined with growth in regular programming categories contributed to the growth in revenue. This led to an improvement in net income performance of over \$50,000.

Fort Henry introduced several new initiatives in 2006. The new Musical Tattoo event in July was a near sell-out and had a record setting 1,955 advance tickets sold a full month ahead of the event.



Fort Henry Education marketing collateral was redesigned with revised editorial, and the inclusion of retail products that relate to onsite student experiences and products that are useful as teacher's classroom aids, altogether in an attractive and high quality bound program brochure.

WPBS Television in New York State produced a half hour documentary,

"Hard Rock and Heavy Metal", which was aired in the United States and Canada, a private screening was held prior to a Sunset Ceremony. "Hard Rock and Heavy Metal" has aired frequently throughout the year on PBS.

Awards & Recognition

Once again, Fort Henry was presented with the Greater Kingston Chamber of Commerce 2006 Tourism Business of the Year award. This is the third time Fort

Henry has been named Tourism Business of the Year.

Fort Henry earned the United Way Platinum Award for the fourth time. The platinum award recognizes employee campaigns with a minimum of 90% participation and \$100 per capita.

The Sunset Ceremonies series was voted one of Ontario's Top 50 events by Festival and Events Ontario. The Top 50 Ontario Festivals program acknowledges excellence in the province's festivals and community events industry and the Top 50 designation carries the highest visibility of all of Festivals and Events Ontario's awards programs.

Fort Henry hosted Minister of Tourism Jim Bradley along with hundreds of schoolchildren for the official launch of the 2006 Ontario Tourism Summer Fun Pass initiative. The Fun Pass program, a joint initiative between the Ministry of Tourism and the Ministry of Culture and their agencies and attractions, provides free child's admission to more than 1.4 million elementary school children during the summer holidays. 1,280 passes were redeemed at Fort Henry over the summer.



Fort Henry on the Road

Ontario Tourism Marketing Partnership Corporation supported Fort Henry's efforts by providing profile at the GO Media conference in Deerhurst Lodge in Muskoka and at the Eats, Beats and Treats Consumer show in Pontiac, Michigan. Fort Henry Guard staff attended both shows and officiated at the dinner for the Ontario night at GO Media.

Fort Henry staff also represented the Commission at the 2006 Rendezvous Travel Trade show in Toronto, with over 36 appointments; 3 site visits were arranged for post show.

Parks Canada - UNESCO World Heritage Site Submission

In September, Fort Henry hosted Mr. Michel Cotte who was doing a site evaluation for Parks Canada's UNESCO World Heritage Site designation application. An announcement on the application is anticipated in June 2007.

Fort Henry was featured in the Parks Canada 'National Historic Sites' brochure for the first time.

Parks & Recreation

Frontenac Arch Biosphere Reserve - 1000 Islands

The Frontenac Arch Biosphere Reserve (Biosphere) Organization was the winner of the 2006 Ontario Association of Landscape Architects (OALA) - Service to the Environment Award. Barry Hughes nominated the Biosphere citing, "The work of the Biosphere Reserve clearly embraces the OALA's mandate of serving the public good, applying creative and technical skills and scientific, cultural and political knowledge to the stewardship and conservation of the landscape and its citizens." The award was presented to the Biosphere Reserve executive at the Ontario Association of Landscape Architects' annual general meeting and awards banquet on March 24, 2006 in Toronto.

Recipient of CSLA Community Service Award

Barry Hughes is registered for the Canadian Society of Landscape Architects (CSLA) conference in Ottawa on May 3 and 4, 2007. At this conference the CSLA Community Service award will be presented to the Frontenac Arch Biosphere Award in recognition of their outstanding contribution to the environment and the community. Barry Hughes made the nomination in January and was advised in March of the Frontenac Arch Biosphere Reserve win.

Eastern Ontario Hydroplane Races at Long Sault Park - Recipient of "Race of the Year" Award

Mille Roches Beach on the Long Sault Parkway was once again named Race of the Year site by the Canadian Boating Federation. The Long Sault location has been recognized as the best race site for the last four years due to its sheltered bay area and calm water which makes it an ideal race site for hydroplanes.



Tourism Information Booth Partnership Official Opening

In June 2006, the Long Sault Parkway East Information Booth was officially opened. Through a partnership between the Township of South Stormont, the South Stormont Chamber of Commerce, Cornwall and Seaway Valley Tourism and the St. Lawrence Parks Commission, the information

centre will be open from 8:00 a.m. to 8:00 p.m. from Thursday to Monday for the months of June, July and August. Representatives from all partner groups and the provincial government took part in an official ribbon and cake cutting ceremony.

Cabin Construction Partnership with Catholic District School Board of Eastern Ontario

Through a partnership between the Commission and the Catholic District School Board of Eastern Ontario (CDSBEO), a Camper Cabin Cooperative was launched in the spring of 2006. The program is an excellent win-win situation for both the Commission and CDSBEO secondary school students. The students enrolled in the BUILD Construction Technology Program have an excellent opportunity to work on a large project, demanding a variety of skills, and the finished product will be a testament to their work for years to come.

The first cabin constructed under the partnership was built as a summer co-op project in 2006 at the Commission's Riverside-Cedar Campsite, Morrisburg. The Commission is optimistic about the continued partnership with the CDSBEO and hopes to add at least six cabins to each of the five parks it operates along the St. Lawrence Seaway between the Quebec/Ontario border and Kingston.



7th Annual Cambodian Picnic, Long Sault Parkway

The 7th Annual Communauté Angkorienne du Canada picnic at Woodlands Day-Use Picnic Area on the Long Sault Parkway was held on July 15, 2006. Over 4,000 Cambodian families-10,000 people-flowed into Woodlands Day-Use Area. Wanda Fortier, Director of Human Resources, officially welcomed the group on behalf of the Commission. Guy Lauzon, MP for Stormont-Dundas-Glengarry, delivered an official welcome from the federal government. The weather was less than perfect for their festivities and although they enjoyed a full day of cooking and communing together, two major downpours at the start and end of the day dampened spirits and sent some home early.



St. Vincent and the Grenadines Picnic at Brown's Bay

The St. Vincent and the Grenadines picnic at Brown's Bay took place in July. The committee estimated that about 5,000 to 6,000 people would attend, and over 10,000 attended. Attendees came from Boston, Washington, Montreal, Ottawa and Toronto.

Top Dogs at Woodlands Campground

The largest outdoor dog show in Canada took place from August 25 to August 28, 2006, at Woodlands Campground on the Long Sault Parkway. The rapid growth of the S. D. & G. Dog Show over the past four years has elevated the show to its current status.

Over 100 dog breeds from various associations and clubs including the Ottawa Valley All Setters Association, Boston Terrier Club of Ontario, Rideau Valley Terrier Club, Siberian Husky Club of Canada, and the English Setters Club of Canada, competed over the four-day event with a total of 2,945 entries.



UPPER CANADA GOLF COURSE

Upper Canada Golf Course Celebrates Its 40th Anniversary

June 2006 represented the 40th anniversary of the opening of 18 holes at Upper Canada Golf Course. Designed by renowned golf course architect Robbie Robinson, Upper Canada is consistently rated as one of the top courses in Eastern Ontario. It was rated four stars in Fodor's "Golf Digest's Places to Play". The guide also designated it as "Outstanding. Plan your next vacation around it." 40th anniversary promotional materials included, a newly designed scorecard and banners that were installed on the light poles along the entrance to the golf course. An anniversary golf tournament was held on June 9, 2006.

Chad Kilger Special Olympics Golf Tournament

The Chad Kilger Special Olympics Golf Tournament took place on Friday, July 14, 2006. This successful tournament, now in its eighth year, had the largest turnout of participants to date, and raised over \$32,000 dollars for Special Olympics. A number of NHL Hockey players, coaches and other local dignitaries were in attendance at the star-studded event. Media represented included TSN, The New RO and numerous local media outlets.

Canadian Junior Golf Association (C.J.G.A.) Championships

Upper Canada hosted the C.J.G.A. Quebec Junior Golf Championships from Monday, August 21 to Wednesday, August 23, 2006. Under ideal weather and course conditions, excellent scores were posted by the junior players.

CRYSLER PARK MARINA

Retail

A new grid racking system was installed in the retail area during the 2006 season. This racking allows marina crested clothing to be prominently displayed. In addition, the snack food area was expanded providing customers with another option for a quick lunch or snack foods. These retail space improvements will be continued to maximize customer service and retail sales.

Renovations

A number of maintenance projects were completed in 2006/07 including renovation of the service building, new awnings and structure, trim, shingles, decking replacement, dormer repairs and new lighting. In July, a retaining wall and access step was built at the boat launch ramp. This new retaining wall will prevent washouts and will also improve accessibility to the ramp and dock. All of these maintenance improvements contribute towards maintaining customer satisfaction with the marina facilities.

Special Events

Crysler Park Marina Family Fun Day

Despite the thunder showers close to 40 children participated in the 3rd Annual Chrysler Kid's Fishing Derby. Canadian Tire in



Morrisburg provided prizes. Carpin's Bait and Tackle in Ingleside, a sponsor, donated the fishing bait and prizes. Many fish were caught, measured and then released with help from the staff from Carpin's. Bytowne Boat Tops was a new sponsor this year. Every child was awarded a prize and all participants seemed very excited about the day's catch. The day concluded with a Little Ray's Reptile Show.



Paddle Poker Run

The Paddle Poker Run event consisted of five checkpoints along the St. Lawrence River between Chrysler Park Marina and the Upper Canada Migratory Bird Sanctuary beach. Participants were enthusiastic about the event and enjoyed the awards ceremony and barbeque that wrapped up the event.

Auditors' Report

To the Members of the St. Lawrence Parks Commission,
the Minister of Tourism, and the Auditor General of Ontario

We have audited the statement of financial position of The St. Lawrence Parks Commission as at March 31, 2007 and the statements of operations, changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Commission's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Commission as at March 31, 2007 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Raymond Chabot Grant Thornton LLP

Chartered Accountants,
Licensed Public Accountants

Ottawa, Canada
April 30, 2007

The St. Lawrence Parks Commission

Financial Position

March 31, 2007
(In thousands of dollars)

	2007	2006
	\$	\$
ASSETS		
Current assets		
Cash	2,846	2,093
Amounts receivable	2,683	84
Inventories	320	272
Prepaid expenses	89	76
	5,938	2,525
Capital assets (Note 4)	459	280
	6,397	2,805
Funds held in trust (Note 5)		4,983
LIABILITIES		
Current liabilities		
Accounts payable	1,646	832
Accrued liabilities	174	169
Deferred contributions (Note 7)	698	862
	2,518	1,863
Severance and future employee benefits (Note 8)	1,087	1,140
	3,605	3,003
NET ASSETS		
Invested in capital assets	459	280
Restricted surplus (Note 6)	2,864	
Unrestricted deficit	(531)	(478)
	2,792	(198)
	6,397	2,805
Funds held in trust (Note 5)		4,983

The accompanying notes are an integral part of the financial statements.

On behalf of the Board,

Director



Director



The St. Lawrence Parks Commission Operations

Year ended March 31, 2007
(In thousands of dollars)

	2007	2006
	\$	\$
Revenue		
Provincial government funding		
Operational	10,002	5,575
Refurbishment (Note 4)	2,312	4,423
Entrance fees	2,388	2,281
Campsites	1,547	1,554
Golf course	644	613
Gross profit from retail operations (Note 9)	622	607
Miscellaneous (Note 6)	418	75
Concession and site rentals	257	299
Marina docking and storage	234	216
Sponsorships	213	180
Investment income	185	146
	<u>18,822</u>	<u>15,969</u>
Expenditures		
Salaries, wages and benefits (Notes 2, 10 and 12)	9,903	9,585
Services (Note 13)	1,955	1,632
Supplies and equipment	1,517	1,440
Refurbishment (Notes 4 and 14)	2,312	4,423
Transportation and communication	130	172
Miscellaneous	15	19
	<u>15,832</u>	<u>17,271</u>
Excess (deficiency) of revenue over expenditures	<u>2,990</u>	<u>(1,302)</u>

The accompanying notes are an integral part of the financial statements and Note 3 provides other information on earnings.

The St. Lawrence Parks Commission Changes in Net Assets

Year ended March 31, 2007
(In thousands of dollars)

	Invested in capital assets	Restricted (Note 5)	Unrestricted	2007 Total	2006 Total
	\$	\$	\$	\$	\$
Balance, beginning of year	280		(478)	(198)	1,104
Excess (deficiency) of revenue over expenditures	(131)	2,864	257	2,990	(1,302)
Acquisition of capital assets	310		(310)		
Balance, end of year	<u>459</u>	<u>2,864</u>	<u>(531)</u>	<u>2,792</u>	<u>(198)</u>

The accompanying notes are an integral part of the financial statements.

The St. Lawrence Parks Commission

Cash Flows

Year ended March 31, 2007

(In thousands of dollars)

	<u>2007</u>	<u>2006</u>
	\$	\$
OPERATING ACTIVITIES		
Excess (deficiency) of revenue over expenditures	2,990	(1,302)
Non-cash items		
Amortization of capital assets	131	71
Changes in working capital items		
Amounts receivable	(2,599)	75
Inventories	(48)	13
Prepaid expenses	(13)	(25)
Accounts payable	814	(147)
Accrued liabilities	5	8
Deferred contributions	(164)	(1,176)
Severance and future employee benefits	(53)	117
Cash flows from operating activities	<u>1,063</u>	<u>(2,366)</u>
INVESTING ACTIVITIES		
Acquisition of capital assets and cash flows from investing activities	<u>(310)</u>	<u>(62)</u>
Net increase (decrease) in cash	753	(2,428)
Cash, beginning of year	<u>2,093</u>	<u>4,521</u>
Cash, end of year	<u>2,846</u>	<u>2,093</u>

The accompanying notes are an integral part of the financial statements.

The St. Lawrence Parks Commission

Notes to Financial Statements

March 31, 2007

(In thousands of dollars)

1 - GOVERNING STATUTES AND NATURE OF OPERATIONS

The St. Lawrence Parks Commission (the Commission), a Provincial Corporation without share capital and Crown Agency, is subject to and governed by an Ontario Statute, The St. Lawrence Parks Commission Act. The Commission operates several parks, historical sites and other facilities situated on Crown lands in Eastern Ontario, including Upper Canada Village and Fort Henry, intended to provide tourism and recreation opportunities to both residents of and visitors to the Province.

2 - ACCOUNTING POLICIES

Accounting estimates

The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts recorded in the financial statements and notes to financial statements. These estimates are based on management's best knowledge of current events and actions that the Commission may undertake in the future. Actual results may differ from these estimates.

Inventory valuation

Inventories are valued at the lower of cost and net realizable value. Cost is determined by the first in, first out method.

Revenue recognition

The Commission follows the deferral method of accounting for contributions. Under this method, contributions restricted for future period expenses are deferred and are reported as revenue in the year in which the related expenses are incurred. If an amount to be received can be reasonably estimated and collection be reasonably assured, unrestricted contributions are reported as revenue when received or receivable.

Amortization of capital assets

While capital assets, including land, acquired before April 1, 1994 are carried at nominal value, assets acquired after March 31, 1994 are capitalized at cost (Note 4).

Capital assets are amortized over their estimated useful lives according to the straight-line method over the following periods:

	<u>Periods</u>
Machinery, equipment, and tools	5 years
Vehicles	5 - 10 years
Computer systems	3 years
Office furniture and equipment	3 - 4 years
Structures	5 years
Heritage project	5 years

The St. Lawrence Parks Commission

Notes to Financial Statements

March 31, 2007

(In thousands of dollars)

2 - ACCOUNTING POLICIES (Continued)

Salaries, wages and benefits

These financial statements reflect the salaries, wages and benefit costs allocated by the Province of Ontario for those members of the Ontario Public Service (OPS) who are involved with Commission operations.

Severance accrual

OPS classified employees with more than five years continuous service are entitled to one week of severance for each year of service, up to a maximum of six months pay at the end of employment, whether at normal retirement, termination, or resignation. Unclassified employees with more than five seasons of continuous service are entitled to such payment only if terminated by the employer. The Commission has accrued the obligation owing to classified employees. Any potential obligation for unclassified employees is recorded only upon termination.

Pension Plan

The Province provides pension benefits to its full-time OPS employees through participation in the Public Service Pension Plan (PSP Plan) and the Ontario Public Service Employees' Union Pension Trust (OPSEU Pension Trust). These plans are multiemployer defined benefit pension plans. As the Commission has insufficient information to apply defined benefit plan accounting, the plans have been accounted for as defined contribution pension plans, and the Commission's annual contributions to these Plans are expensed.

Workplace Safety and Insurance Board

The Province provides benefits to OPS employees on workers' compensation through the Workplace Safety and Insurance Board (WSIB). Adjustments to the estimated WSIB obligation, if any, are recognized in the year in which supportive computations are made available to the Commission by the WSIB.

Refurbishment Expenditures (Notes 7 and 14)

The Commission records refurbishment expenditures in connection with the long-term refurbishment of Fort Henry once they can be reasonably estimated, which generally is on receipt of documentation from Parks Canada.

3 - INFORMATION INCLUDED IN EARNINGS

	<u>2007</u>	<u>2006</u>
	\$	\$
Amortization of capital assets	131	71

The St. Lawrence Parks Commission

Notes to Financial Statements

March 31, 2007
(In thousands of dollars)

4 - CAPITAL ASSETS

	2007		
	Cost	Accumulated amortization	Net
	\$	\$	\$
Machinery, equipment and tools	162	139	23
Vehicles	719	322	397
Computer systems	168	153	15
Office furniture and equipment	123	113	10
Structures	69	55	14
Heritage project	76	76	
	<u>1,317</u>	<u>858</u>	<u>459</u>

	2006		
	Cost	Accumulated amortization	Net
	\$	\$	\$
Machinery, equipment and tools	143	130	13
Vehicles	479	235	244
Computer systems	153	138	15
Office furniture and equipment	105	97	8
Structures	51	51	
Heritage project	76	76	
	<u>1,007</u>	<u>727</u>	<u>280</u>

Annual Provincial government funding includes an amount of \$2,312 (2006 - \$4,423) expended by the Commission in connection with the maintenance and up-keep of certain capital assets of the Province of Ontario.

5 - FUNDS HELD IN TRUST

Subject to the terms and conditions of a March 1999 Contribution Agreement, as amended in March 2000, the Commission received an amount of \$5,000 from Parks Canada to be held in trust. Transfers during the year to the Parks Canada Agency, amounted to \$4,993 (2006 - \$1,038) which includes the interest earned on funds held in trust.

The continuity of funds held in trust are:

	2007	2006
	\$	\$
Balance, beginning of year	4,983	5,871
Interest earned	10	150
Transfer to Parks Canada Agency	<u>(4,993)</u>	<u>(1,038)</u>
Balance, end of year	<u></u>	<u>4,983</u>

The St. Lawrence Parks Commission

Notes to Financial Statements

March 31, 2007

(In thousands of dollars)

6 - RESTRICTED FUNDS

During the year, the Commission was granted \$2,500 of funding from the Province of Ontario for future strategic investment, to assist the Commission to continue to serve the people of Ontario and enhance the Province's economic advantage. These funds were received during April 2007.

Included within miscellaneous revenue is \$364 arising from the sale of various parcels of land to the Nature Conservancy of Canada on June 16, 2006. A land stewardship reserve has been established and funds are restricted to the acquisition or improvement of the Commission's existing and future real assets.

7 - DEFERRED CONTRIBUTIONS

	2007	2006
	\$	\$
Prepaid admissions	205	220
Ministry of Tourism - funding for refurbishment		
Balance, beginning of year	108	336
Contributions	2,360	1,860
Expenditures	(2,285)	(2,088)
Balance, end of year	183	108
Ministry of Tourism - funding for Fort Henry refurbishment		
Balance, beginning of year	117	1,453
Contributions		1,000
Expenditures (Note 2)	(27)	(2,336)
Balance, end of year	90	117
Other deferred contributions		
Feasibility study grant	112	400
Deferred capital asset contribution	15	17
Celebrate Ontario contribution	93	
Sub-total of other deferred contributions	220	417
	698	862

8 - SEVERANCE AND FUTURE EMPLOYEE BENEFITS

	2007	2006
	\$	\$
Severance accrual	799	844
Workplace Safety and Insurance Board benefit accrual	288	296
	1,087	1,140

The St. Lawrence Parks Commission

Notes to Financial Statements

March 31, 2007

(In thousands of dollars)

9 - GROSS PROFIT FROM RETAIL OPERATIONS

Retail gross profit is comprised of:

	<u>2007</u>	<u>2006</u>
	\$	\$
Sales from retail operations	1,391	1,305
Cost of goods sold	<u>769</u>	<u>698</u>
Gross profit from retail operations	<u>622</u>	<u>607</u>

10 - PENSION PLAN

The Commission's contribution to the PSP Plan and the OPSEU Pension Trust for the year ended March 31, 2007 was \$346 (\$364 in 2006) and is included in salaries and benefits.

11 - ECONOMIC DEPENDENCE

As a significant source of the Commission's income is derived from funding received from the Province of Ontario, its ability to continue viable operations is dependent upon maintaining such funding.

12 - REMUNERATION OF MEMBERS

Total remuneration of members of the Commission was \$20.6 (\$19.8 in 2006).

13 - TRANSACTIONS WITH THE PROVINCE OF ONTARIO

In the normal course of operations, the costs of post-retirement non-pension employee benefits have been paid by the Management Board Secretariat of the Province of Ontario and are not included in the statement of operations of the Commission.

Included in accounts receivable is \$93.5 (2006 - \$nil) due from the Ministry of Tourism regarding the Celebrate Ontario contribution and \$2,500 (2006 - \$nil) due from the Ministry of Finance regarding future capital project funding. Included in accounts payable is \$1,415 (2006 - \$611) due to the Ministry of Finance in connection with payroll expenses.

During the year, the Commission paid the Ministry of Transport \$196 (2006 - \$194) for the maintenance of 1000 Islands Parkway.

The St. Lawrence Parks Commission

Notes to Financial Statements

March 31, 2007

(In thousands of dollars)

14 - COMMITMENTS

a) The Commission has entered into long-term lease agreements expiring on various dates between 2008 and 2011 which require lease payments of \$233. The minimum lease payments for the next four years are \$128 in 2008, \$74 in 2009, \$30 in 2010 and \$1 in 2011.

b) During the 2003 through 2006 fiscal years, the Commission, the Province of Ontario, and Parks Canada were jointly funding certain Fort Henry refurbishments, in the estimated amount of \$10,000. However, due to delayed invoicing from Parks Canada, the Commission's portion of such 2006 expenditures, amounting to \$27, has been reflected in the 2007 accounts. (Similarly, the 2005 expenditures of \$2,336 are shown in the 2006 accounts.) Ongoing expenses will be recorded upon receipt of information from Parks Canada (Note 2).

c) The Commission entered into a long-term maintenance contract with the Ministry of Transport in 1983. An annual payment is made for the maintenance of 1000 Islands Parkway of \$150, adjusted for inflation, until written notification of termination is made by the Commission, which requires a minimum of eight months to come into effect. There is a commitment of \$200 in the forthcoming financial year.

d) The Commission ordered a specialty forestry service vehicle for the price of \$166 prior to the year end. Invoice and delivery is expected in May 2007.

15 - FINANCIAL INSTRUMENTS

Short-term financial instruments

Given that they will mature shortly, the fair value of short-term financial assets and liabilities approximates their carrying amounts.